



BW OFFSHORE

Q1 2013 presentation

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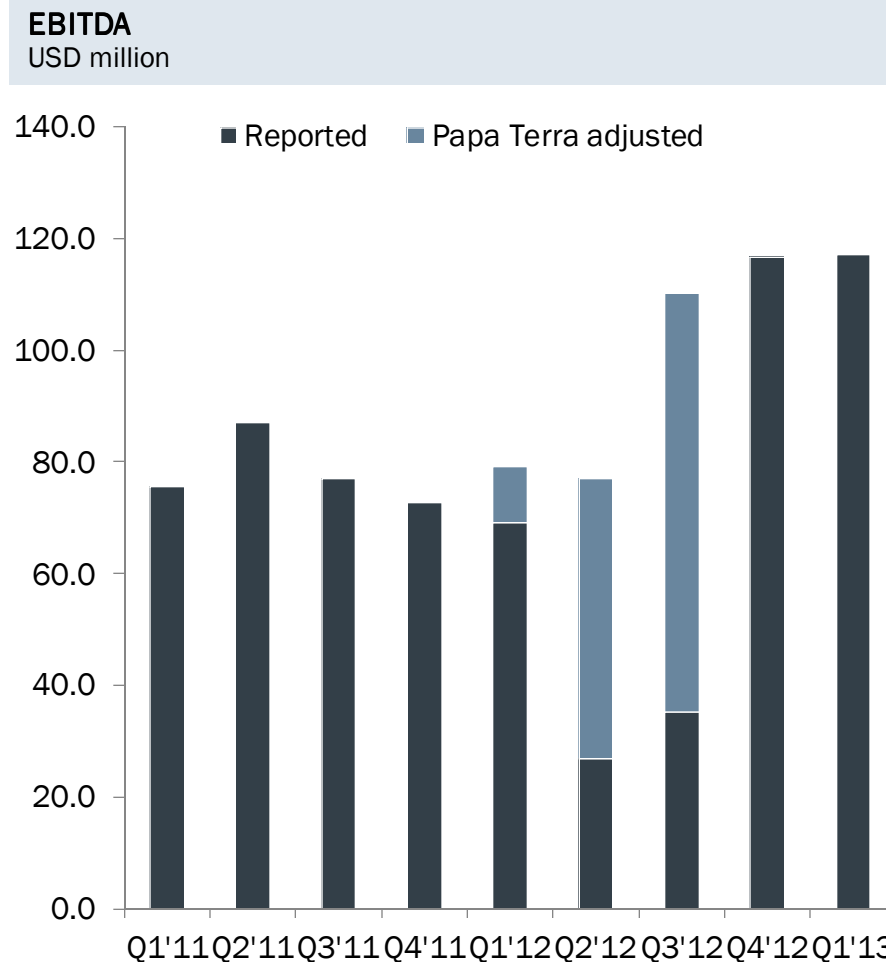
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Highlights Q1 2013

- EBITDA of USD 117.0 million
- Stable operations with an uptime of 98.2%
- Short term extensions for FPSO Abo and FPSO Sendje Berge
- Successful placement of a NOK 500 million senior unsecured bond
- Dividend payment of USD 0.02 per share





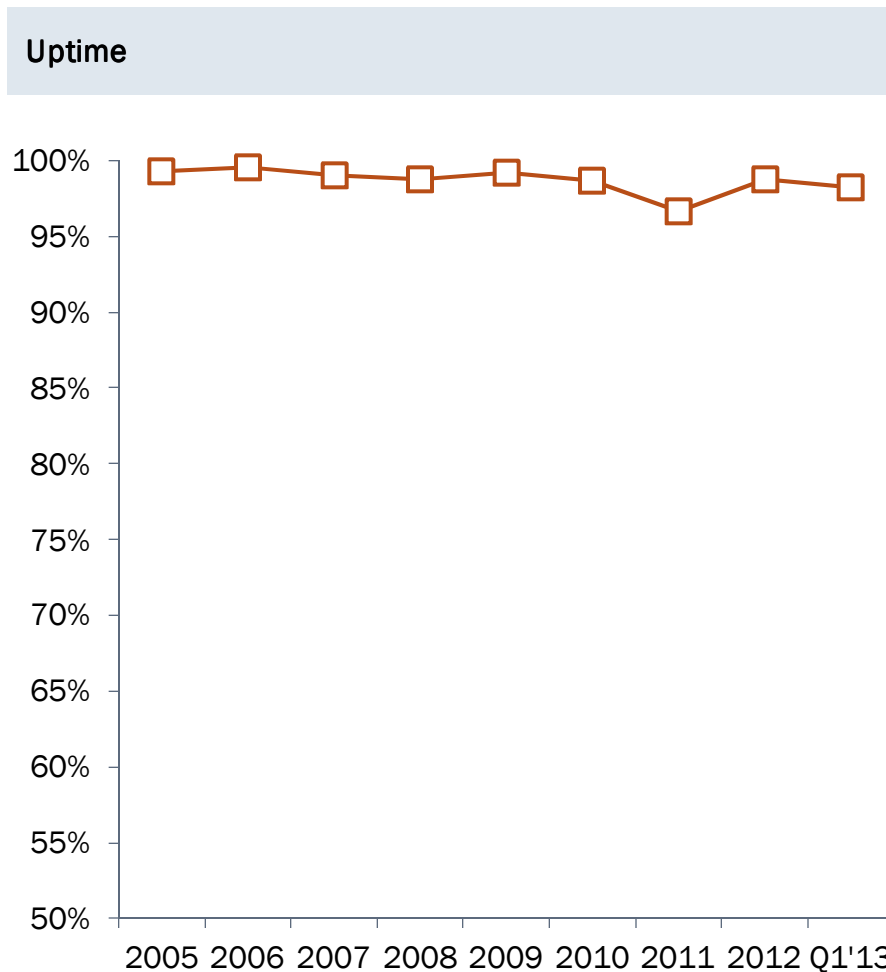
OPERATIONS



Operational highlights

- HSSEQ performance
 - Lost time injuries (LTI*) of 0.5
- Fleet uptime (owned fleet)
 - 98.2% in Q1 2013
 - Five year average of 98.3%
- Life extension programs performing in line with expectations

* Injuries per million man-hours





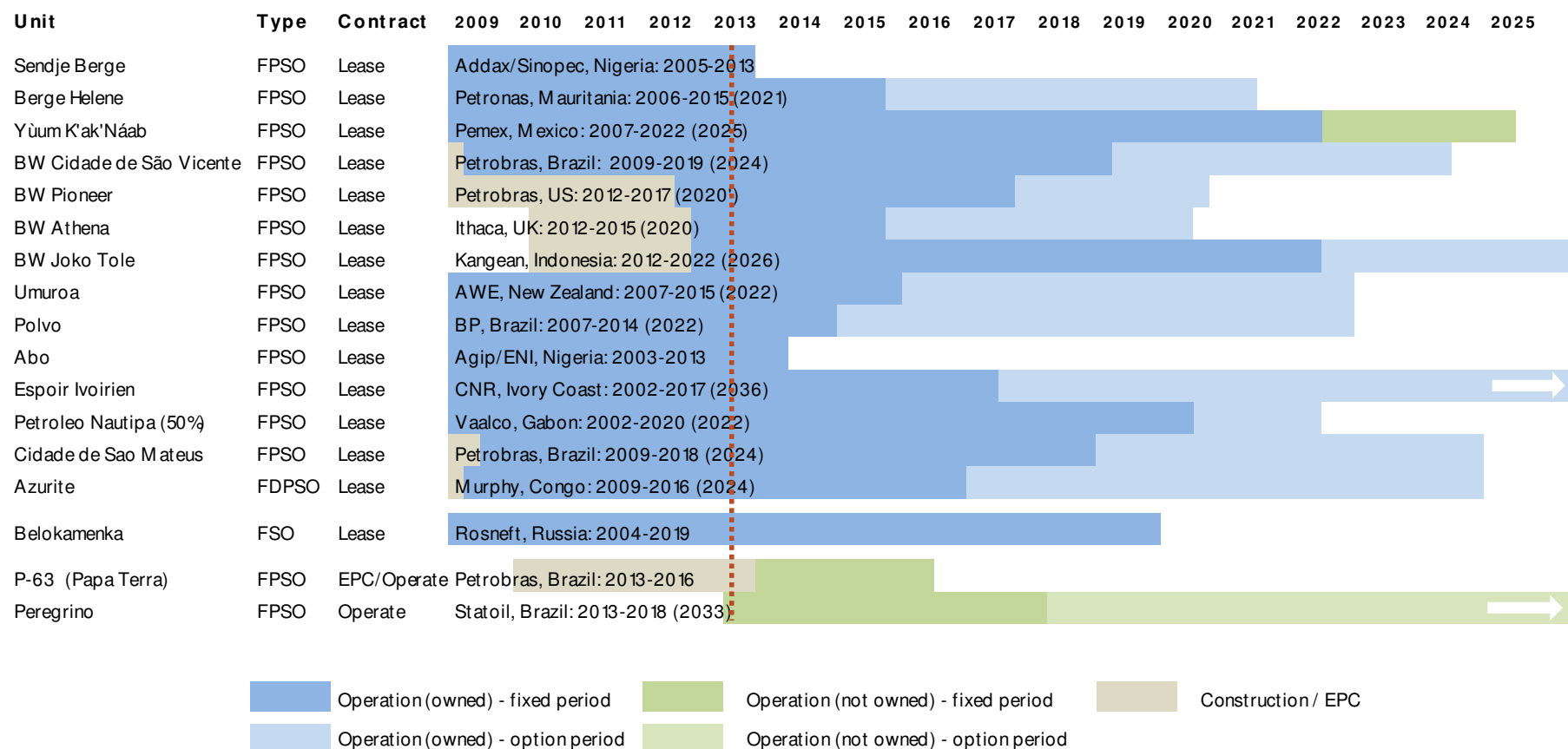
Fleet extensions

- Extensions for FPSO Abo and FPSO Sendje Berge in place while new contracts are discussed
 - Contract for Sendje Berge to July 2013
 - Contract for Abo to December 2013
- Commercial discussions with clients progressing as expected
- Plans include significant activities to upgrade topside and hull





Fleet overview





Papa Terra status

- Construction is completed, ongoing work is clearance of minor punch points and commissioning
- Preparations for offshore installation
- Awaiting final departure date to be set by Petrobras





FINANCIALS

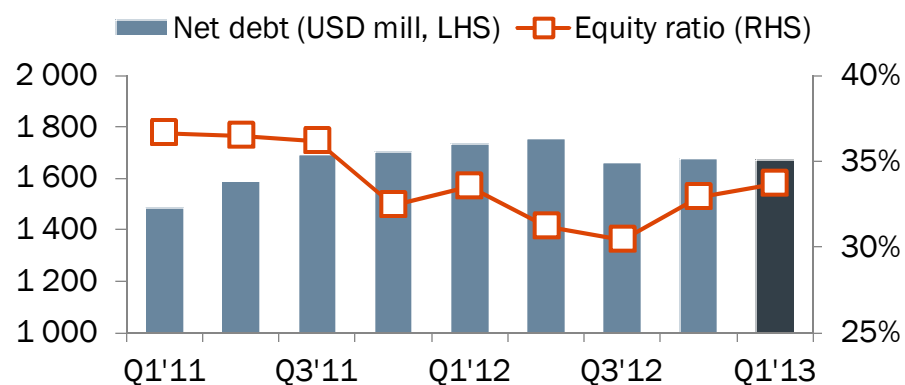


Financials

- EBITDA of USD 117 million
- Continued deleverage of balance sheet
- Total equity of USD 1,138 million
- Quarterly dividend of USD 0.02 per share
 - Distributed USD 151 million since introduction of dividend in 2011, equal to NOK 1.28 per share

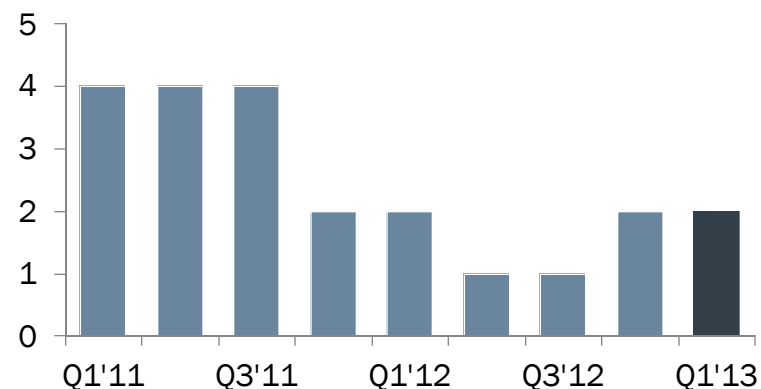
Net debt and equity ratio

USD million and percentage



Dividend

US cent per share





Income statement

USD million	Q1 2013	Q4 2012	Q1 2012
Operating revenues	222.2	233.5	217.5
Operating expenses	-105.5	-115.1	-146.3
Share of profit from associates	0.3	0.4	0.1
EBITDA	117.0	118.8	71.3
Depreciation	-64.3	-63.2	-43.6
Amortisations	-0.5	-0.7	-0.6
Gain (loss) from sale of assets / impairments	0.0	73.8	0.2
EBIT	52.2	128.7	27.3
Net interest expense	-13.4	-14.2	-14.1
FX, financial instruments and other financial items	-0.7	1.5	-1.6
Profit (loss) before tax	38.1	116.0	11.6
Income tax expense	-9.0	-8.0	-6.1
Net profit (loss)	29.1	108.0	5.5

USD million	Q1 2013
Reported EBITDA	117.0
Adjustment for share of profit of associates	-0.3
Adjustment for FX included in EBITDA	1.0
Operational EBITDA	117.7



Statement of financial position

USD million	31.03.2013	31.12.2012	31.03.2012
Total non-current assets	3,035.6	3,084.5	3,055.1
Total current assets	343.1	339.2	401.9
Total assets	3,378.7	3,423.7	3,457.0
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Total equity	1,137.7	1,130.4	1,154.4
<i>Total non-current liabilities</i>	<i>1,779.3</i>	<i>1,784.7</i>	<i>1,788.5</i>
<i>Total current liabilities</i>	<i>461.7</i>	<i>508.6</i>	<i>514.1</i>
Total liabilities	2,241.0	2,293.3	2,302.6
Total equity and liabilities	3,378.7	3,423.7	3,457.0

USD million	31.03.2013
Reported interest bearing debt	1,775.9
Cash and deposits	-102.0
Net interest bearing debt	1,673.9

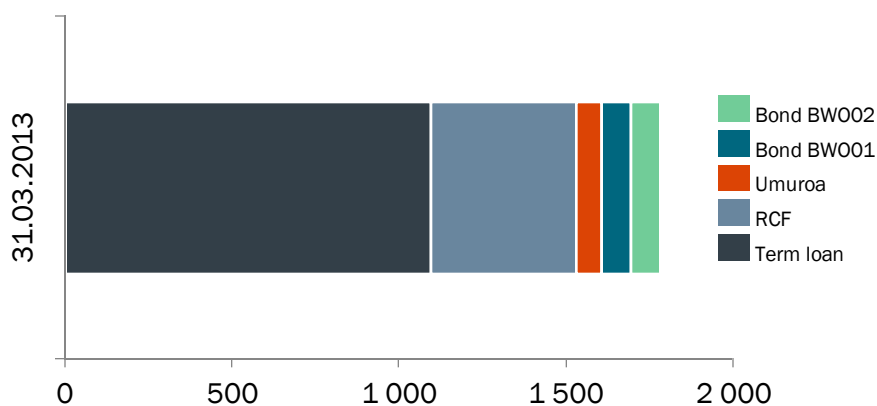
Equity ratio	33.7%
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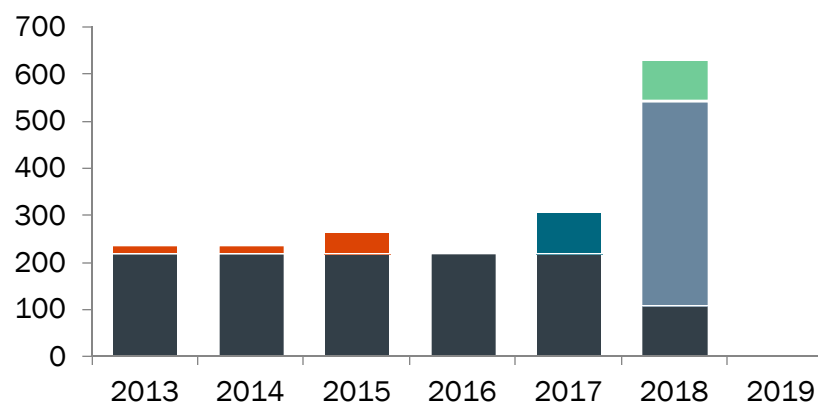
Debt and instalment profile

- Gross debt of USD 1,776 million
 - Net debt of USD 1,674 million
- Successfully completed NOK 500 million bond issue (USD 86 million)
- Finalising USD 250 million financing for BW Joko Tole in June

Gross debt
USD million



Instalments
USD million

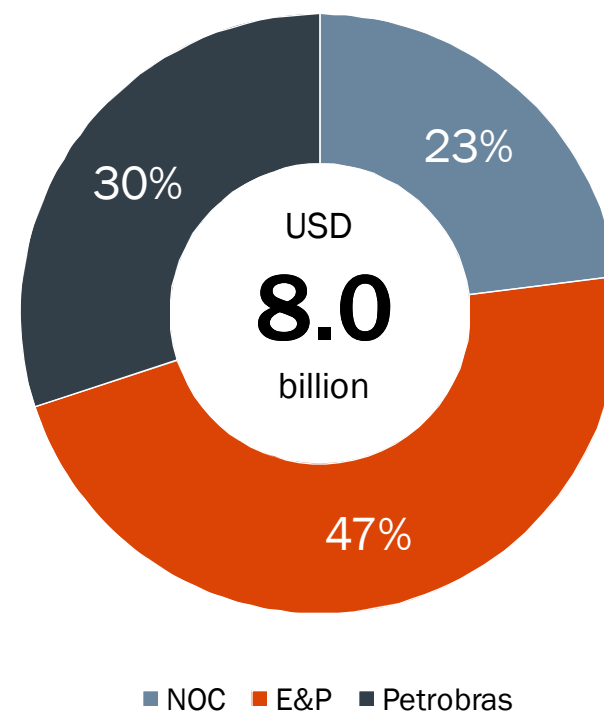




Orderbook

- Orderbook of USD 8.0 billion as of 31 March 2013
 - Whereof USD 3.9 billion are firm contracts
- High value cashflow and backlog from solid counterparties
- Majority of lease and operate contracts with solid EBITDA-margins
 - 53% in Q1 2013
 - 42% in 2012 (adj for Papa Terra)

Clients





OUTLOOK



Strengthened project and engineering teams

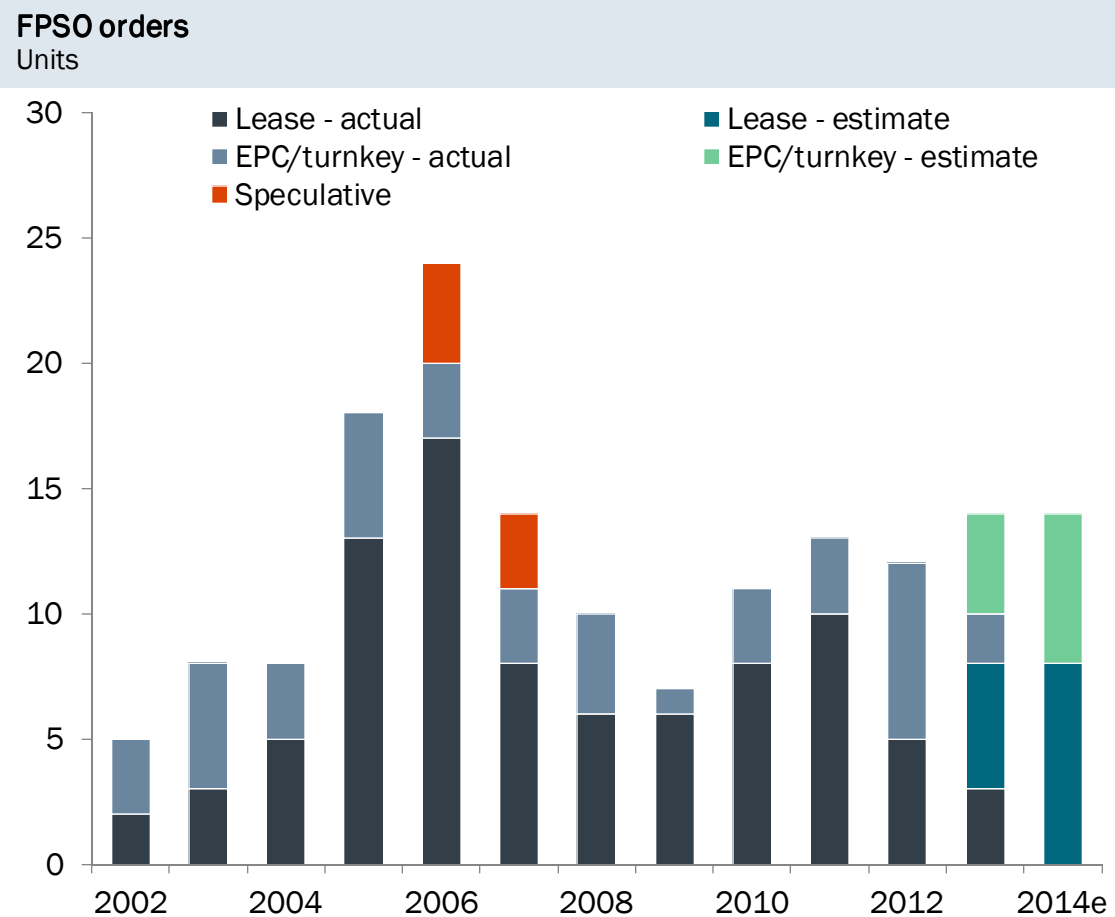
- High workload on fleet extensions
- FEED-studies
 - Leviathan
 - Catcher
- Tamar/King owner's engineer
- Recruitment of technical personnel in Singapore, Oslo and Rio
- Increased capacity in procurement, planning, cost control and project management





Market

- Increasing number of prospects
- High FEED activity for traditional FPSOs
- Still low number of awards expected in 2H 2013
- High activity to develop recent substantial gas deposits
- FLNG is becoming more active with three live projects
- Yard and supplier capacity remains good



Source: Fearnley Offshore



SUMMARY



Focus areas

- Papa Terra (P-63) installation and start-up
- Concluding extensions for Sendje Berge and Abo
- Operational improvements in fleet
- Selective approach to market opportunities





Q & A



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