StrongPoint forms strategic partnership with leading cash management solutions provider

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(Oslo, 26 November 2026) StrongPoint, a leading grocery technology company, today announces a strategic partnership with a leading provider of cash management solutions, to bring to market the world's first fully integrated, end-to-end cash management solution for retailers.

The partnership will combine StrongPoint's proprietary CashGuard Connect technology with the strategic partner's advanced cash management solutions, creating a seamless cash management ecosystem that connects the point of sale with the retailer's back office.

By integrating front-end and back-office cash handling into a single solution, retailers will be able to automate a significantly larger part of their cash management processes, improving security, efficiency and control while reducing manual handling.

The partnership brings together StrongPoint's expertise in retail technology and checkout cash management with the strategic partner's expertise in cash management solutions, creating a unique proposition for retailers seeking to modernize and optimize their cash operations.

Under the partnership, StrongPoint and the strategic partner will work together on the development, commercialization and deployment of the combined solution across selected markets.

The strategic partnership includes a EUR 5 million investment by the strategic partner into a newly established company, holding 100% of StrongPoint CashTech SL, the company that has developed CashGuard Connect. The investment will be made by way of two capital injections, of which the first tranche of EUR 2.5 million is expected to close within the end of this year. The second tranche of EUR 2.5 million will be closed at the latest end of Q1 2027.

The pre-money valuation is EUR 4.9 million, resulting in a 51% ownership for the strategic partner after completion of the second tranche. In addition, there is a debt of EUR 5.2 million in StrongPoint CashTech SL, payable including interest to StrongPoint within the end of 2032, yielding a current enterprise value of EUR 10.1 million. The funds will be used to complete the development of the solution and the related manufacturing equipment.

As owner of the intellectual property, StrongPoint will receive a royalty on all sales of CashGuard Connect, regardless of the selling entity.

"Through this strategic partnership we are enabling the full commercialization of CashGuard Connect and creating a unique combined cash management offer. This means we have the investment needed to bring the solution to market as well as the opportunity to significantly expand its commercial potential," said Jacob Tveraabak, CEO of StrongPoint.

Disclosure regulation

This information is considered to be inside information pursuant to the EU Market Abuse Regulation (MAR) and is subject to the disclosure requirements pursuant to Section 5-12 of the Norwegian Securities Trading Act.

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About StrongPoint

StrongPoint is a grocery retail technology company that makes grocery retailers more efficient and sustainable.

StrongPoint provides e-commerce and in-store solutions. Within e-commerce, this includes end-to-end grocery e-commerce fulfillment, including in-store order picking, automated micro-fulfillment, click and collect grocery lockers, and in-store and drive-thru grocery pickup solutions. For in-store operations, StrongPoint provides technologies such as electronic shelf labels, AI-powered self-checkouts, and cash management and payment solutions.

With approximately 500 employees across Norway, Sweden, Finland, the Baltics, Spain, the UK and Ireland, and together with a wide partner network, StrongPoint supports grocery and retail businesses in more than 20 countries.

StrongPoint is headquartered in Norway and is listed on the Oslo Stock Exchange, with revenue of approximately NOK 1.4 billion [ticker: STRO].

Attachments

- Download announcement as PDF.pdf