

An aerial photograph of a ship's wake in deep blue water. The wake is a white, frothy trail of water that curves from the top right towards the center of the frame. The water's surface is textured with small ripples and larger waves, creating a complex pattern of light and dark blue. The overall tone is cool and professional.

**Kongsberg Maritime**

# Investor Presentation

## 2nd quarter/1st half year

### 2026

Lisa Edvardsen Haugan, President & CEO

Jan Erik Hoff, acting CFO

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# Strong market tailwinds



# Kongsberg Maritime



# Highlights Q2 2026

## Long-term market tailwinds

Both in newbuilds and aftermarket

## Strong newbuild execution

Solid scaling

## Record order backlog

Supports forward visibility

Revenues Q2

**MNOK 6,651**

EBITDA Q2

**MNOK 830**

Order Intake Q2

**MNOK 7,231**

Total Order Backlog

**MNOK 28,406**

# Newbuild order intake led by Offshore, Naval and Cargo



Gas Carriers



Cargo



Naval &  
Government



Offshore  
Energy



Tug



Passenger



Other

Market characteristics

Sharp focus on energy efficiency and digitalisation

Focus on cost, energy and sustainability

Entering a defence-driven supercycle

Demand for new tonnage, upgrades and life extensions

Solid new build market growth driven by fleet modernization with electric era emerging

Growth market with strong cost discipline

Mixed – including fishing and special purpose segments

Share of KM’s newbuild order intake YTD 2026

9%

18%

22%

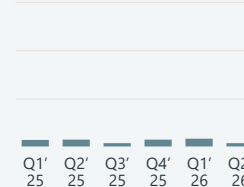
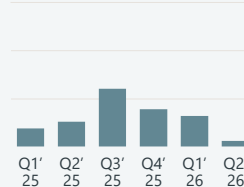
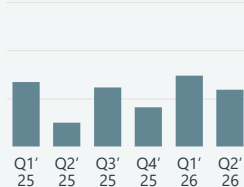
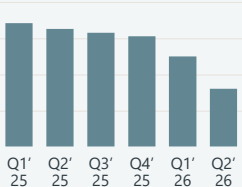
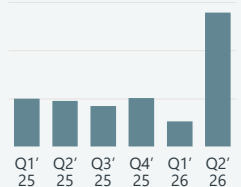
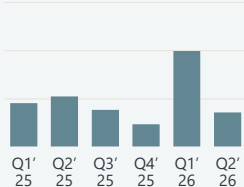
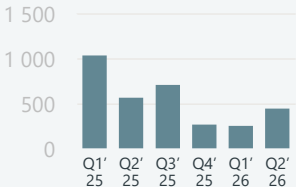
27%

17%

5%

2%

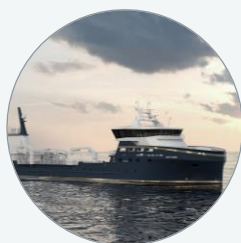
Newbuild order intake value per segment (MNOK)



# Stable aftermarket activity, Middle East situation adding uncertainty for customers



Gas Carriers



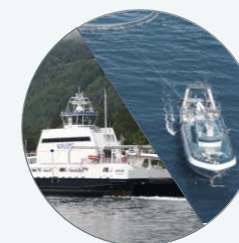
Cargo

Naval &  
GovernmentOffshore  
Energy

Tug



Passenger



Other

## Market characteristics

Reliability, uptime and energy efficiency remains key focus areas

Focus on cost savings and energy efficiency. Highly price sensitive

Reliability, lifetime extensions and second mid-life upgrades

Uptime, reliability, efficiency and operability. Demand for life extensions

Strong cost discipline. Opportunities in lifecycle business models

Focus on energy efficiency and cost discipline

Mixed – operational efficiency, lifetime extension and cost focus

## Share of KM's aftermarket revenue YTD 2026

3%

18%

8%

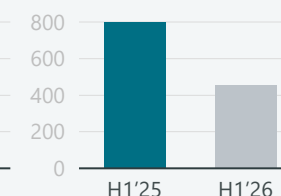
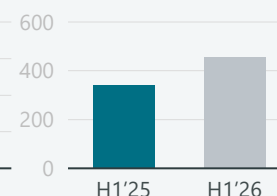
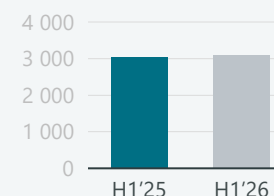
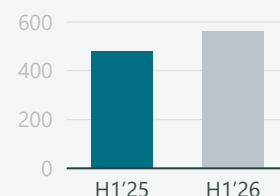
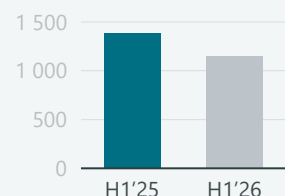
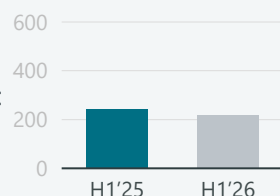
47%

7%

10%

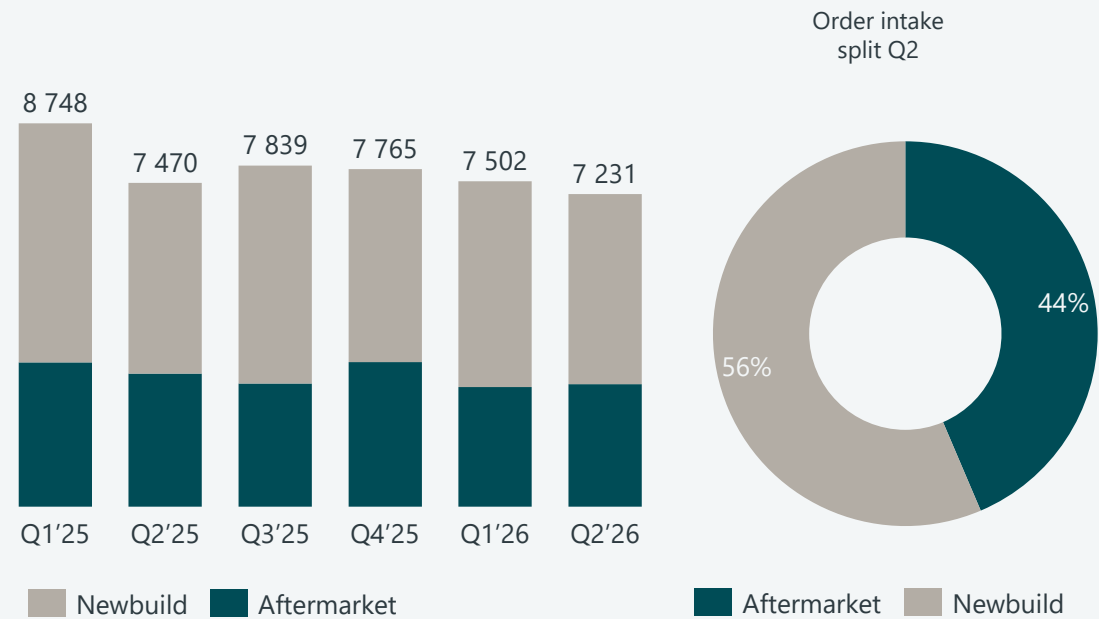
7%

## Aftermarket revenue per segment (MNOK)

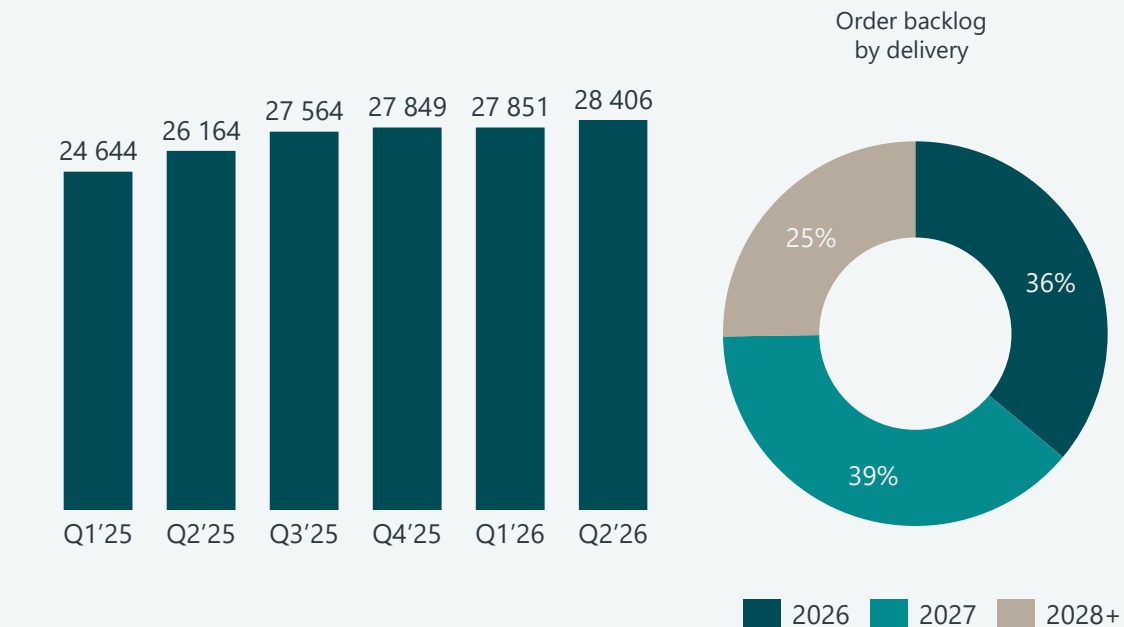


# Solid book-to-bill reinforcing a record order backlog

Order intake (MNOK)



Order backlog (MNOK)



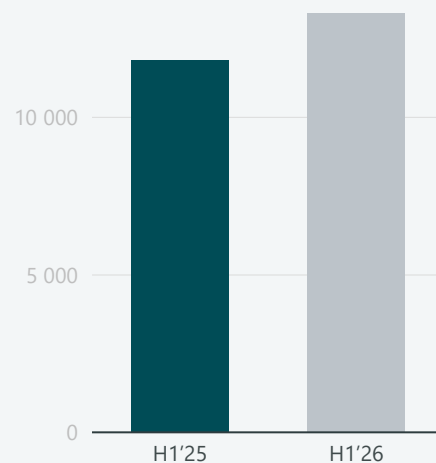
Kongsberg Maritime

# Financial Status

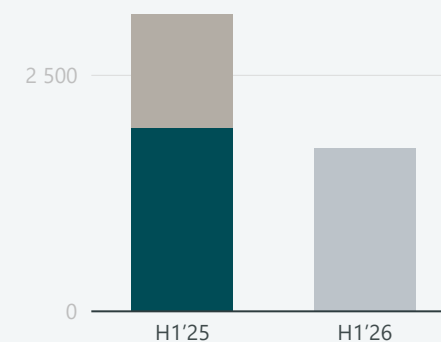


# Financial Highlights 1<sup>st</sup> half year

**13.3 BNOK**  
REVENUES



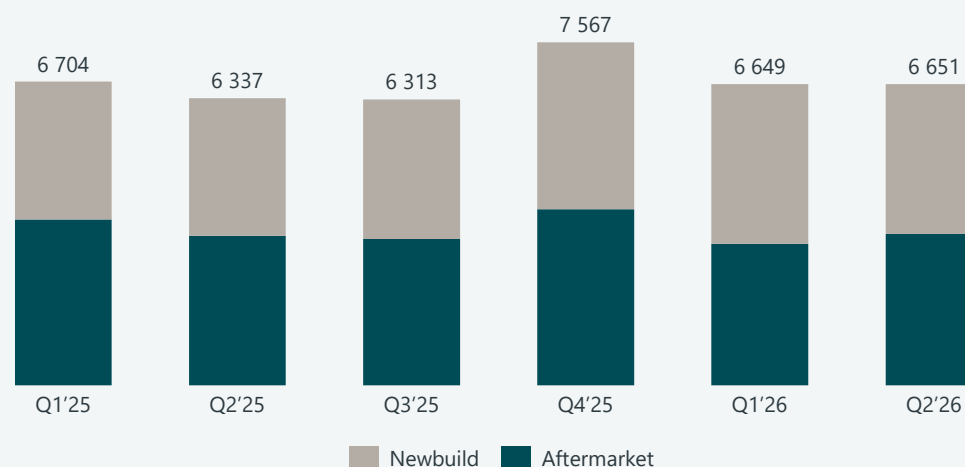
**1.7 BNOK**  
EBITDA Margin 13.0%



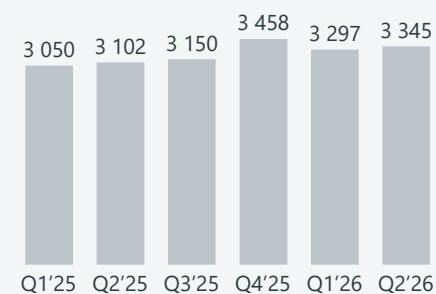
*Gain from distribution of operations in brown*

# Revenues – underlying growth, changed project mix

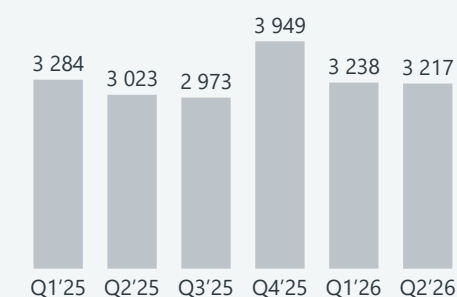
Revenues (MNOK)



Energy & Control

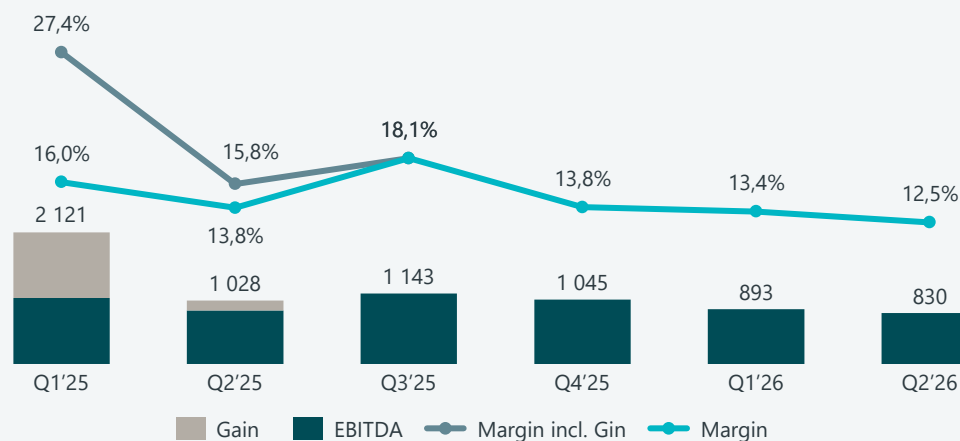


Propulsion & Handling

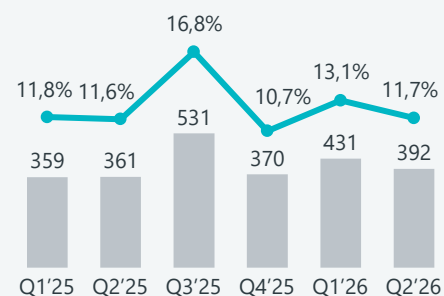


# EBITDA – impacted by changed project mix

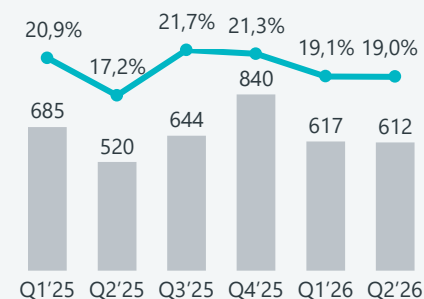
EBITDA and EBITDA Margin (MNOK, % of revenue)



Energy & Control

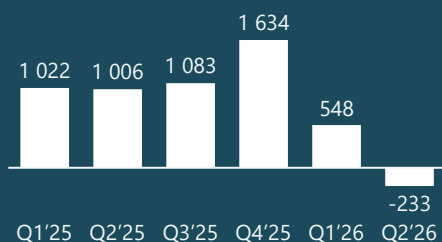


Propulsion & Handling

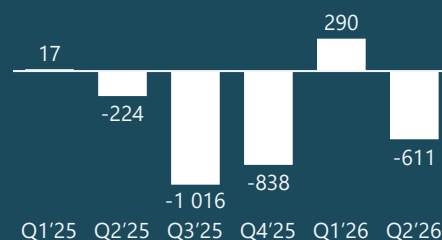


## MNOK

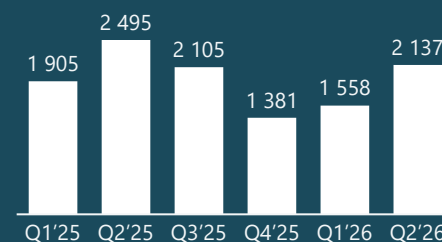
## Net Cash flow from operating activities



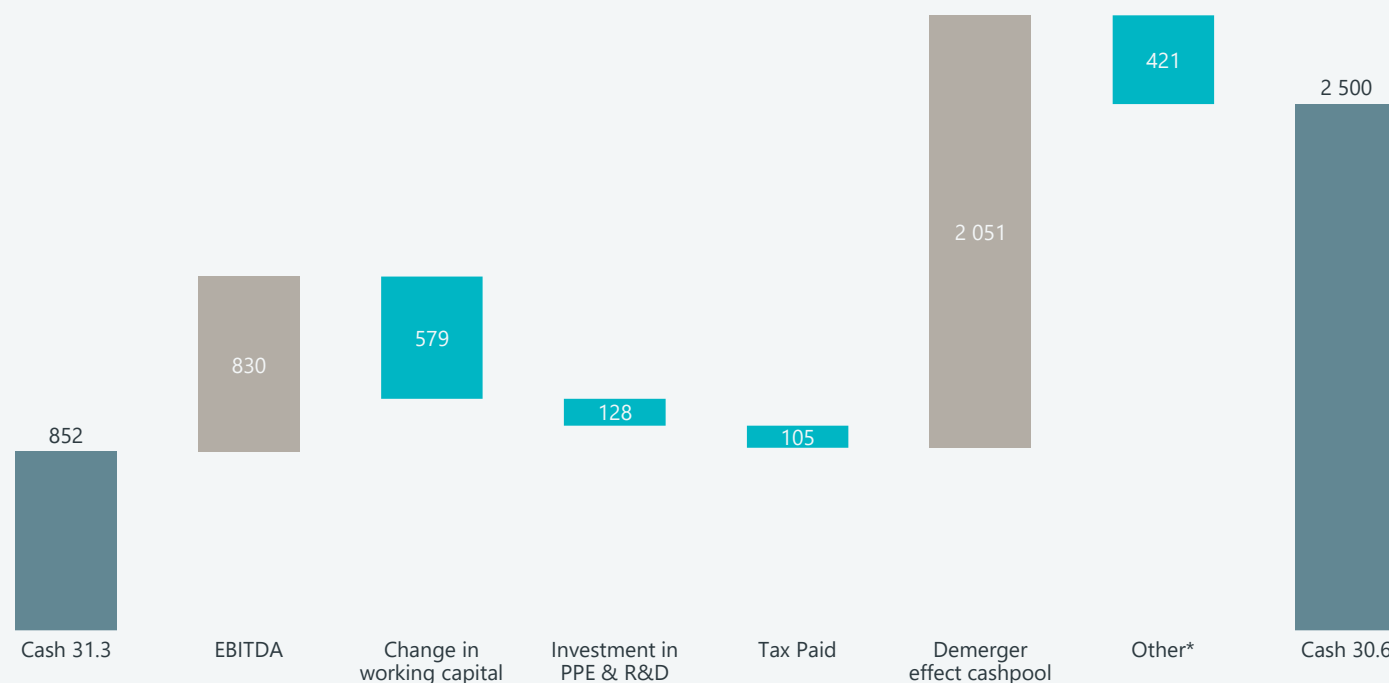
## Net interest-bearing debt



## Net working capital



# Solid liquidity and a strong balance sheet



\*Includes the settlement of IT assets and net other demerger effects

# Navigating complexity to deliver profitable growth

Revenue **navigated** by innovation, domain knowledge and market tailwind

Margins **anchored** by solid project execution and cost control

**Propelled** by disciplined financial execution

# Q&A

**Thank you!**

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