



Pareto Securities' Energy
Conference 16.09.2026

Jan Erik Tveteraas, CEO

AN INNOVATIVE TECHNOLOGY LEADER IN WASTE MANAGEMENT

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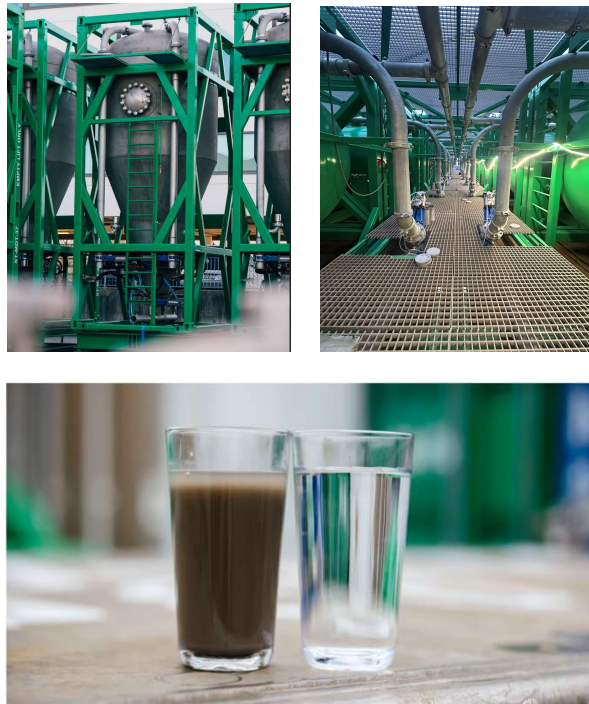
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WHO WE ARE

In short

- ◆ A fast-growing, innovative technology leader in waste management
- ◆ Two business areas: Fluid treatment and Solid waste management
- ◆ 30%+ CAGR in revenue and EBITDA last 5 years
- ◆ Strong operating team
- ◆ Operates world-wide and headquartered in Norway
- ◆ 155 employees

Market leading technologies



Strong contract portfolio¹



26
Fluid treatment
operations



6
Solid waste
management
operations



11
Semis



10
Jack-up rigs



8
Platform rigs



1
FPSO



1
Onshore operation

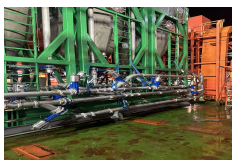
Note 1. As of 14.09.2026

OUR BASIS FOR CONTINUING THE PROFITABLE GROWTH



Combining growth and profitability

Strong revenue growth combined with consistently solid margins.



Scalable, recurring business model

Recurring revenues from long-term relationships with blue-chip clients.



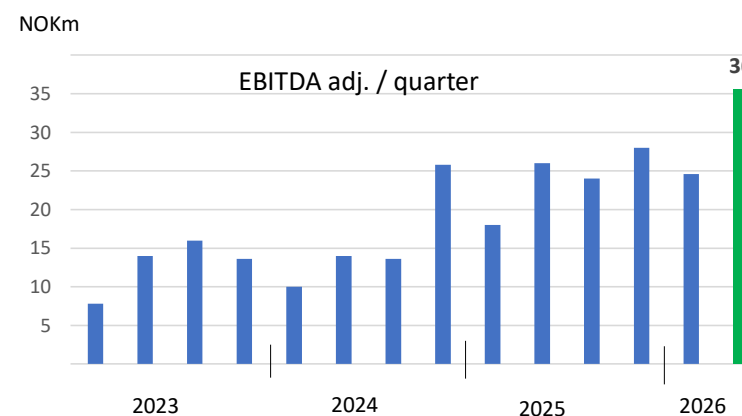
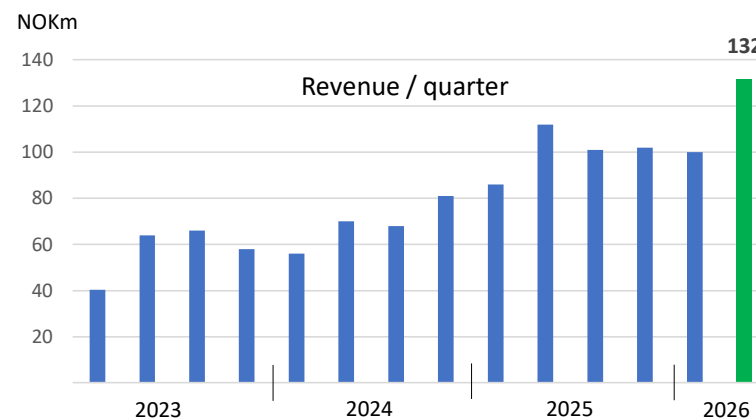
Proven, cost-effective technologies

Differentiated solutions addressing customers' cost, efficiency and sustainability priorities.



Favorable market outlook

High market activity, growing international footprint and continued investment in capacity.



Targeting NOK 1 billion in revenue by 2030, EBITDA adj of 25%+ and ROCE of min. 15%

INCREASING THE VALUE PROPOSITION

Going from a Fluid treatment provider to larger, fully integrated waste management projects.
Example: Norway mobile rigs

Since
2012



Typical project
size / year

MNOK 10

13 Fluid treatment
operations

Market share 60%¹

Since
2023



Typical project
size / year

MNOK 25

Two (2) Solid waste
management
operations on rig

Market share 10%¹

Since
2026



Typical project
size / year

MNOK 40

Solid waste
management – Two
(2) Boat transfer/
logistics operations

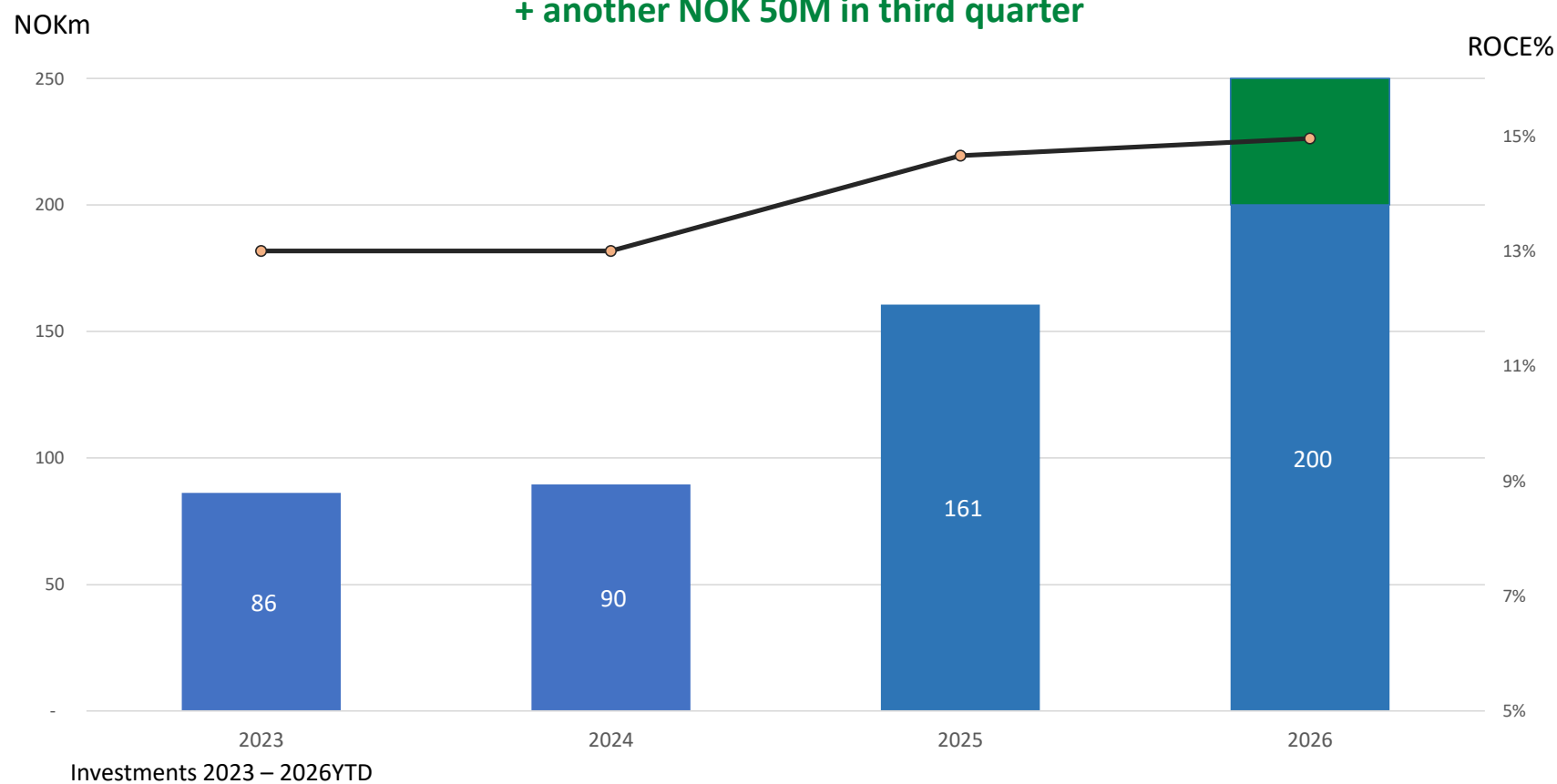
Market share 10%¹

RECORD HIGH INVESTMENT LEVEL WHILE MAINTAINING ROCE

Investing to capture expected growth from 2027 onwards.

Equipment orders of NOK 250M in 2026 YTD, whereof 200M in 1H 2026

+ another NOK 50M in third quarter



BLUE-CHIP CLIENT BASE



Selected clients. Source: Company

BUILT SOLID FUNDAMENT FOR FURTHER GROWTH

NORWAY				2026				2027				2028				2029				2030			
Rig Name	Rig Type	Client		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Askeladden	Jackup	Equinor																					
Askepott	Jackup	Equinor																					
Oseberg B	Platform	Equinor																					
Oseberg Sør	Platform	Equinor																					
Heidrun	Platform	Equinor																					
Visund	Platform	Equinor																					
Grane	Platform	Equinor																					
Njord A	Platform	Equinor																					
Snorre A	Platform	Equinor																					
Deepsea Stavanger	Semisub	Odfjell Drilling																					
COSL Promoter	Semisub	COSL Drilling																					
Noble Invincible	Jackup	Noble Drilling																					
Noble Integrator	Jackup	Noble Drilling																					
Deepsea Aberdeen	Semisub	Odfjell Drilling																					
Deepsea Yantai	Semisub	DNO, Wellesley																					
Deepsea Bollsta	Semisub	Odfjell Drilling																					
Transocean Enabler	Semisub	Transocean																					
Transocean Spitsbergen	Semisub	Transocean																					
Shelf Drilling Barsk	Jackup	Shelf Drilling																					
West Elara	Jackup	Total																					
Jotun FPSO	FPSO	Vår Energi																					
Transocean Norge	Semisub	OMV Norge																					

INTERNATIONAL				2026				2027				2028				2029				2030			
Rig Name	Rig Type	Location	Client	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Swift 10	Jackup	NL	Wintershall Dea																				
Mariner A	Platform	UK	Odfjell Technology																				
Transocean Barents	Semisub	Romania	OMV Petrom																				
Noble Resilient	Jackup	UK	Free placement																				
Noble Resolute	Jackup	UK	Noble/Eni																				
Onshore	Various	Saudi Arabia	Saudi Aramco / Estdama																				
TBN	Jackup	Dubai	Wellbore Integrity Solutions																				
Shelf Winner	Jackup	NL	Tenaz NL																				
Paul B. Loyd JR	Semisub	UK	Ithaca																				
Deepsea Atlantic	Semisub	UK	Odfjell Drilling																				

	New since last update
	Firm
	Option

Note: Contract start, and duration is Soiltech's best estimate. Contracts normally follow the rig's contract. When change in client there may be periods without operation. Rigs may carry out Special Periodic Surveys and rig moves where there are no activity.

Completed since last time:

Deepsea Atlantic moved to international (UK)

Nord B FSU taken out as working on call-out basis

Source: Company

Growth drivers

- 31 contracts whereof 21 runs into 2028 and beyond, incl. options
- Growth opportunities by increasing SOW on existing contracts:
- Fluid treatment on 26 rigs while Solid waste management on 6 rigs
- Soiltech **SmartTransfer™** solutions has been a success with clients
- Remote operations remains key focus
- Solid waste management with significant upside potential
- Existing operations in Saudi Arabia and U.A.E. expected to be ramped up over time

GROWTH OPPORTUNITIES EUROPE INCLUDING NORWAY

- Visibility in Norway remains unusually strong
- Exploration and development drilling expected to increase
- Key E&P companies target to maintain or increase production towards 2035
- UK market with signs of improvement, Dutch market holding up well

Norway market estimated at ca. NOK 3 billion¹, while Soiltech estimated revenue in Norway for 2026 is NOK 350-360 million

Soiltech market share Norway 12%

Significant upside potential



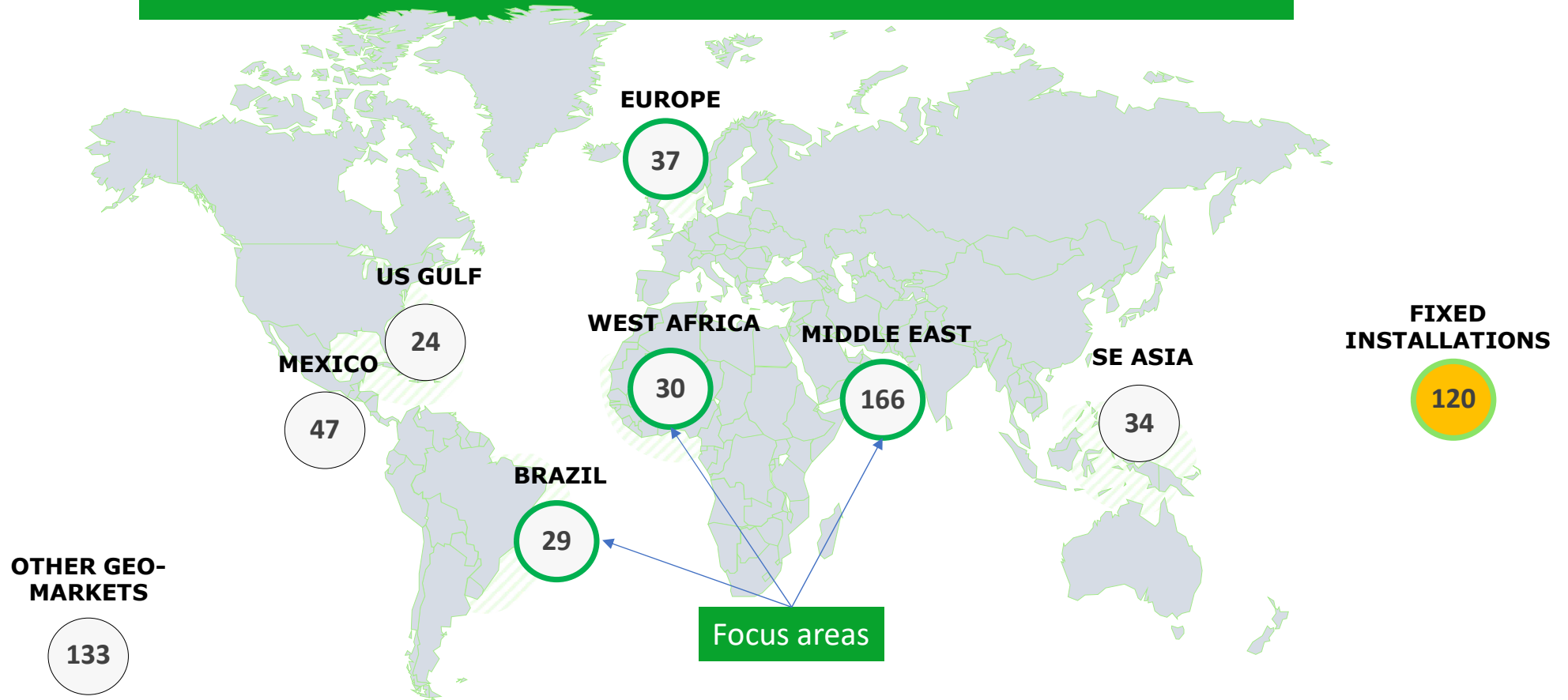
Note 1. Soiltech estimate



GLOBAL GROWTH OPPORTUNITIES



Soiltech addressable core market **>620 offshore installations globally¹**.
Substantial growth opportunities within onshore markets (Middle East ++)



Note 1: Rig count includes approx. 500 mobile rigs and 120 fixed installations. Source: Fearnley Securities equity research, HIS Markit

WHY SOILTECH

Combining growth and profitability

Strong revenue growth combined with consistently solid margins.

Scalable, recurring business model

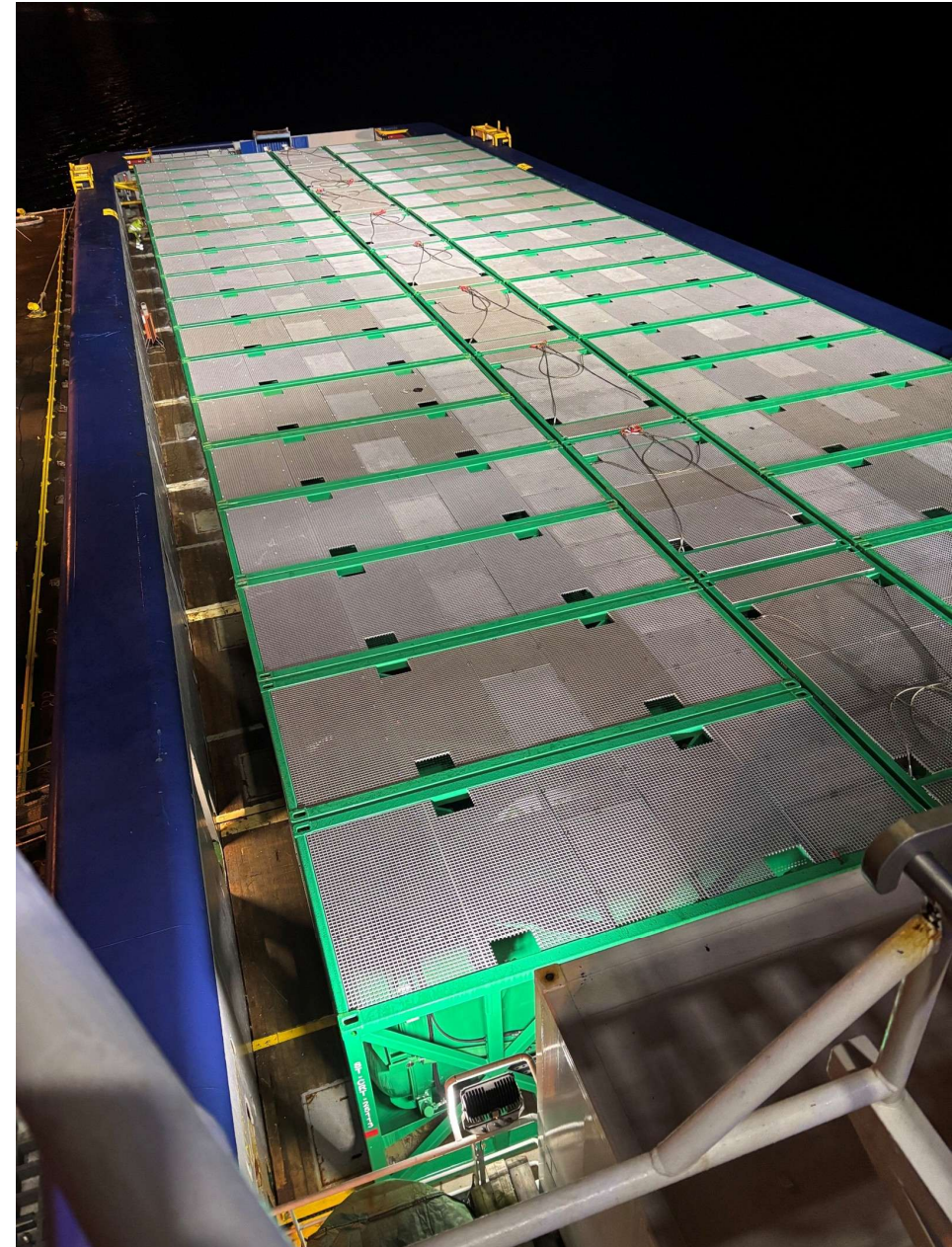
Recurring revenues from long-term relationships with blue-chip clients.

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Favorable market outlook

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Contact: Tove Vestlie CFO / Investor Relations
Email tove.vestlie@soiltech.no
Mobile +47 90690648



Soiltech ASA
Koppholen 25,
4313 Sandnes, Norway
www.soiltech.no