



BW Offshore



BW OFFSHORE
Q1 2015 presentation

26 May 2015

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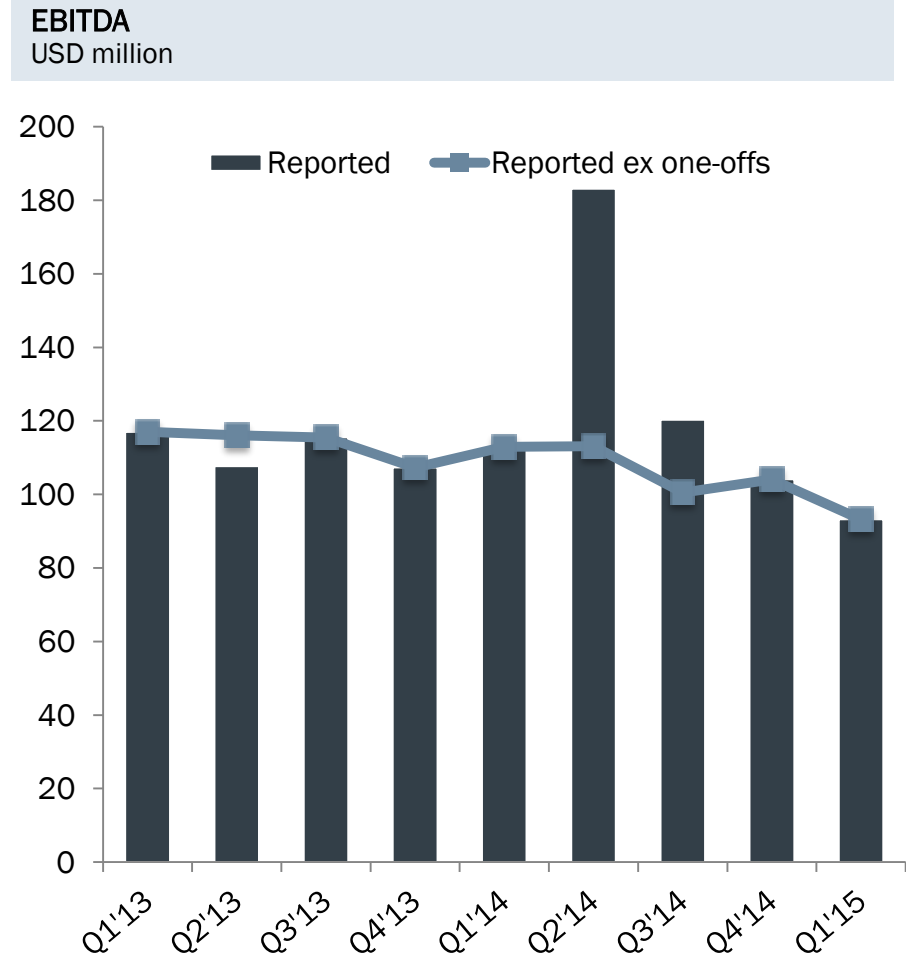
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Key events Q1 2015

- EBITDA of USD 93.2 million
- Initiated recovery project for FPSO Cidade de São Mateus
- Contract extension for Polvo
- Sale of BW Opal
- Completed USD 80 million bank loan for Petróleo Nautipa
- Dividend of USD 0.02 per share





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OPERATIONS

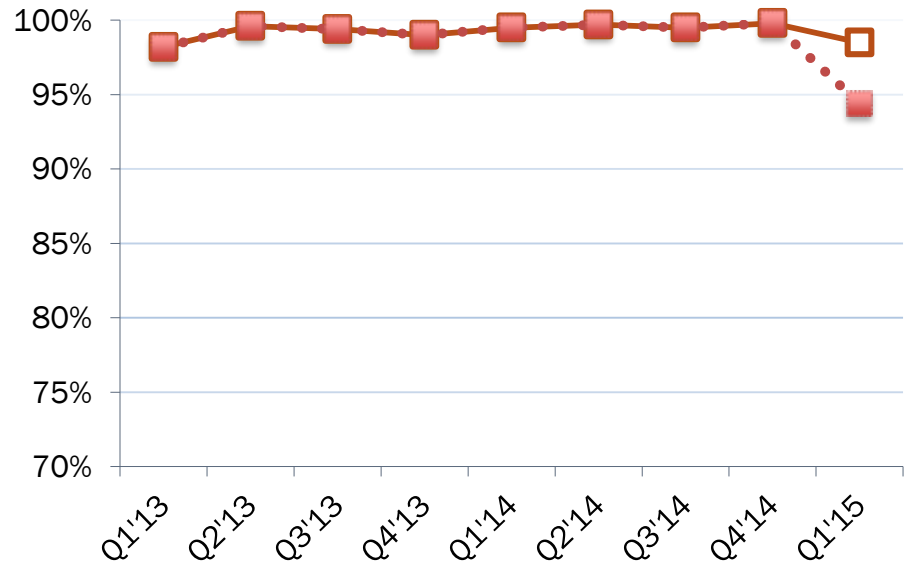




Operational status

- Fleet uptime 98.8% excluding Cidade de São Mateus
 - 94.4% including the off hire of FPSO Cidade de São Mateus
- Fleet uptime affected by
 - 48 days offhire on Cidade de São Mateus
 - 14 days offhire on Cidade de São Vicente
- FPSO Polvo contract extended to Q3 2016
- FPSO BW Athena continues from June 2015 on 60 days termination notice from both parties
- VLCC BW Opal sold
 - Option to buy-back vessel until Q1 2017

Uptime



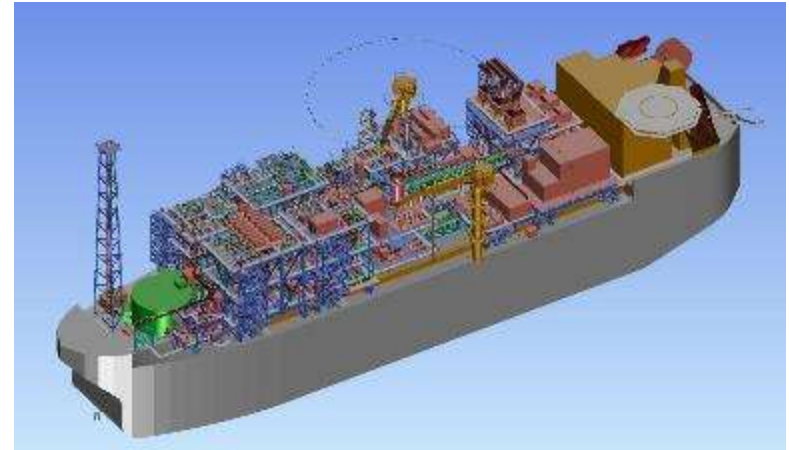
Cidade de São Mateus status

- Joint investigation report with Petrobras completed 15 April
- Investigation report and actions, both short term and long term, being presented to industry and various industry stake holders
- Recovery operations continuing with main focus on cargo offloading and freeing of gas and liquids from process train
- Next step is disconnection and tow to repair yard
- Working closely with insurance companies to take care of crew and families and the reinstatement of the unit
- Financial impact of accident will be limited due to comprehensive insurance coverage



Catcher project (I)

- 73% of total cost committed
 - Project is tracking well with respect to budget
- Subcontracts awarded
 - Aibel for topsides engineering
 - IHI for FPSO hull
 - APL (NOV) for turret mooring system
 - DNV for classification and Verification services
 - Kongsberg for E-House
 - Dyna-Mac for topside module fabrication
- Main focus of project is hull delivery schedule and planning of integration of topside



Catcher FPSO

- Contract signed April 2014
- First oil: Mid 2017
- Contract: 7 years fixed + 18 years options
- Processing capacity: 60,000 bbl/d
- Gas compression: 60 MMscfd
- Storage capacity: 650,000 bbl
- Newbuilt hull

Catcher project (II)

Hull construction, IHI (Japan)



MCM assembly



Topside module construction, Dynamac (Singapore)

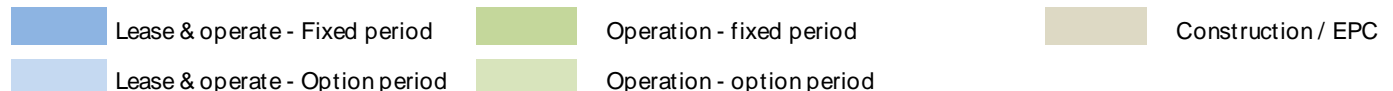
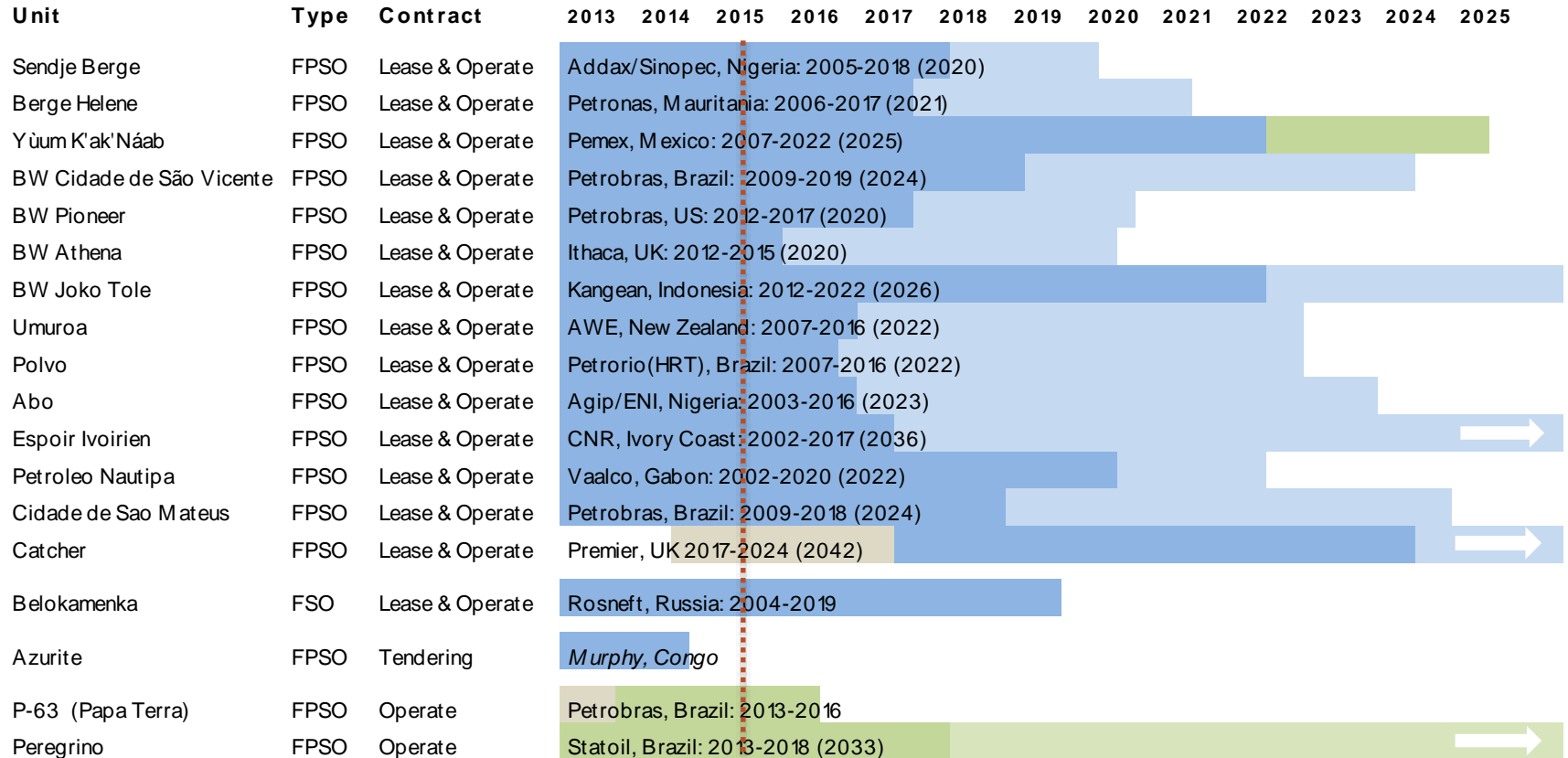


M40 - E-house construction, Kongsberg/AOS (Singapore)





Fleet overview





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FINANCE

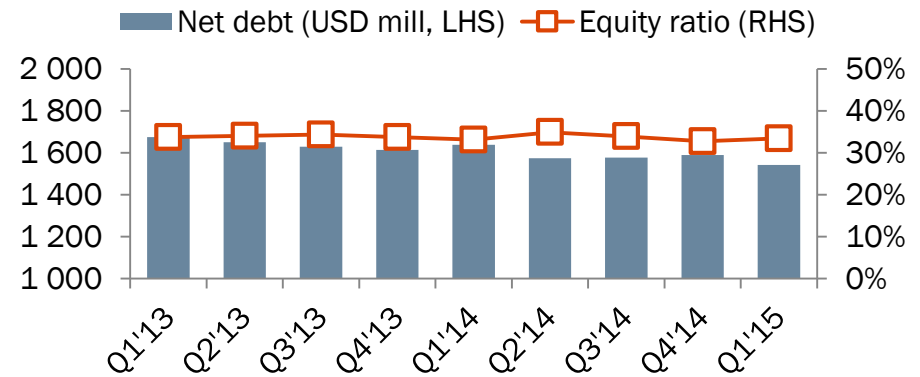


Financials

- EBITDA of USD 93.2 million in Q1 2015
- Equity ratio 33.4%
- Dividend of USD 0.02 per share

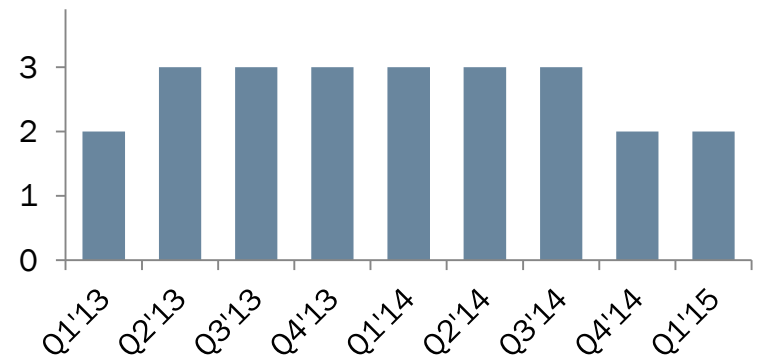
Net debt and equity ratio

USD million and percentage



Dividend

US cent per share





Income statement

USD million	Q1 2015	Q4 2014
Operating revenues	236.8	264.8
Operating expenses	-143.7	-155.5
Share of profit from associates and joint ventures	0.1	-0.1
EBITDA	93.2	109.2
Depreciation	-57.3	-57.1
Amortisations	-0.7	-0.7
Gain (loss) from sale of assets / impairments	1.5	0.0
EBIT	36.7	51.4
Net interest expense	-11.9	-15.9
FX, financial instruments and other financial items	-10.0	-13.9
Profit (loss) before tax	14,8	21.7
Income tax expense	-9.0	-9.0
Net profit (loss)	5.8	12.7





Statement of financial position

USD million	31.03.2015		31.12.2014	
Total non-current assets	3,061.0	86.5%	3,116.4	84.9%
Total current assets	447.5	12.6%	552.5	15.1%
Total assets	3,538.5	100.0%	3,668.9	100.0%
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Total equity	1,182.6	33.4%	1,198.1	32.7%
<i>Total non-current liabilities</i>	<i>1,757.6</i>		<i>1,767.7</i>	
<i>Total current liabilities</i>	<i>598.3</i>		<i>703.1</i>	
Total liabilities	2,355.9	66.6%	2,470.8	67.3%
Total equity and liabilities	3,538.5	100.0%	3,668.9	100.0%

USD million	31.03.2015
Reported interest bearing debt	1,693.5
Cash and deposits	-151.3
Net interest bearing debt	1,542.2

Equity ratio	33.4%
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Cash flow statement

USD million	Q1 2015	Q4 2014
Net cash flow from operating activities	80.6	133.2
Net cash flow from investing activities	-13.2	-168.5
Net cash flow from financing activities	-131.5	66.4
Net change in cash and cash equivalents	-64.1	31.1
Cash and cash equivalent at start of period	215.4	184.3
Cash and cash equivalent at end of period	151.3	215.4



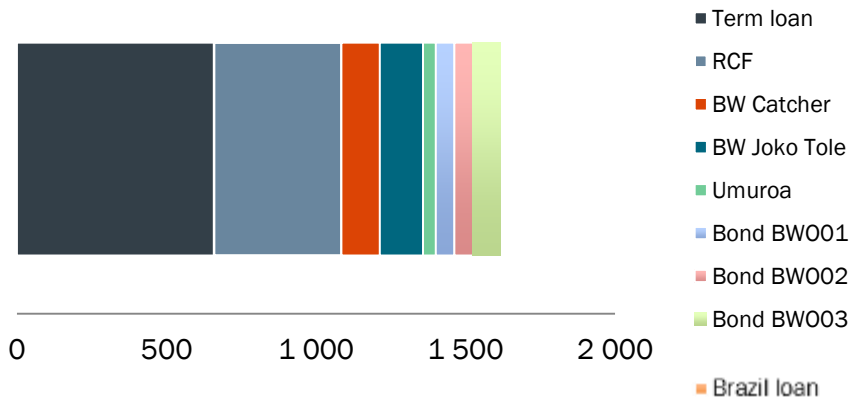


Financing

- Fully financed by operational cash flow, cash and existing facilities
 - Available liquidity including corporate facilities USD 308 million
- Utilised USD 129 million of USD 800 million bank financing for the Catcher project
- Paid USD 50 million Brazil loan
- Completed USD 80 million bank loan for Petróleo Nautipa

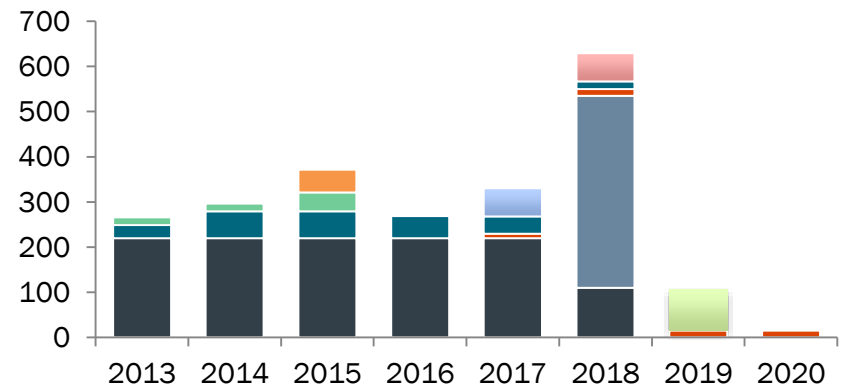
Gross debt
USD million

Per 31.03.2015



Instalments
USD million

Per 31.03.2015

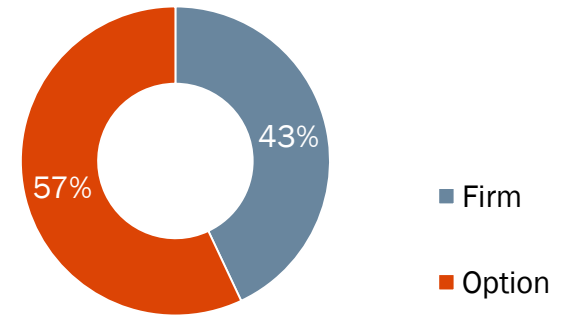




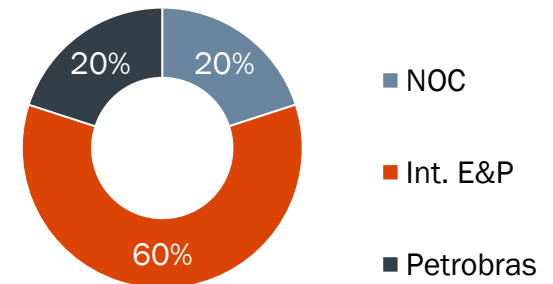
High revenue visibility

- USD 10 billion backlog secure high revenue visibility
 - USD 4.3 billion firm
- Backlog secured with solid counterparties

Backlog: Firm and option



Backlog: Counterparties





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OUTLOOK

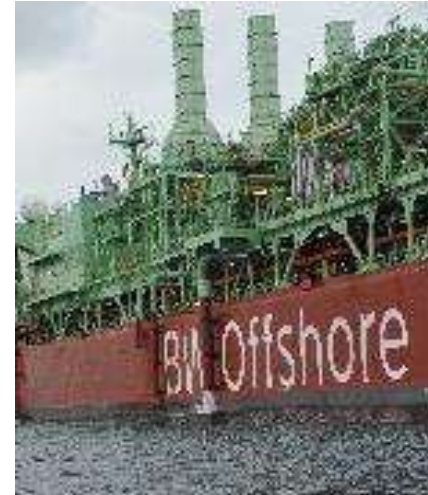
Prospects

- In general prospects have been delayed due to the drop in oil price
- In first quarter we have seen an improved activity on new prospects for expected conclusion in first half of 2016
- Still see activity on existing prospects such as
 - Leviathan
 - Kudu
 - Etan
- FPSO concept still very much in the pole position for offshore developments



Current priorities

- Cidade de São Mateus recovery
- Catcher project
- Fleet performance
- Life extension programs
- Azurite redeployment
- New prospects





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Q & A

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