



Fast-growing profitable clean fuel platform

Pareto Energy Conference

16 September 2026



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Green refuelling stations across the UK

>2,250

vehicles using
CNG Fuels' 16 stations

>£65m

fuel cost savings
since 2020¹

>250k

annual GHG emissions
savings (tonnes)²

Enabling ~180 customers decarbonising operations today

M&S



TESCO

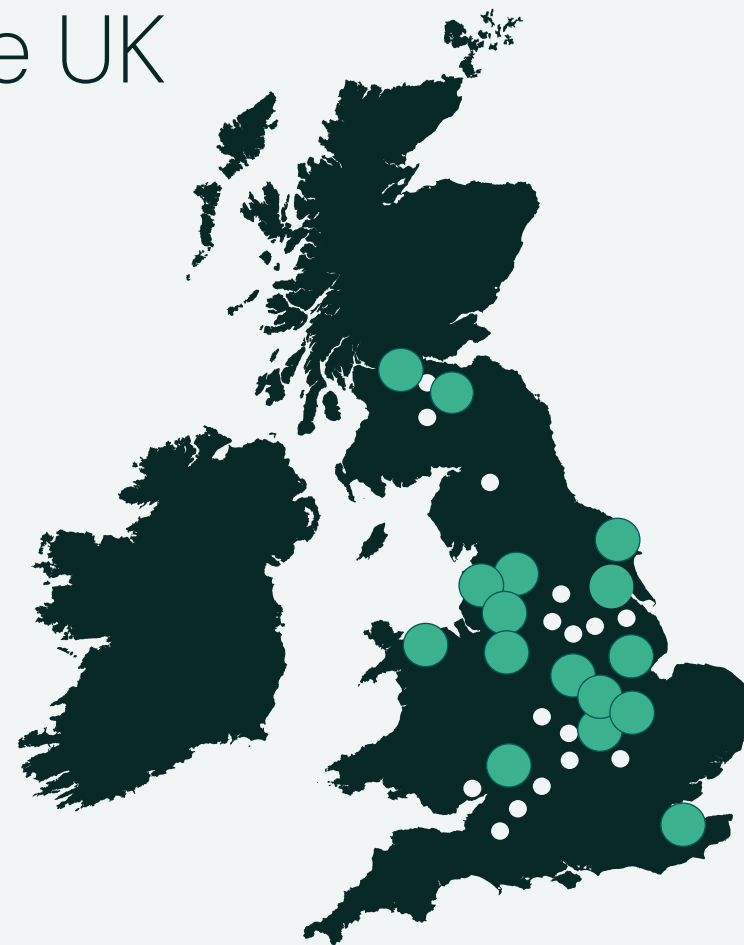


JOHN LEWIS
& PARTNERS



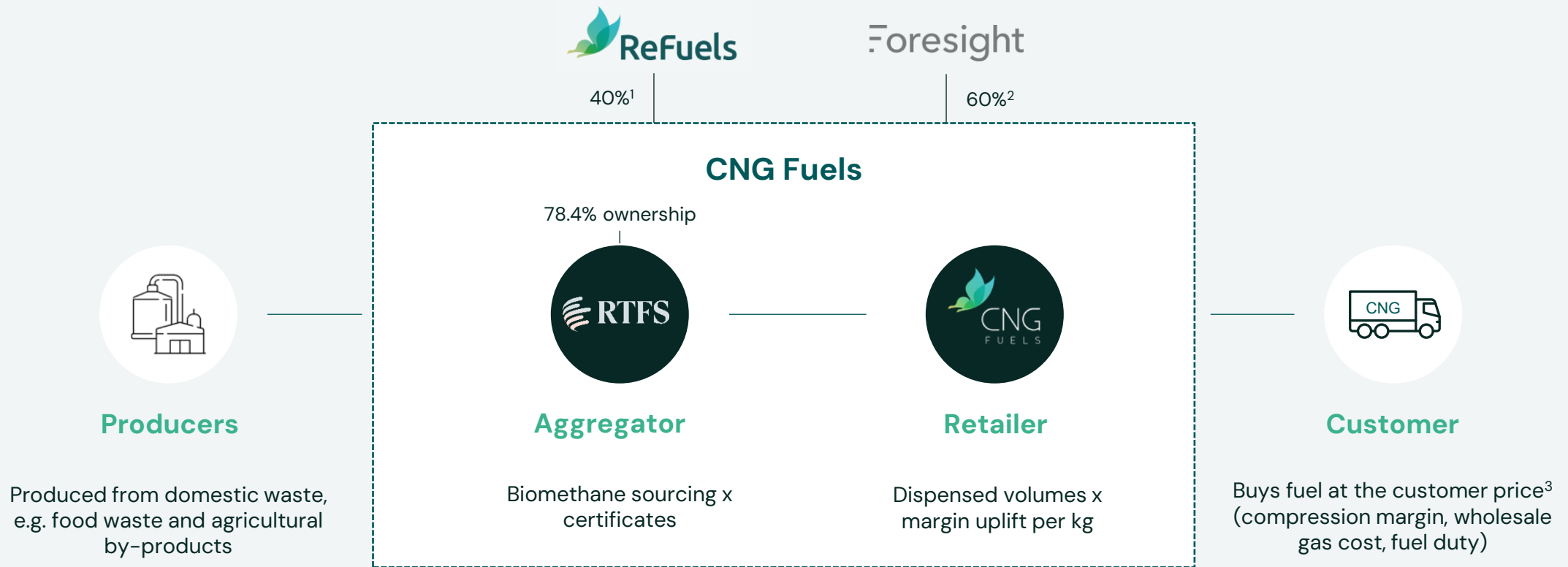
amazon

WAITROSE
& PARTNERS



● Operational stations
○ Opportunities

A clean fuel infrastructure platform with two revenue streams



¹Including shareholder loan instruments of GBP 15.95 million from CNG Fuels carrying 10% coupon p.a., accruing from 11 April 2025

²Including shareholder loan instruments of GBP 150.15 million from CNG Fuels carrying 10% coupon p.a., accruing from 11 April 2025

³Subject to terms negotiated with the relevant customers which may vary, ReFuels seeks to ensure there is a full pass-through of gas price without risk for ReFuels

Biomethane is the preferred green HGV fuel

		Range	Refuelling/ recharging	Maturity	Cost
	Biomethane	<u>1,000 km</u>	8 minutes	Fully commercial and scalable, 65% of UK gas-powered HGVs ¹	Cost leadership – unsubsidised 20–40% below HVO/diesel
	HVO biodiesel	<u>1,000 km</u>	4 – 6 minutes	Concerns over feedstock availability and traceability	More expensive than diesel and Bio-CNG
	Electricity	<u>4 – 500 km</u>	2 – 3 hours ²	Early stage, pilot infrastructure	Not expected to be cost- competitive before 2040–50 ³
	Green hydrogen	<u>4 – 600 km</u>	20–30 minutes	Very early stage, only prototype trucks	Unlikely to achieve price parity before 2040 ³

¹ End of 2024, Driver and Vehicle Licensing Agency (DVLA) UK data

² Assuming a standard DC fast charging (350 kW), from 0–80%

³ International Council on Clean Transportation (ICCT)



Proven station model unlocking value

Warrington Bio-CNG station highlights – opened November 2019

Gas
inlet

High
pressure
storage

Bio-CNG
compressor

Fuel
dispensers

~300

truck refuellings
per day

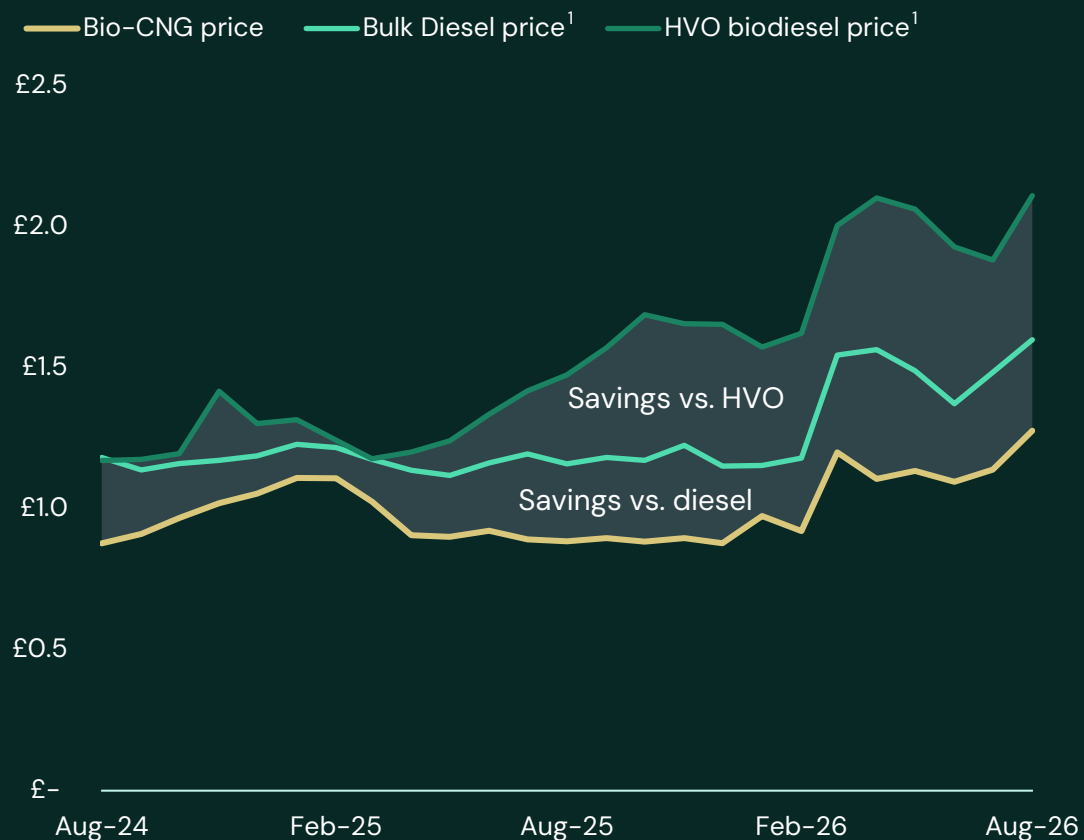
~8,000

tonnes biomethane dispensed
per year

>30m

certificates (RTFCs) generated
and sold per year

Sustained cost advantage over diesel and HVO



Record-high diesel premium in Europe

20–40% lower cost of using Bio-CNG¹
Average 2023–2026

Delivering **rapid payback**²

~1.5 years
payback vs. diesel

<1 year
payback vs. HVO diesel

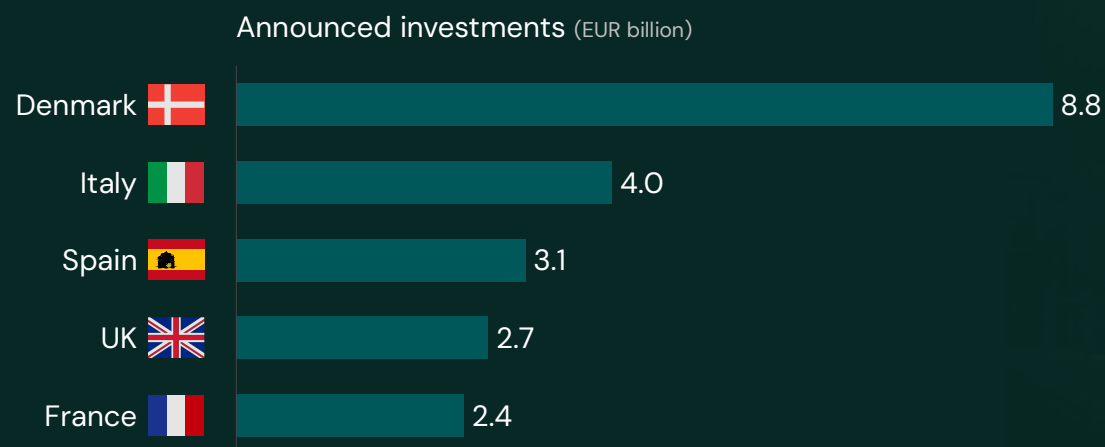
80–90% lower GHG emissions vs. diesel

¹Bulk Diesel and HVO biodiesel prices multiplied by 1.1 to reflect fuel usage savings accounting for ~10% higher fuel usage vs. Bio-CNG

Source: Quantum Commodity Intelligence

²44-tonne tractor unit, assuming annual 40,000 kg biomethane usage for CNG truck and 10% and 2.5% higher fuel usage for diesel and HVO trucks, respectively

Accelerated investments in European biomethane



EUR 36bn

of investments, up from EUR 28bn a year ago

9 bcm/year

of additional production capacity by 2030
(22 bcm 2025 production)

1,200+

new plants expected in the next five years

Backed by leading investors and energy companies



Growing support for a multi-fuel approach to net zero

Conservative Party

- Pledge to repeal Labour's 2035/2040 diesel HGV phase-out dates
- Scrap Zero Emission Van and Truck Grants (~£877m)
- Replacing mandatory electrification with a **flexible, multi-fuel approach**

Logistics UK

Technology-neutral CO₂ standards are **"the most credible and workable pathway"**¹

Society of Motor Manufacturers & Traders

Calls for an "open technology transition": **"...we need a pathway that is realistic, affordable and delivers CO₂ savings now"**²

«We need a clear, long-term roadmap that creates the right enabling conditions and **supports a multi-energy future...**»³



Richard Smith,
Managing Director,
Road Haulage Association

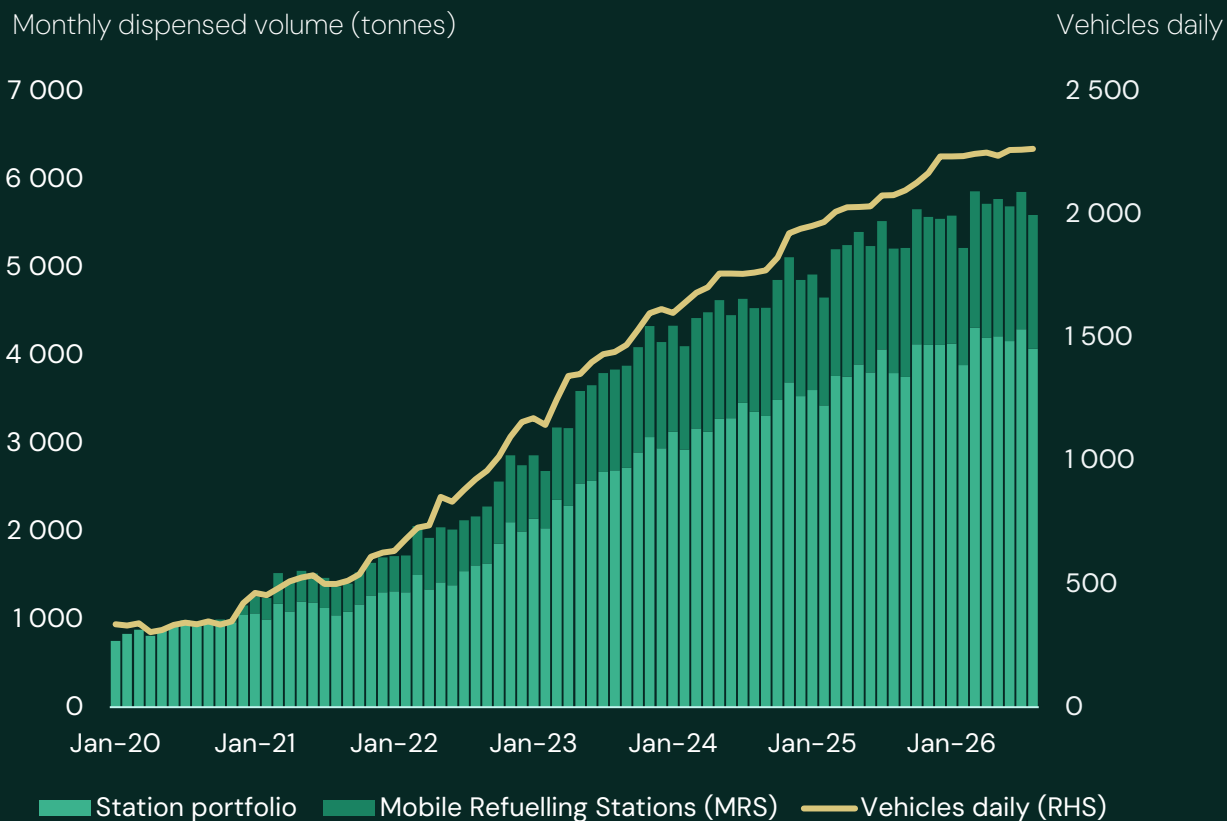
¹ Motor Transport UK April 2026

² Mike Hawes, SMMT Chief Executive April 2026

³ Road Haulage Association, RHA Website, August 2026

CNG Fuels cash-generative and fast-growing

Consistent volume and truck growth



£154m

CNG Fuels
Revenues FY 2026¹

+15%
from FY 2025

£14.8m

CNG Fuels
Adj. EBITDA FY 2026^{1,2}

>2x
from FY 2025

£16–20m

CNG Fuels
Adj. EBITDA guidance FY 2027^{2,3}

>10%
from FY 2026

¹ Proforma financials 1 April 2025 – 31 March 2026

² Adjusted for equity-settled share-based payment expense, fair value remeasurement and one-off transaction related costs

³ For the period 1 April 2026 – 31 March 2027,

Expanding market leadership

Currently refuelling **~10% of UK's 4x2 HGVs**



21,500
4x2 trucks¹
Total

~10%
CNG Fuels' customers

6x2 trucks opens a **6x larger market**

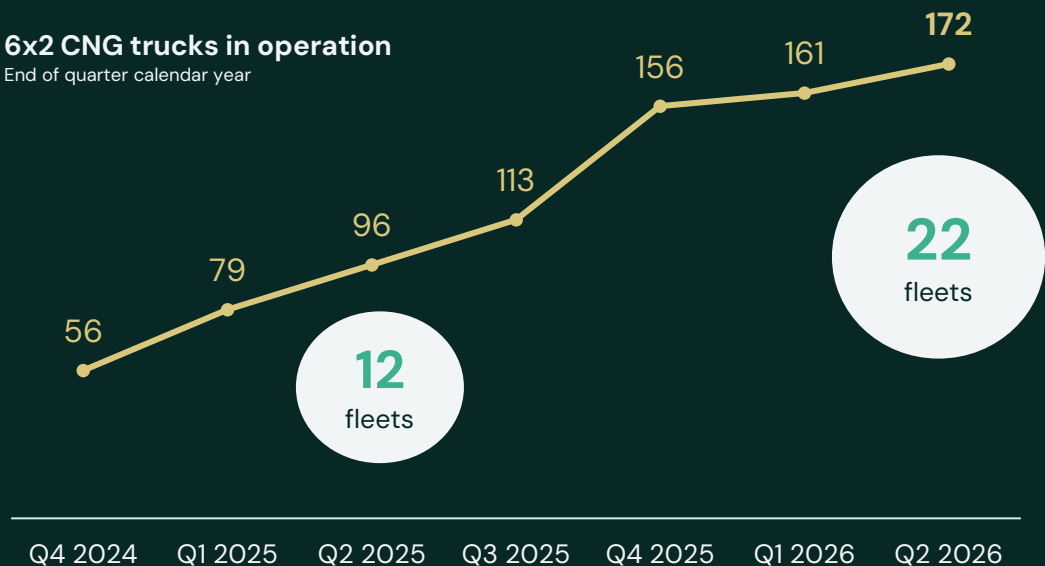


144,000
6x2 trucks¹
Total

~0.1%
CNG Fuels' customers

6x2 adoption broadens across UK logistics

6x2 CNG trucks in operation
End of quarter calendar year



15

6x2 trials completed in the quarter

>100

Fleet operators on waiting list for 6x2 trial

Seras



EASY BATHROOMS
SIMPLY LUXURIOUS



BritishSugar bbey

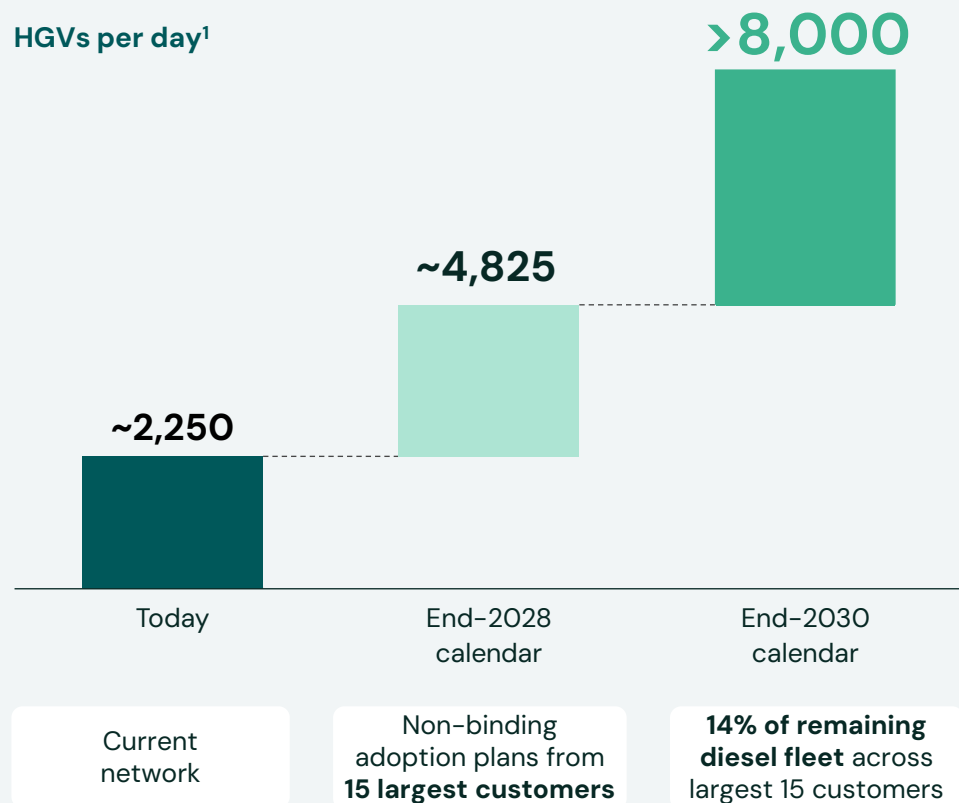


Openfield



ReFuels

Largest customers provide visibility to >8,000 HGVs



M&S

We have chosen Bio-CNG as a key solution for decarbonising our logistics fleet

Waitrose

We're transitioning our 580 heavy-duty trucks to biomethane derived from waste materials by 2028

EVRI

CNG has delivered both environmental and commercial benefits



Making the switch from diesel to lower-carbon alternative fuels



Each year between now and 2030 we aim to continue converting our fleet to CNG



Our intention is to move our entire trucking fleet to bio-CNG over the next five years

Record-high construction activity

Capacity¹

Expected to open October 2026



Magor,
South Wales

30m

Expected to open H1 2027²



Swindon,
South-West England

30m

Began construction August 2026



Carlisle,
North-West England

20m



Robust market-based certificates scheme

Fuel supplier must comply with **blending obligation or buy certificates/buy-out price¹**

3.8 certificates (RTFCs)
awarded per kg Bio-CNG supplied²

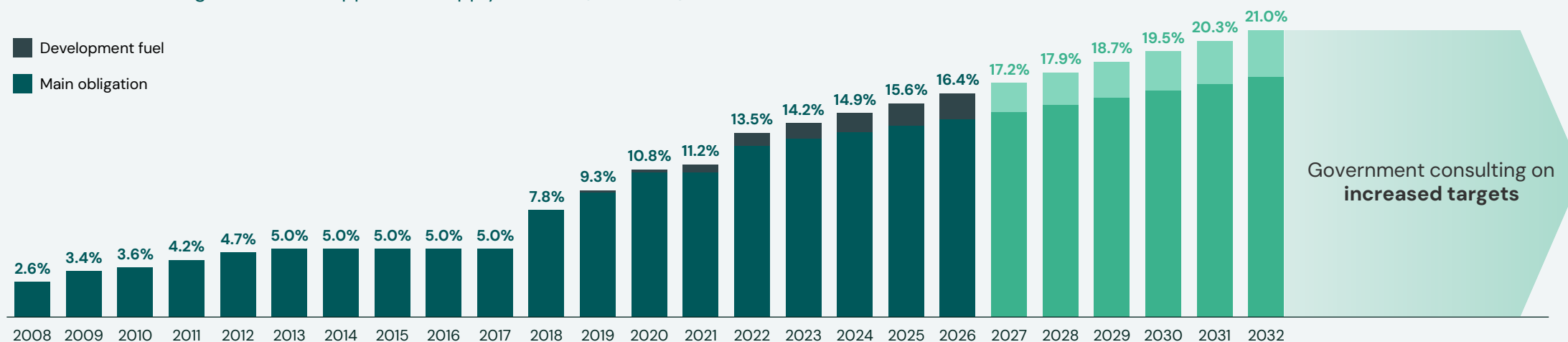


>55 MtCO₂e
saved since inception

£0
cost to the
UK Government

18 years uninterrupted market obligation – continuing in perpetuity

Effective annual obligation for UK suppliers to supply biofuels (% of total)³



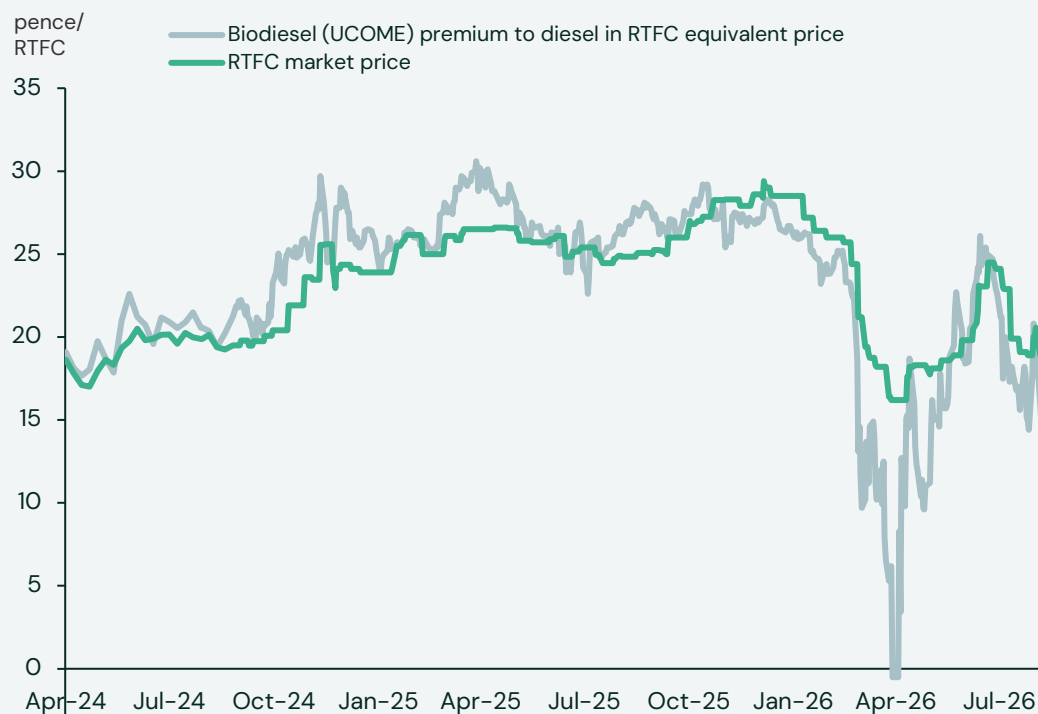
¹ Buy-out price currently 50 pence per litre (main obligation) and 80 pence per litre (development fuel)

² Renewable Transport Fuels Services (RTFS) is 78.4 % owned by CNG Fuels

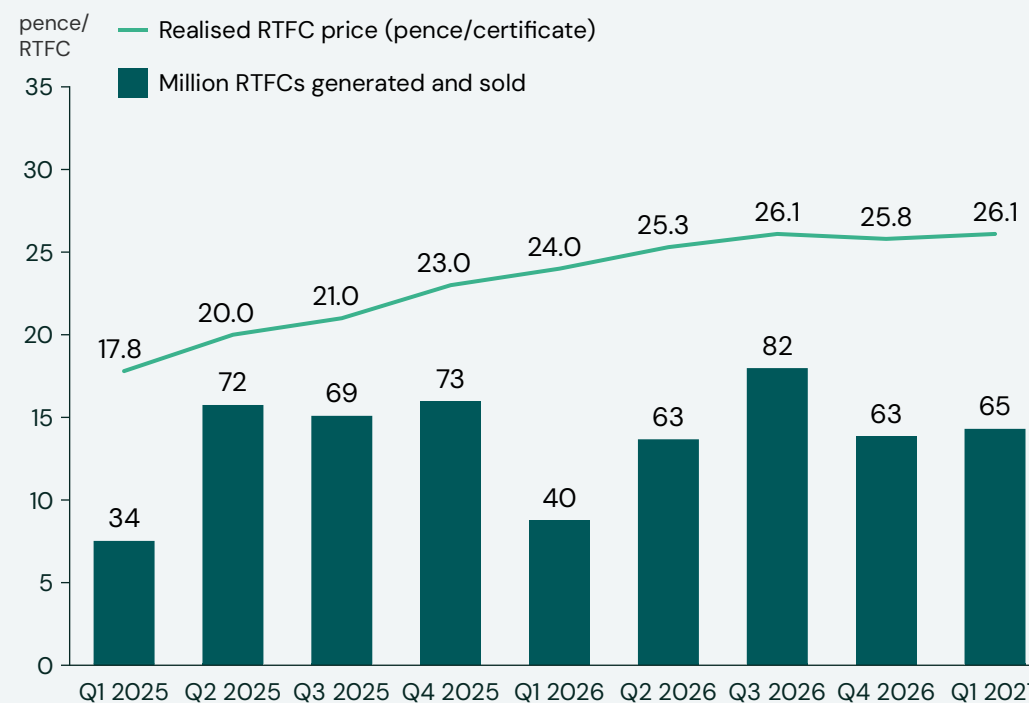
³ Source: Department for Transport

RTFC forward sales securing earnings visibility

RTFC price smoother than biodiesel premium

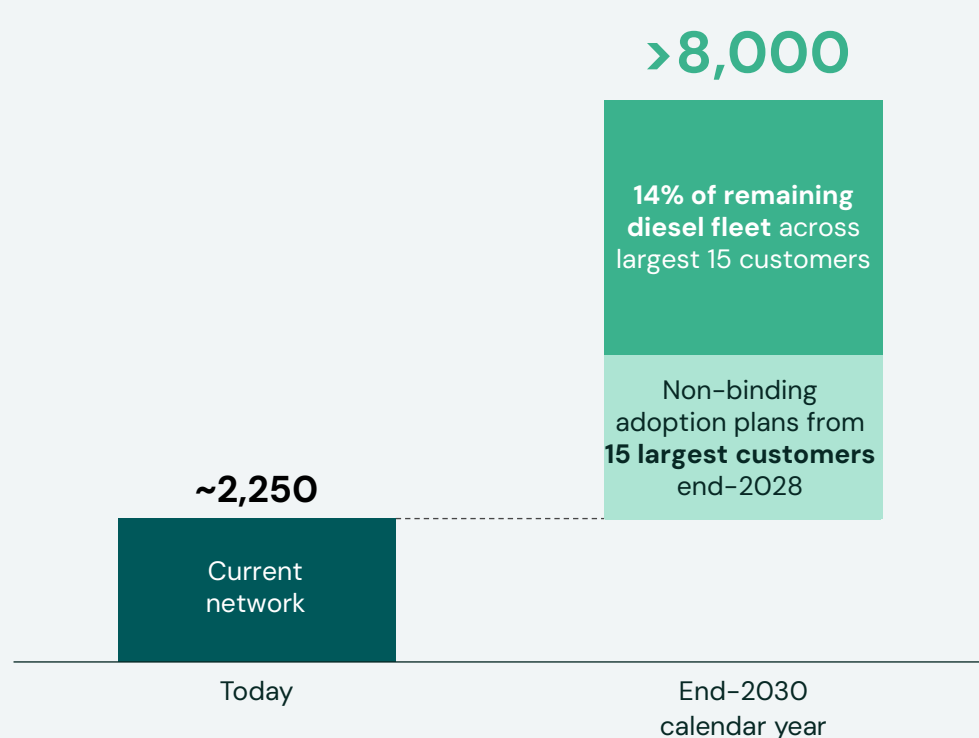


Stable realised certificate prices



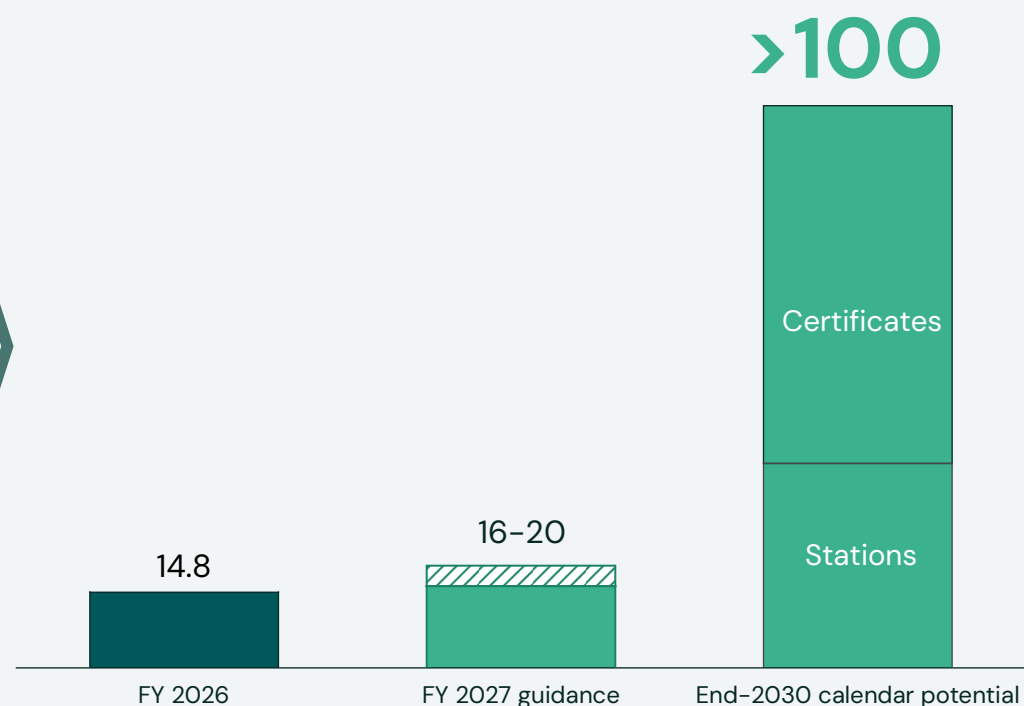
On track for delivering long-term profitable growth

Visibility to reach **>8,000 HGVs per day**



Strong **CNG Fuels EBITDA adj. potential¹**

GBP million



¹Assumptions: Calendar year. Annual growth in # of trucks of ~30% (for reference; average annual growth in number of trucks of >40% 2017-2024), ~20 in 2027 and ~25 in 2028. Constant RTFC price of 26 pence. EBITDA adjusted for non-cash revaluation of share-based payment and fair value remeasurement

Summary

CNGFUELS.COM



ReFuels



**Cash-generative business
model of stations
and certificates**

**Visibility to >8,000 HGVs in
2030 – record-high network
expansion activity**

**Potential for
GBP >100m adj. EBITDA
by end-2030¹**





Driving fleet emissions

For further
information please
visit refuels.com

to zero