Omda

Q2 2026 Results
Mission-critical software
Predictable business

Oslo, 27 August 2026

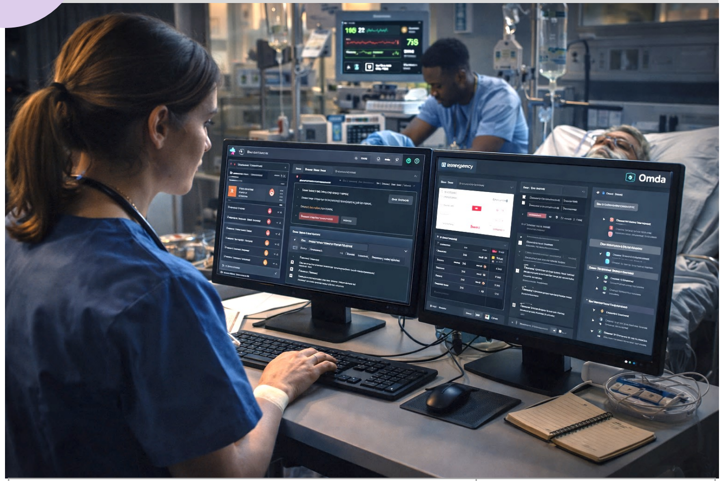
The second quarter 2026 numbers in a nutshell

Income	127 MNOK
EBITDA Margin	25%
Organic Growth Q/Q	9%

Emergency 44%

Income	55 MNOK
EBITDA Margin	22%
Organic Growth Q/Q	7%

56% Specialised Healthcare

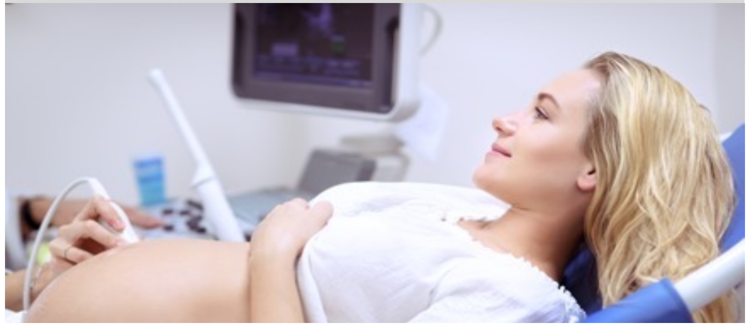


Income	71 MNOK
EBITDA Margin	28%
Organic Growth Q/Q	10%

The Specialised Healthcare business was established in 2008 and Emergency in 2015

Specialised healthcare

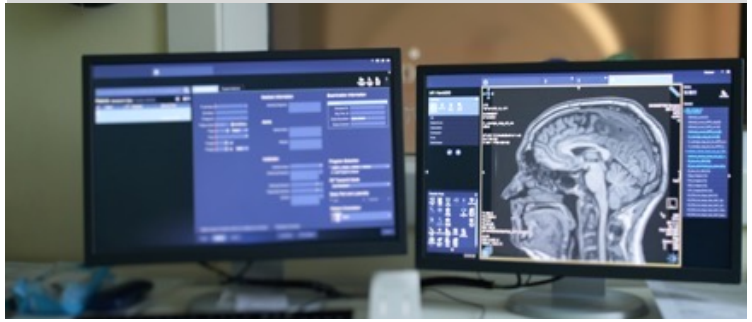
Woman & Child



Omda supports specialised healthcare value chains through an ecosystem of different software solutions

Medication Management

Connected Imaging



LIMS – Blood Management

Health Analytics

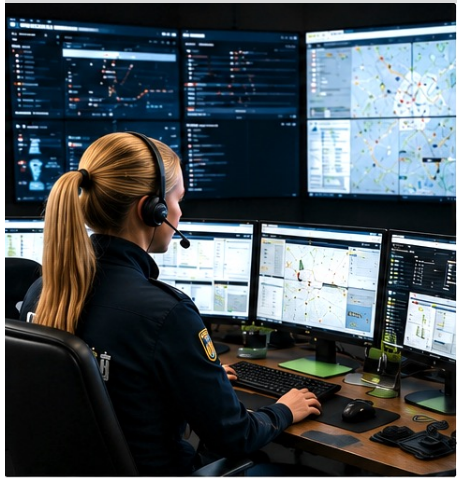
The Emergency value chain strengthened with PSS

Omda supports every step of emergency response through an ecosystem of different software solutions

Planning & Preparedness

Analysis & Improvement

Calls & Dispatch



On Scene Response

Transport and Care

Hospital Care

The UK is becoming a key market

SOS Alarm

SESCV
Servei d'Emergències Sanitàries de la Comunitat Valenciana

Hellenic Republic
Ministry Of Public Order & Citizen Protection

112 SOS Moldova

duzs Državna uprava za zaštitu i spašavanje Croatia

Ministry of Interior of the Slovak Republic

GOVERNMENT OF MONTENEGRO Montenegro

UK annual sales[1)]

15%

2%

[1)] Including Saab PSS business

Second quarter 2026 performance

Reported revenue

127 MNOK

Organic growth Y/Y

9%

Profitable organic development

Reported EBITDA

32 MNOK

Reported EBITDA margin

25%

Revenue quality supports predictability

Recurring SW-revenue

97 MNOK

SW-Recurring share

76%

Professional Services 25 MNOK, ~90% recurring

Predictability is built into the customer model

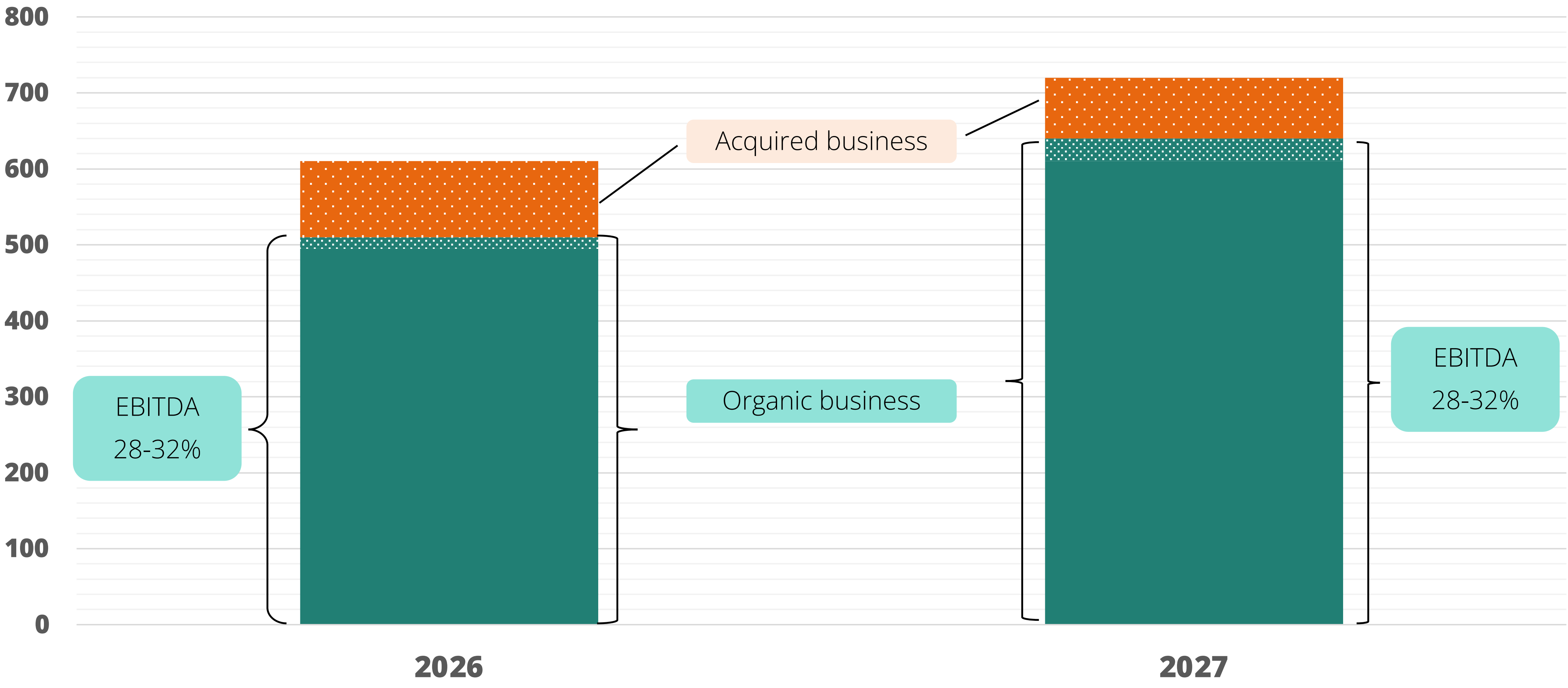
Embedded by design

- Mission-critical daily workflows
- Certified and deeply integrated products
- Public-sector customer base
- High cost and risk of switching

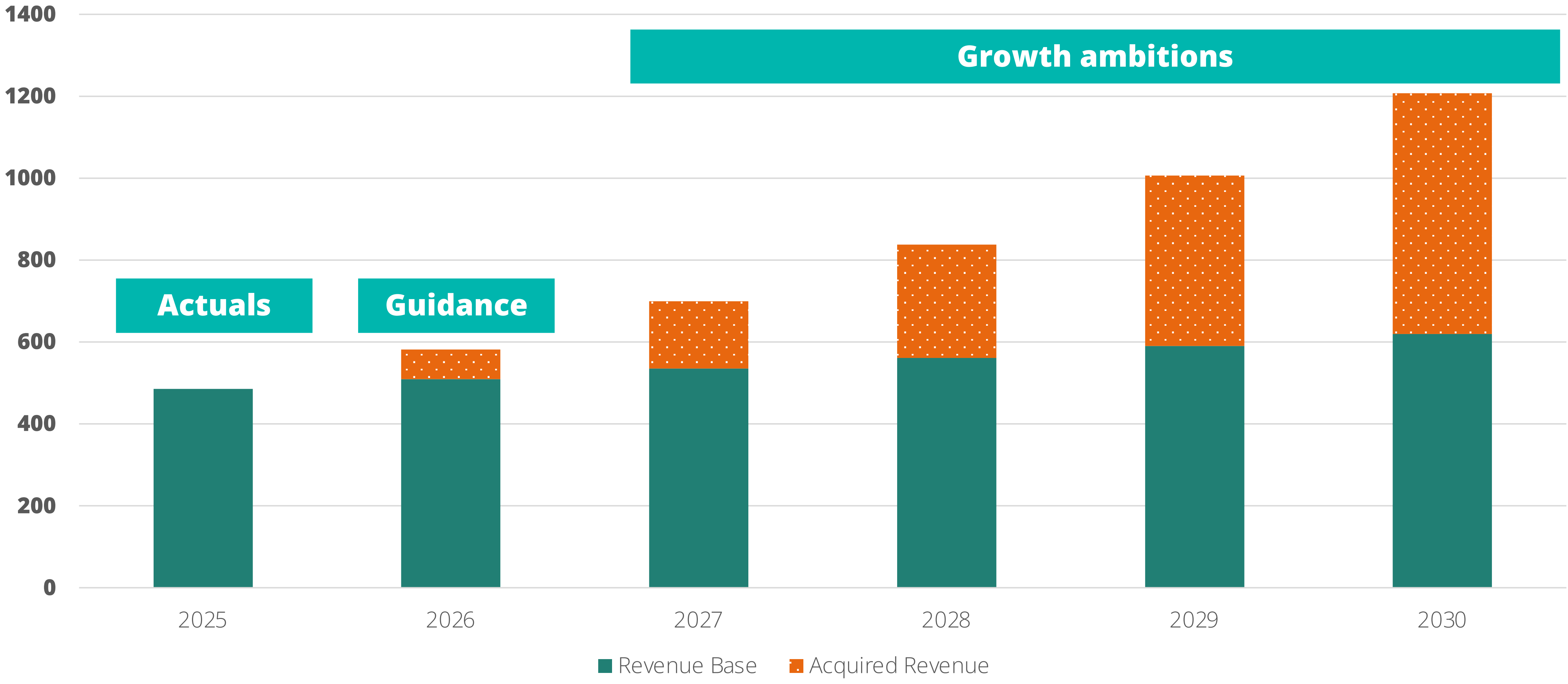
Reliable by relation

- Long customer relationships
- Repeatable profitable organic development
- Recurring revenues
- Focus on two principal markets

Current Pro Forma Growth Outlook 2026-2027



Guidance and growth ambitions (Proforma[1])

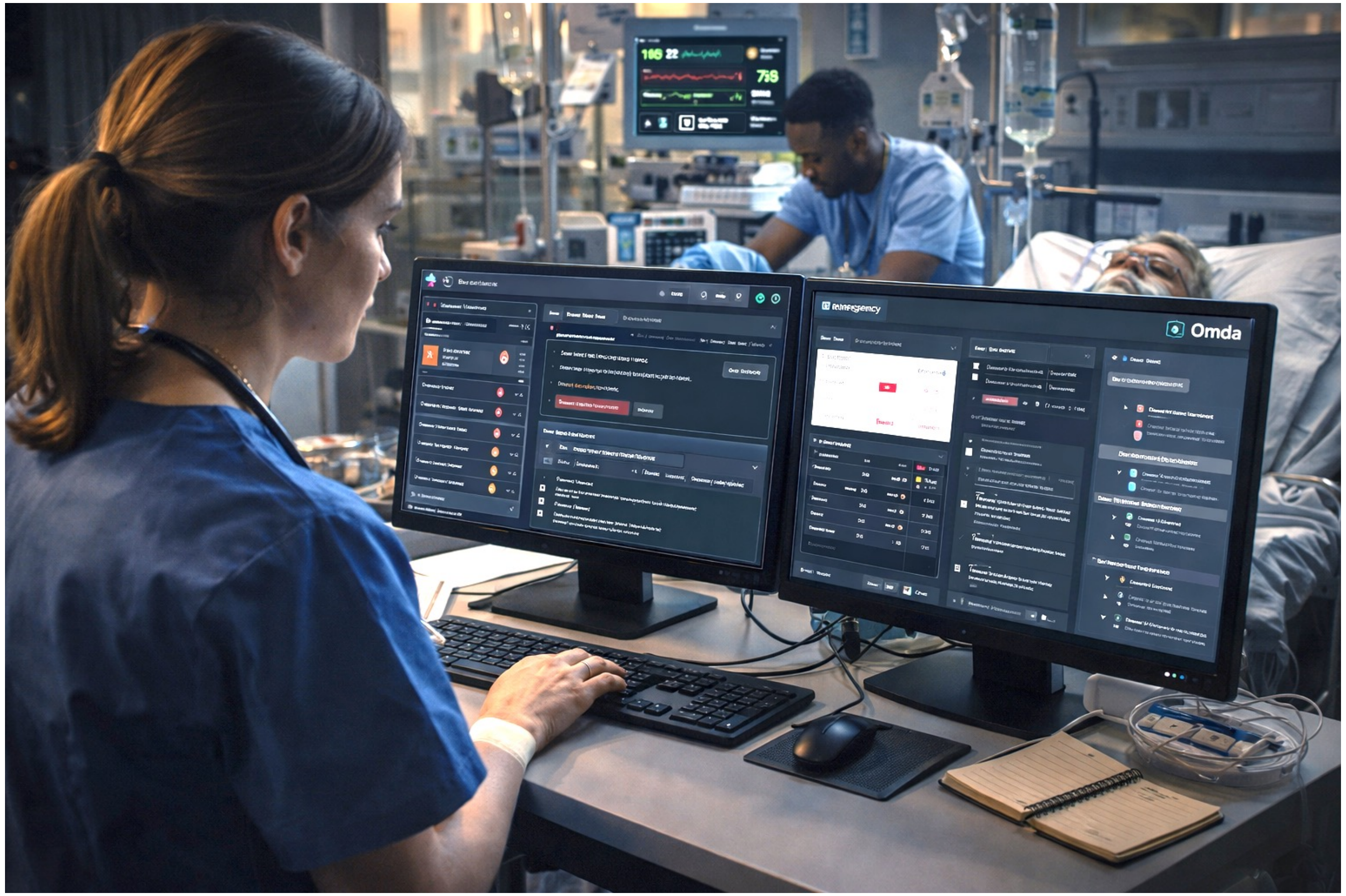


1) 2025 is base. Constant currency. 5% organic growth and 15% acquired growth.

Saab PSS sharpens the Emergency business

- Expands Omda's footprint in the UK public sector
- Strengthens the offering across the emergency value chain
- Adds around 75 employees
- Expected closing Q4 2026
- Recent proof point:
  - Additional contracts with customers: 60 MSEK…
  - … an estimated annual revenue base of more than 100 MSEK

AI strengthens productivity



- Omda delivers certified software for mission-critical workflows
- AI supports development, testing, documentation and service productivity
- Q2 observation: Slightly lower capex
- Long-term ambition: lower capitalised development as a share of revenue

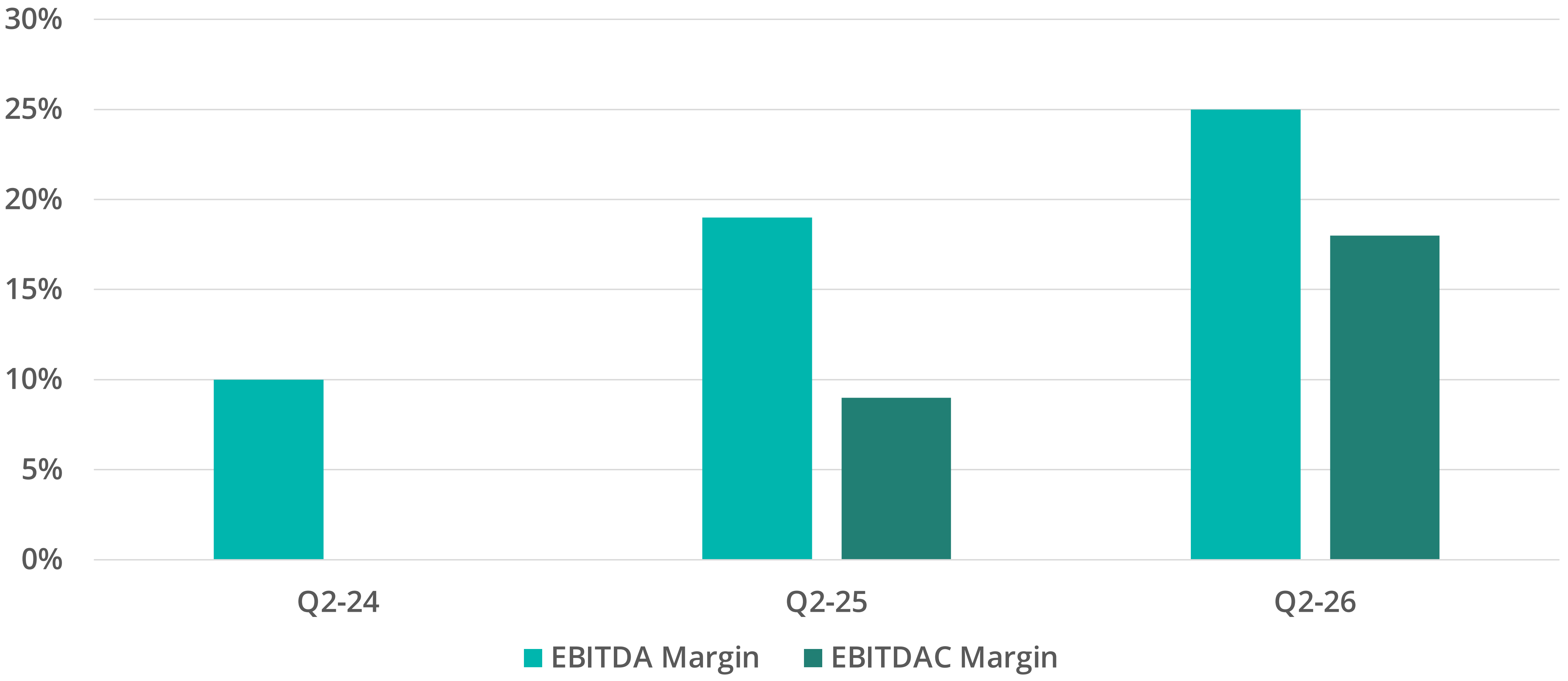
Capital allocation: lower cost, greater capacity

- Exploring refinancing of the bond (OMDA-02 PRO)
- Objective:
  - Lower interest cost and increase strategic capacity
- Investment remains focused on
  - Targeted acquisitions
  - Add-ons to customers
  - AI-enabled productivity
- Disciplined Build vs Buy business cases remains the governing principle

The long-term Omda model

- Organic growth 5–10%
- Acquired growth 10–20% per year
- EBITDA above 30% over time
- Capitalised development from approximately 10% towards 5% of revenue
- Portfolio centred on Emergency and Specialised Healthcare
- Growth funded through cash flow and disciplined leverage

The trend is as important as the Q2 2026 predictability



What Q2 adds to the Omda story

- Predictable and profitable organic development
- The transformational Saab PSS acquisition was signed
- A clearer portfolio centred on two principal markets
- AI and disciplined product investment support scalable growth
- 2026 guidance and long-term ambitions reiterated

Q&A