



**Wallenius Wilhelmsen ASA**  
**Q1 2026**



## Disclaimer

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# Agenda

1. Highlights
2. Market update
3. Business update
4. Sustainability update
5. Financial update
6. Prospects & Q&A



# Firm performance continues



Adjusted EBITDA for Q1 2026 ended at USD 389m, down 3% QoQ, reflecting seasonally softer results for Shipping partly offset by improved results in Logistics



Shipping demand, especially from Asia, continues to grow with an increasingly tight charter-in market putting pressure on capacity cost



Logistics delivered a strong quarter, supported by cost measures and higher auto volumes, while Government had a soft start to the year partly explained by a seasonally lower activity level.



Direct commercial impact from the Middle East conflict is limited with only 2-3% of revenues linked to the region. However, the indirect effect of higher fuel cost in Q2 will be substantial before costs are recovered through BAF clauses in subsequent quarters



Adjusted EBITDA for 2026 is expected to be about USD 1.6bn, down compared to the previous outlook, primarily reflecting higher net bunker and capacity cost for Shipping



# Middle East: Direct impact on Wallenius Wilhelmsen



## All personnel in the region remain safe

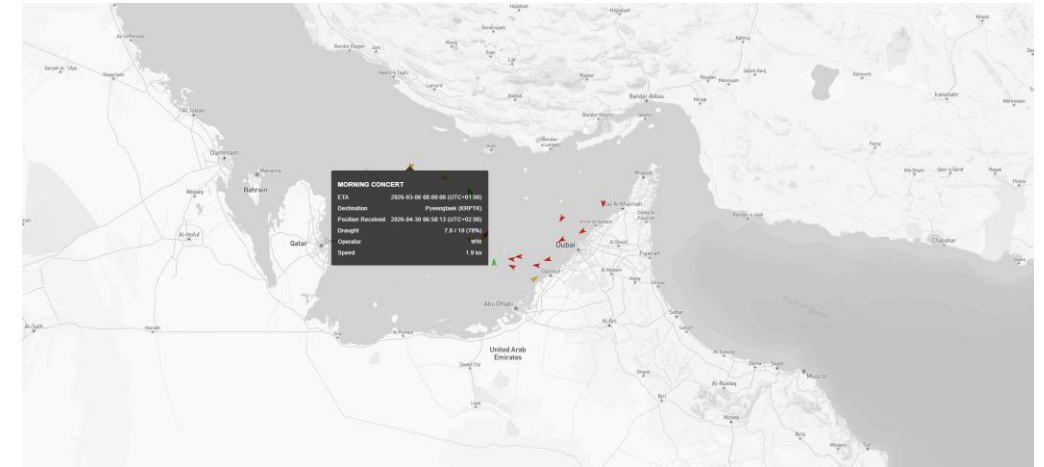
- One vessel, *Morning Concert*, situated inside the Gulf

## Operational effect on shipping and logistics

- Two monthly sailings from Asia to Middle East affected
- Land based operations in Dubai affected
- Limited operations at site as no new cargo is arriving

## Financial impact

- ~ 2% of shipping revenue from the Middle East offset by other revenue
- Land based revenue ~ USD 2m per month



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# Three major market trends to watch

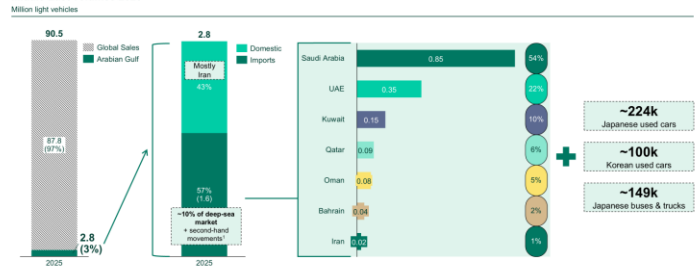


## 1 Middle East conflict creates increased market turbulence

The Middle East represents about 10% of the global deep sea volumes with most volumes ex-Asia



Middle East volumes 2025



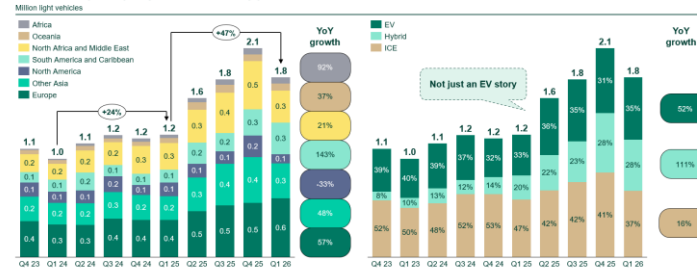
Source: S&P, WAM Analysis. 1) Figures do not include intraregional volumes or used cars. Volumes exclude sales in Russia

## 2 Continued Asian export growth driven by China

Chinese vehicle exports up 47% YoY with growth driven by Europe and South America



Chinese LV exports split by destination<sup>1</sup> and by powertrain



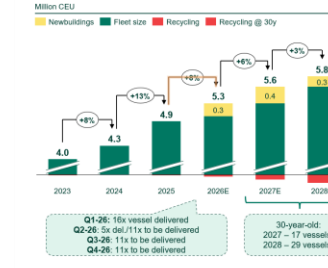
Source: Chinese Customs. <sup>1</sup> Excluding Russia

## 3 Tight market despite fleet growth and geopolitical uncertainty

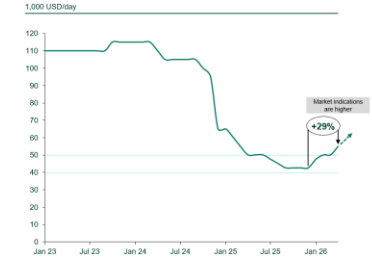
Increasingly tight charter-in market despite peak vessel delivery in 2025 and another 16 vessels delivered in Q1 2026



Development of global fleet capacity<sup>1</sup>



1-year TC rates<sup>2</sup> development



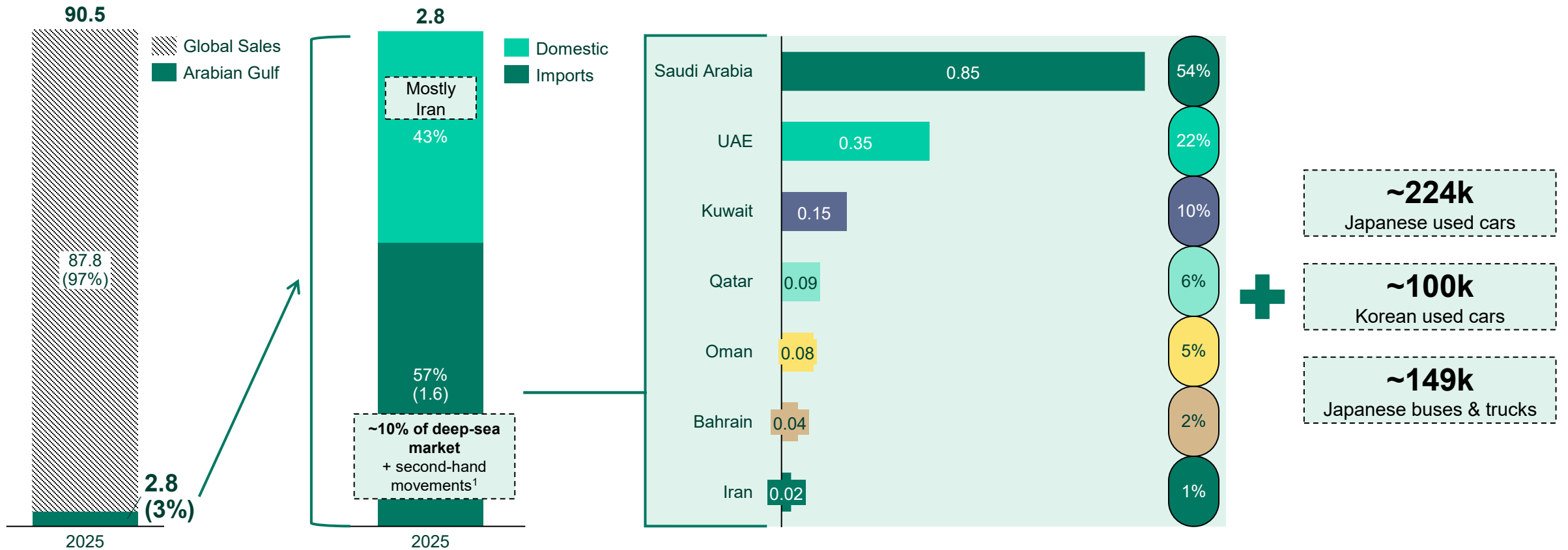
Source: Clarksons and WAM analysis. <sup>1</sup> Calculation excludes all vessels below 2,000 CEU, no delays, and deliveries are not time-weighted. Options are not included 16.5k CEU capacity vessel, 16.5k CEU equivalent vessel

# The Middle East represents about 10% of the global deep-sea trade, driven by Asian volumes



## Middle East volumes 2025

Million light vehicles



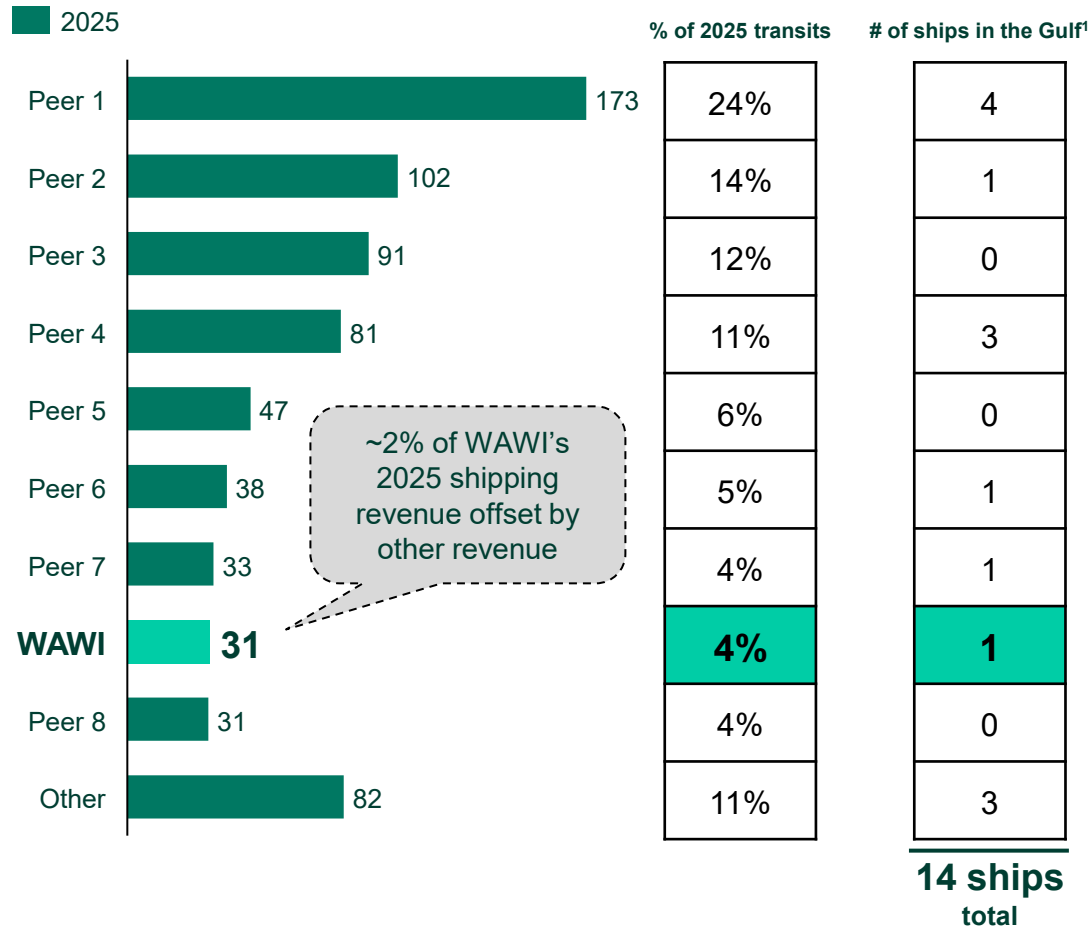
Source: S&P, WAWI Analysis. <sup>1</sup> Figures do not include intraregional volumes or used cars. Volumes exclude sales in Russia

# The ME conflict has trapped 14 ships in Strait of Hormuz, and some cargo is redirected to Jeddah around Cape of Good Hope



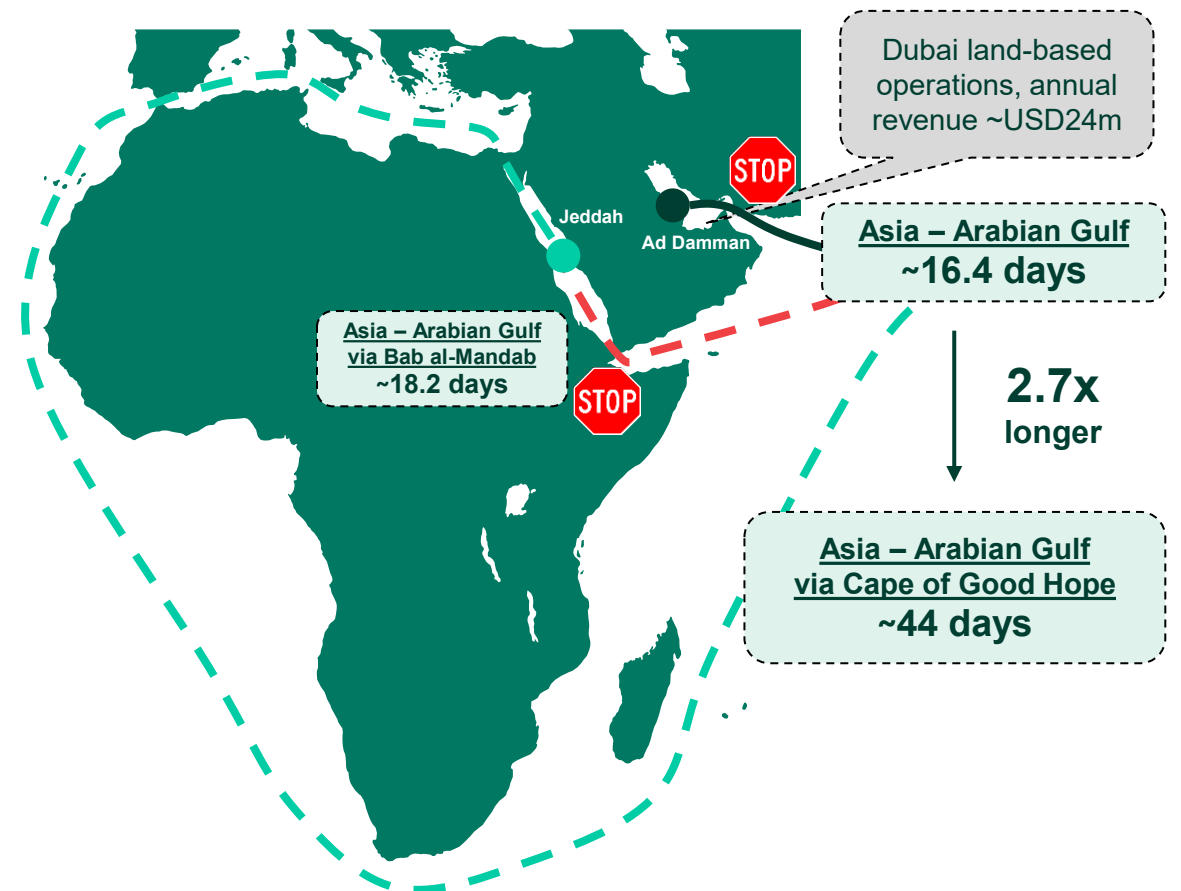
## Transits through Strait of Hormuz by Operator

# of transits (one transit is in and out)



## Increase ton-mile as cargo is redirected to Jeddah

Number of sailing days<sup>2</sup>

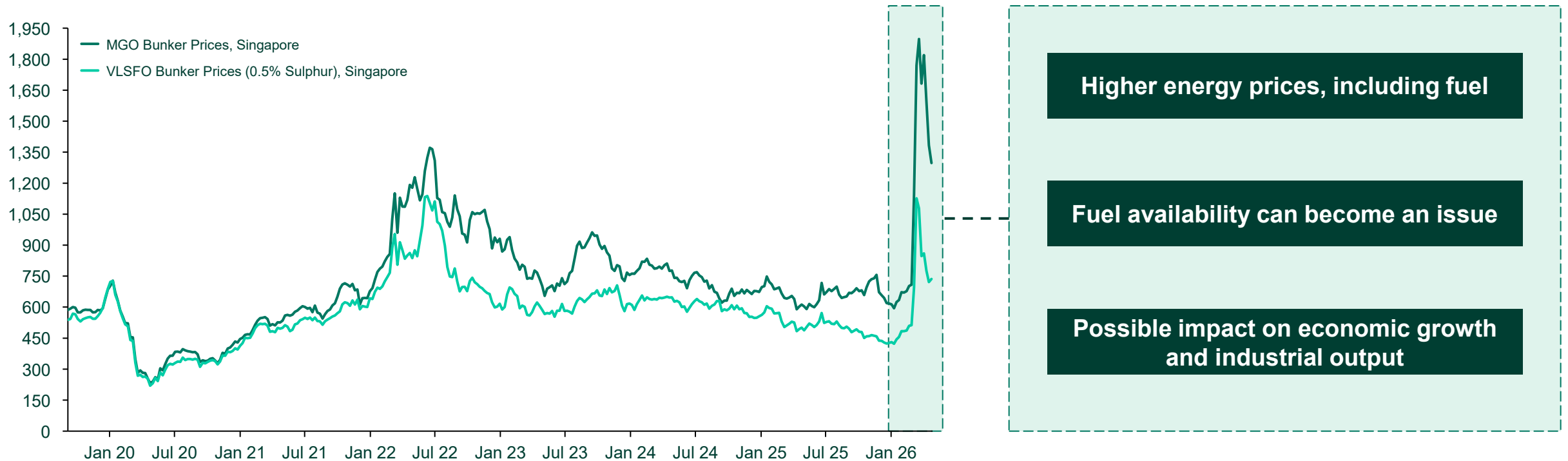


# The Middle East conflict has triggered an increase in energy prices and may hit inflation as well as global GDP development



## Bunker prices have surged following Strait of Hormuz closure

USD/t



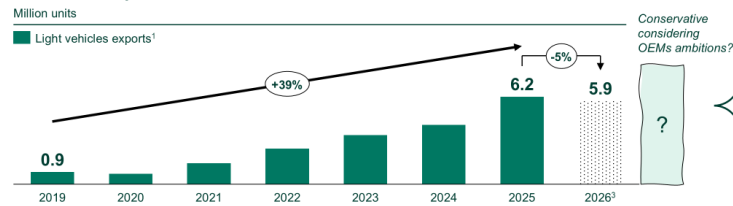
# Continued strong growth ex-Asia (China) fuelling underlying demand for tonnage



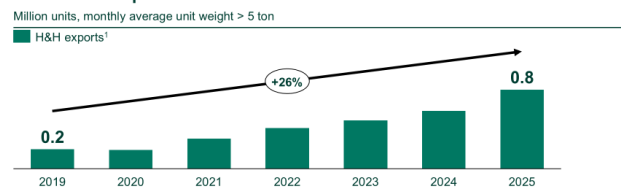
## If the growth ex-China continues the forecast may still be too cautious for 2026



### China auto exports



### China H&H<sup>2</sup> exports



### Chinese OEMs 2026 targets<sup>3</sup> (YoY%)

<b>BYD</b>	1.5-1.6m overseas sales (+43%)
<b>GEELY</b>	3.45m total sales (+14%)
<b>CHERY</b>	3.2m total deliveries (+14%)
<b>GWM</b>	1.8 m total deliveries with 600k overseas sales (+36%, +19%)
<b>LEAPMOTOR</b>	1m total deliveries (+67%)
<b>XPENG</b>	550-600k total deliveries (+28%, +40%)
<b>NIO</b>	456-489k total deliveries (+38%, +48%)

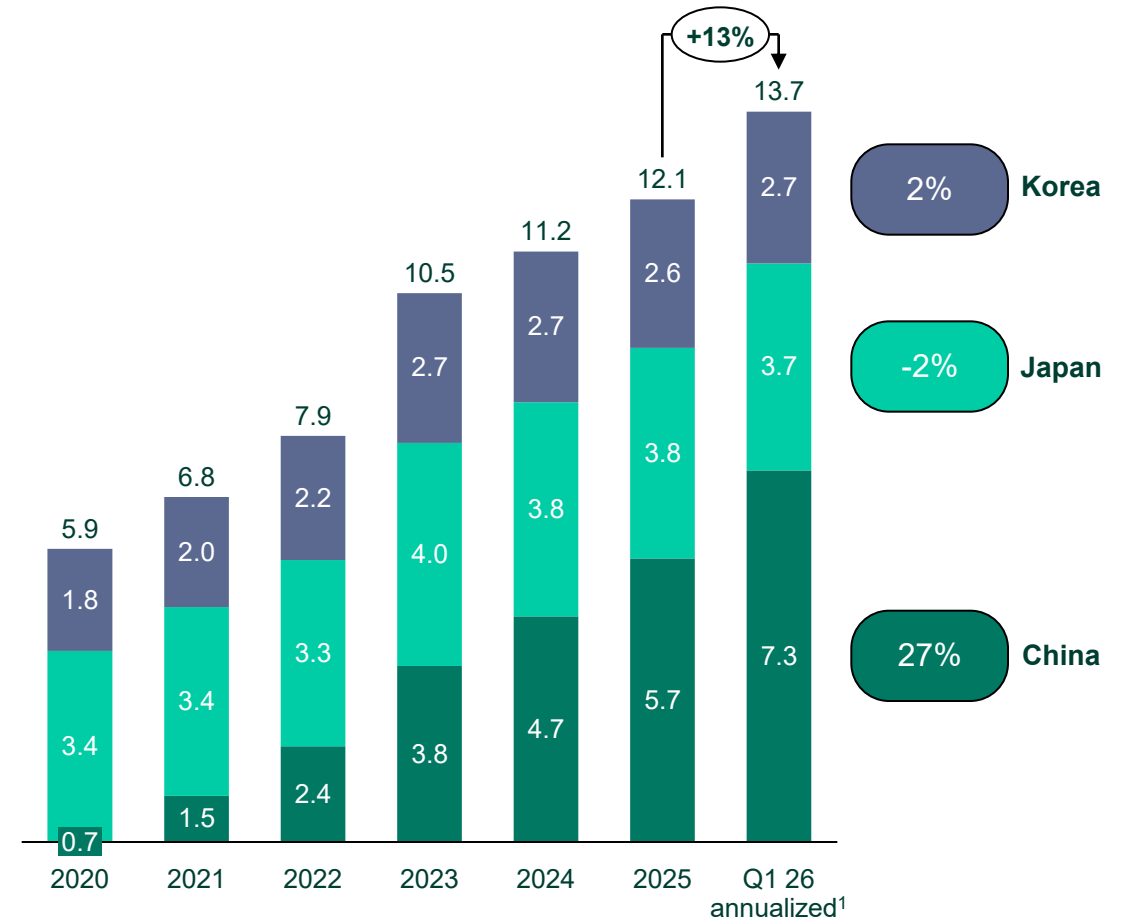
**= +2.3 million**  
in worldwide sales for the OEMs vs forecast<sup>4</sup>

Source: China Customs, <sup>1</sup> HS-codes, excludes Russia, Hong Kong, Macao, Kazakhstan, Mongolia, North Korea, Tajikistan <sup>2</sup> Includes trucks, lorries, excavators, trailers, tractors, etc. <sup>3</sup> OEM press releases, <sup>4</sup> S&P, WAWI Analysis

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## Development of passenger car volumes ex. East

Million light vehicles and implicit YoY change

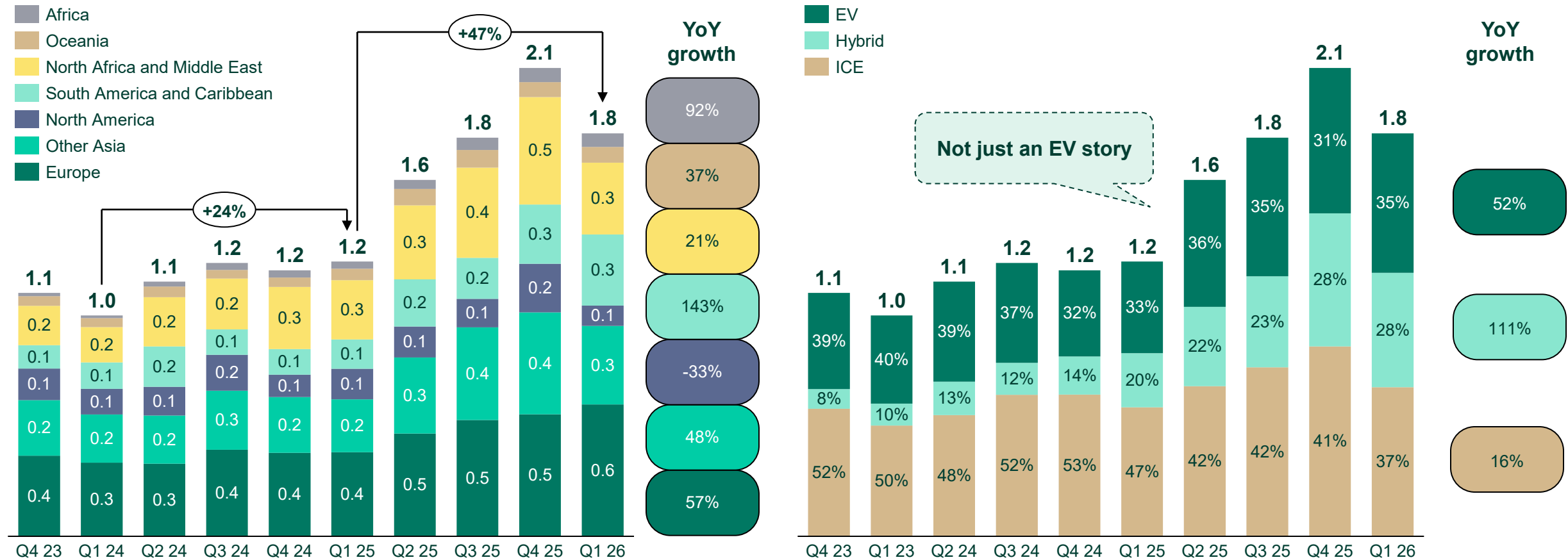


# Chinese vehicle exports up 47% YoY with growth driven by Europe and South America



## Chinese LV exports split by destination<sup>1</sup> and by powertrain<sup>1</sup>

Million light vehicles









Source: Chinese Customs, <sup>1</sup> Excluding Russia

# Chinese OEMs are succeeding in gaining market share in Europe



## New car registrations in European markets

Market share and YoY quarter change

Country	2025 auto market	Chinese OEM %-share		
		Q1 2025		Q1 2026
	2.9 m	2%	1.5x	3%
	2.0 m	8%	1.9x	15%
	1.6 m	0.01%	5.0x	0.05%
	1.5 m	5%	2.2x	11%
	0.8 m	11%	0.0x	11%
	0.6 m	5%	2.2x	11%
<b>EU + EFTA + UK</b>	<b>13.3 m</b>	<b>3%</b>	<b>1.4x</b>	<b>5%</b>

**Chinese automakers set Europe sales record in March, fueled by Chery and BYD demand**

# H&H markets are mixed with strong mining markets, muted for construction while agricultural remains weak



## Construction muted

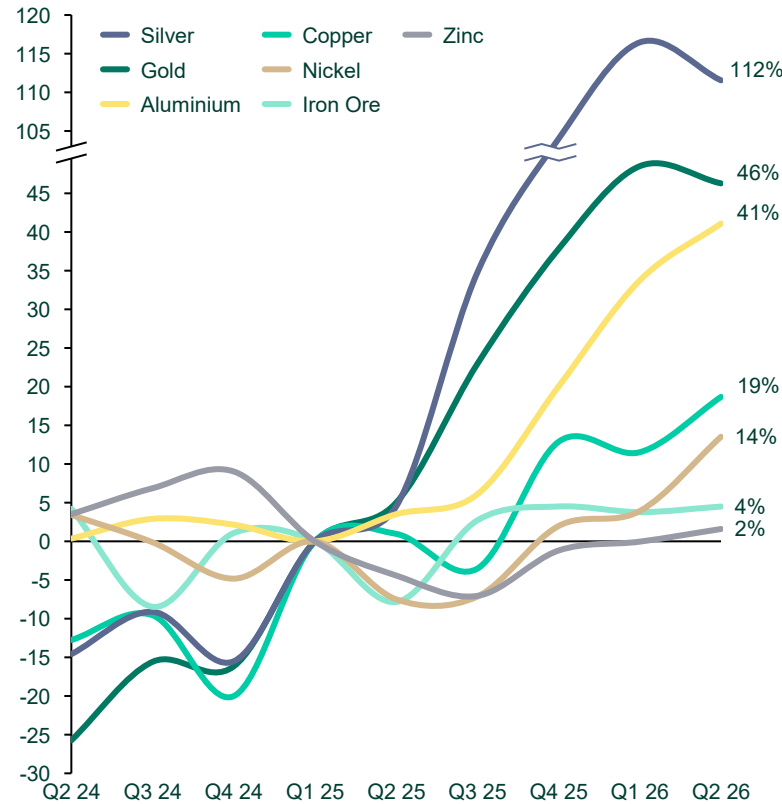
Value of total construction put in place in the US



Source: US Census Bureau – Annual rate of value of construction put in place

## Mining commodities have been strong

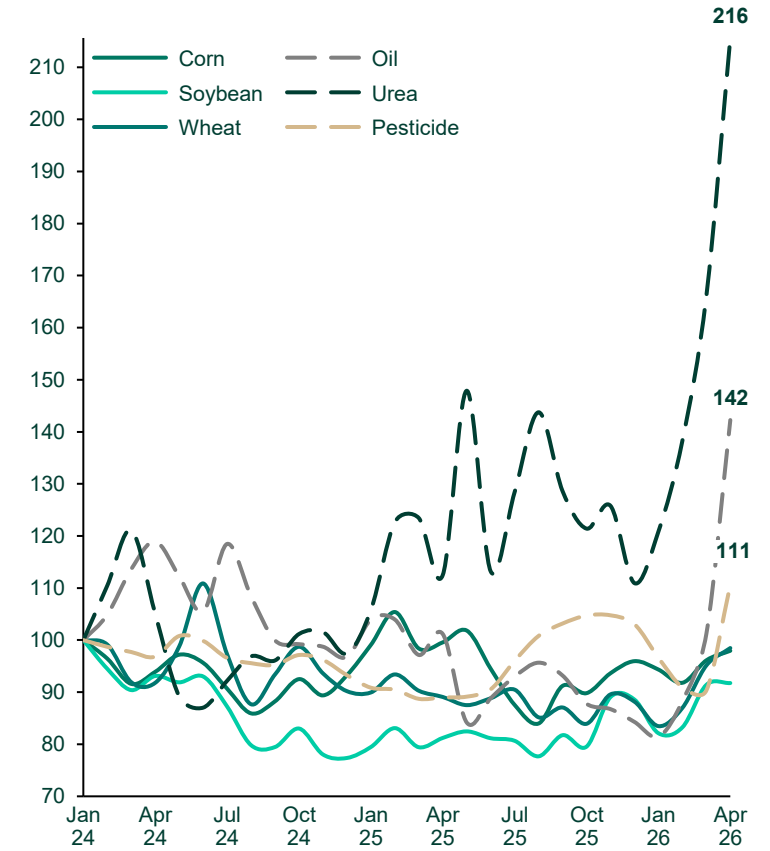
%-change relative to Q1 25



Source: FactSet, latest price within each quarter

## Field crop prices fail to offset war-driven input cost inflation

Indexed to Jan 24



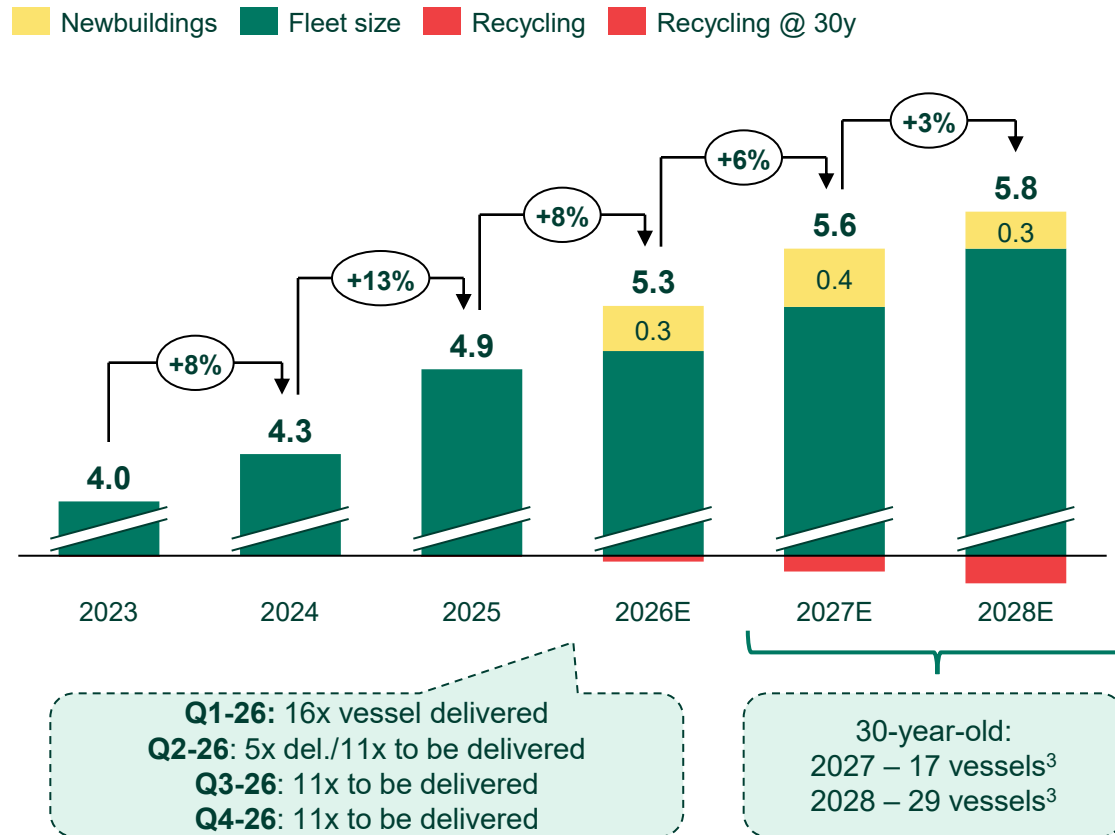
Source: Factset, latest price within each quarter

# Increasingly tight charter-in market despite peak vessel delivery in 2025 and another 16 vessels delivered in Q1 2026



## Development of global fleet capacity<sup>1</sup>

Million CEU



## 1-year TC rates<sup>2</sup> development

1,000 USD/day



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# Adjusted EBITDA of USD 389m in the quarter



## Shipping services



Q1 2026 financials

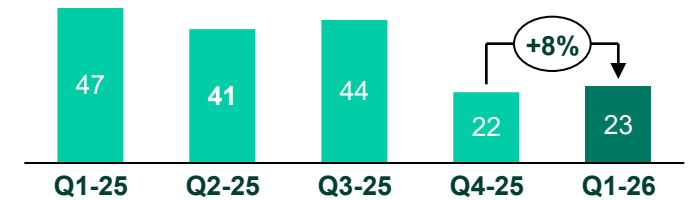
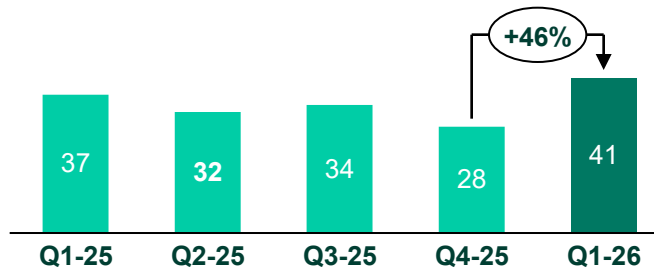
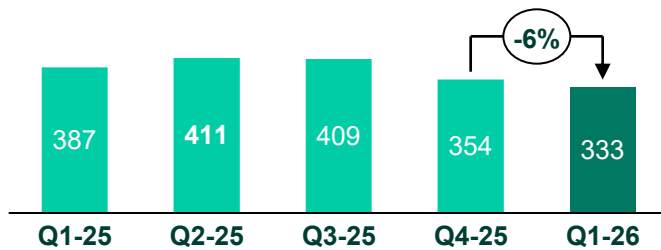
## Logistic services



## Government services



Adj. EBITDA, USD m

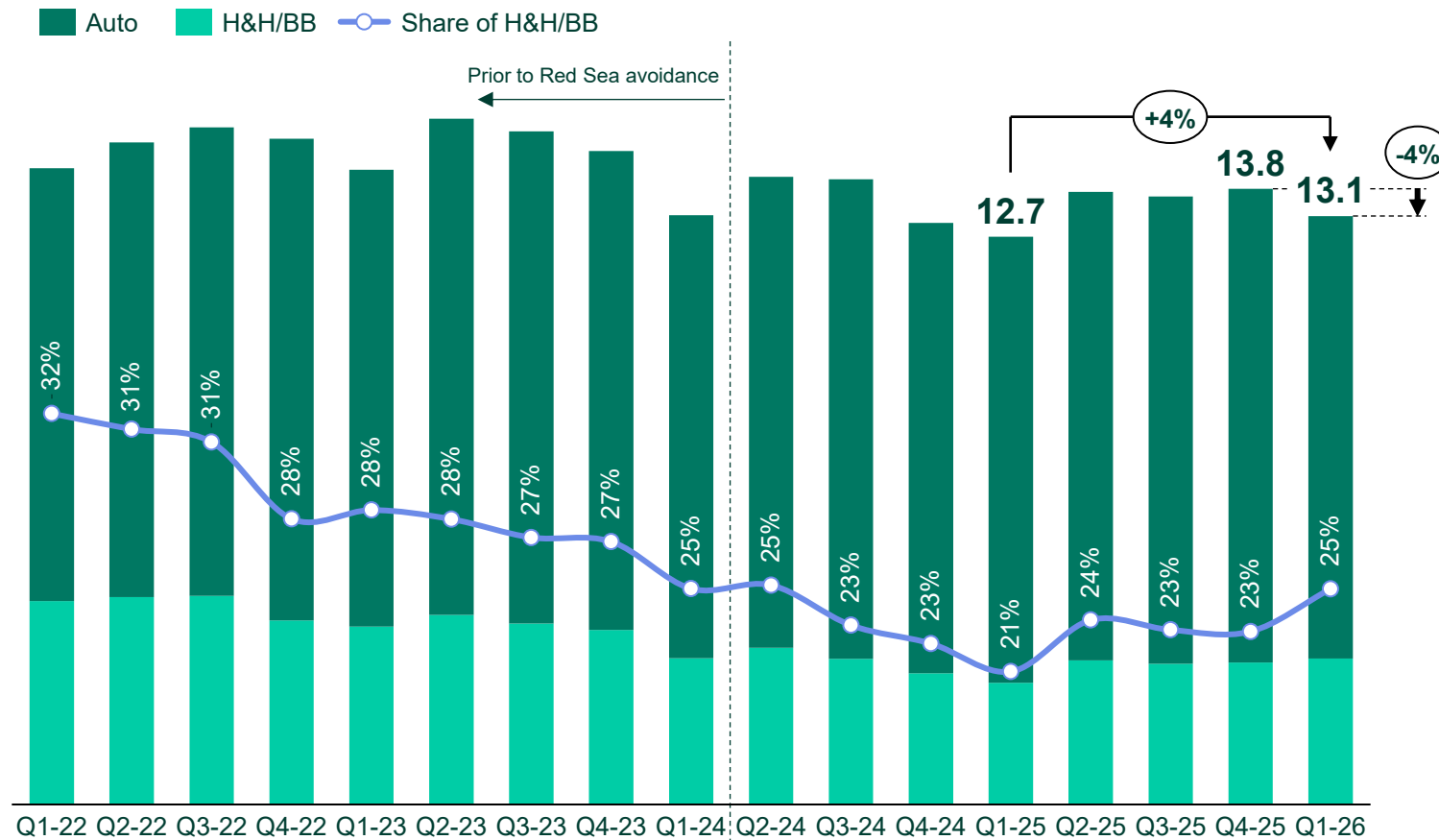


# Shipping volumes down 4% QoQ on seasonality, but up 4% YoY due to strong volumes ex-Asia



## Shipping services volumes and H&H share

Million cbm<sup>1</sup> & H&H/BB %-share of total<sup>2</sup>



- Seasonal (holiday) reduction QoQ in volumes ex-East and ex-West
- Trade mix continue to change with volumes ex-East up 10% YoY and volumes ex-West down 9% YoY
- H&H and BB share of total cargo and nominal volume up YoY and QoQ

Source: WAWI internal data. <sup>1</sup> Prorated volume (WW Ocean, EUKOR, ARC and Armacup), <sup>2</sup> H&H/Breakbulk share calculated based on unprorated volumes.

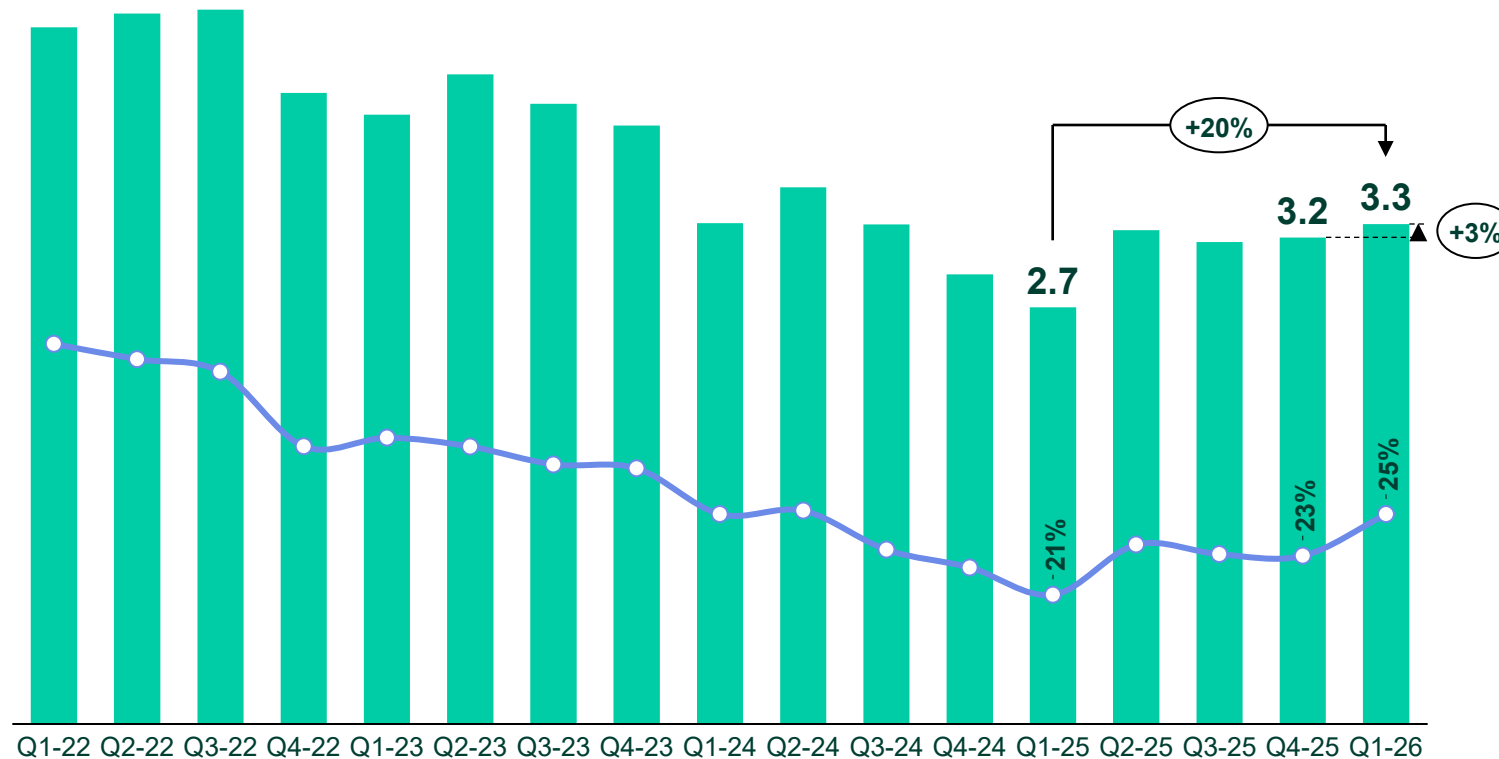
# H&H volumes up 20% YoY with strongest volumes in 1.5 years



## High & Heavy volumes

Million cbm<sup>1</sup> & H&H/BB %-share of total<sup>2</sup>

■ H&H/BB —○— H&H/BB share, unprorated in %



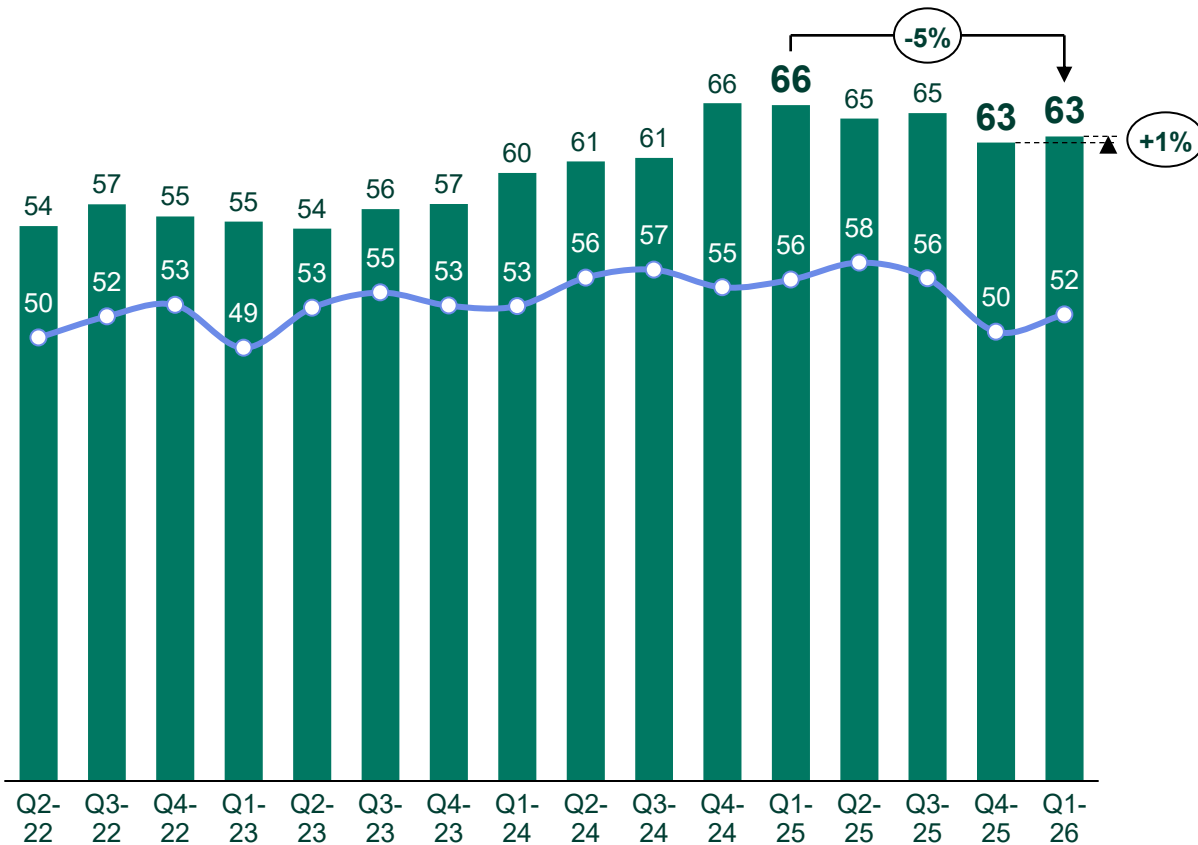
- H&H volumes have rebounded from last year's lows
- Gradual improvement, driven by mining demand and a gradual construction recovery. Agricultural demand remains subdued
- Positive signals seen from H&H customer bookings

# Net rate per cbm for Q1 2026 up 2% compared to Q4 2025

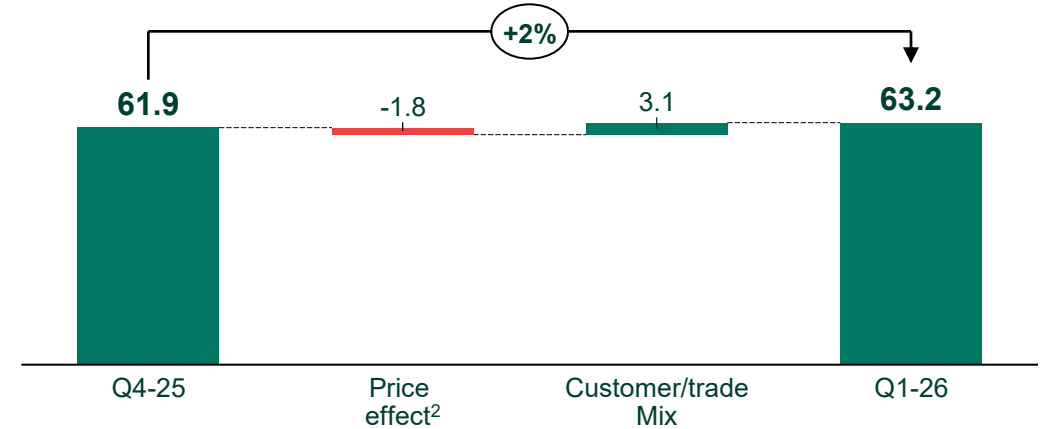


## Net freight rate/cbm and estimated net TCE earnings/day<sup>1</sup>

○ Estimated net TCE earnings/day (USD 000)  
 ■ Net freight rate per CBM (USD)



## Net freight rate/cbm QoQ (USD)



## Net freight rate/cbm YoY (USD)



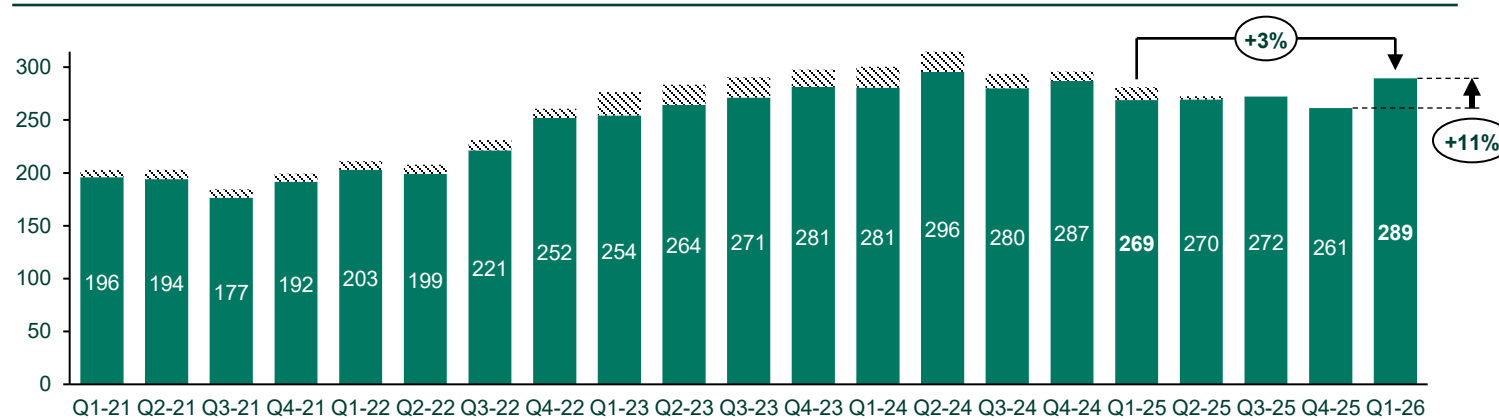
<sup>1</sup> TCE earnings/day is net of fuel surcharges and fuel cost

<sup>2</sup> Including reversal of adjustment of USD 0.7/cbm related to prior overstatement of revenue corrected in its entirety in Q4 2025

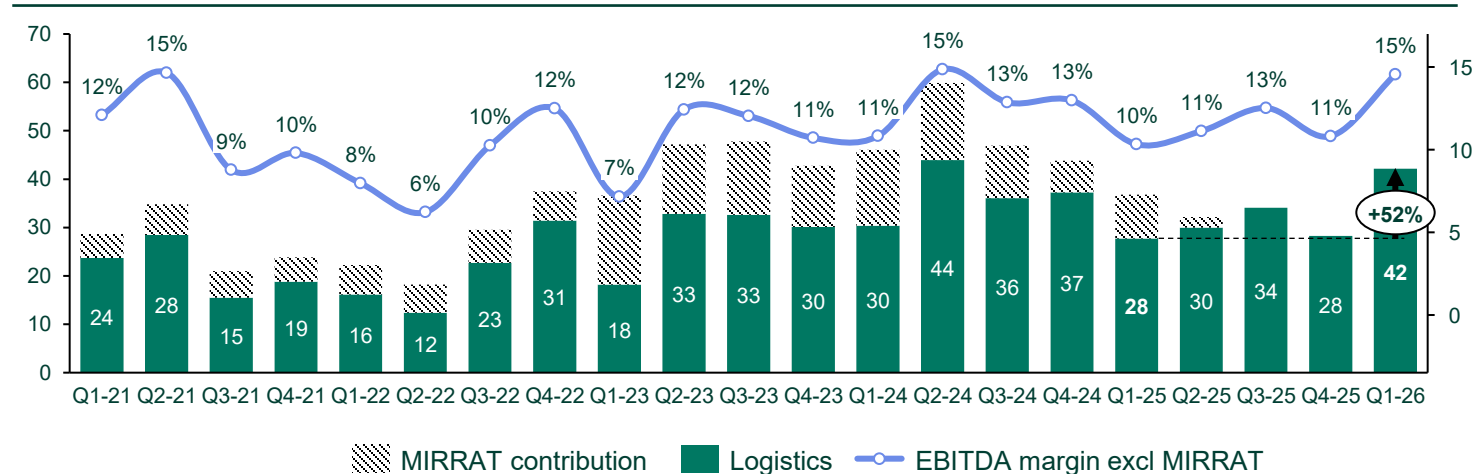
# Logistics (ex. MIRRAT) delivered its best quarter in two years



## Revenue (USD m)



## Adjusted EBITDA (USD m)



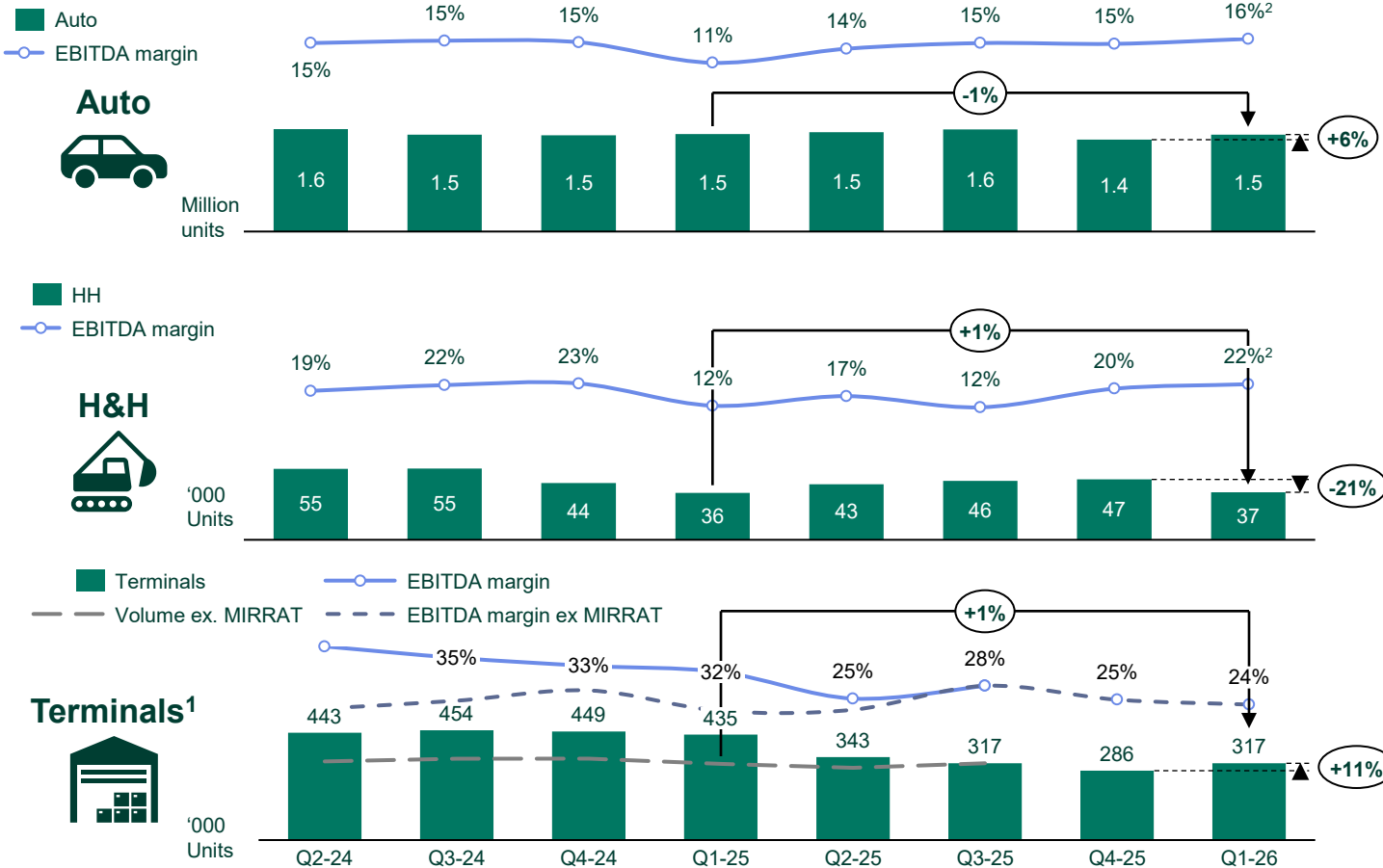
- Logistic revenue ended up 8% YoY and 11% QoQ when excluding MIRRAT
- YoY, adj. EBITDA, (ex. MIRRAT) was up 48%, supported by cost measures
- Q1 is normally a seasonally strong quarter (fiscal year-end push for key customers), but the trend is positive

# Strong Logistics quarter driven by Auto and Terminals



## Volumes handled at our facilities

By segments



- Auto volumes improved 6% QoQ. US, Canada and Oceania volumes up, in part owing to seasonality (US)
- Focus on cost control and efficiency

- H&H volumes remain muted although clear signs of improvement moving into H2 2026
- Focus on cost control and efficiency

- Positive revenue development QoQ, partly driven by addition of Gothenburg terminal
- Clear improvement YoY when adjusting for MIRRAT sale

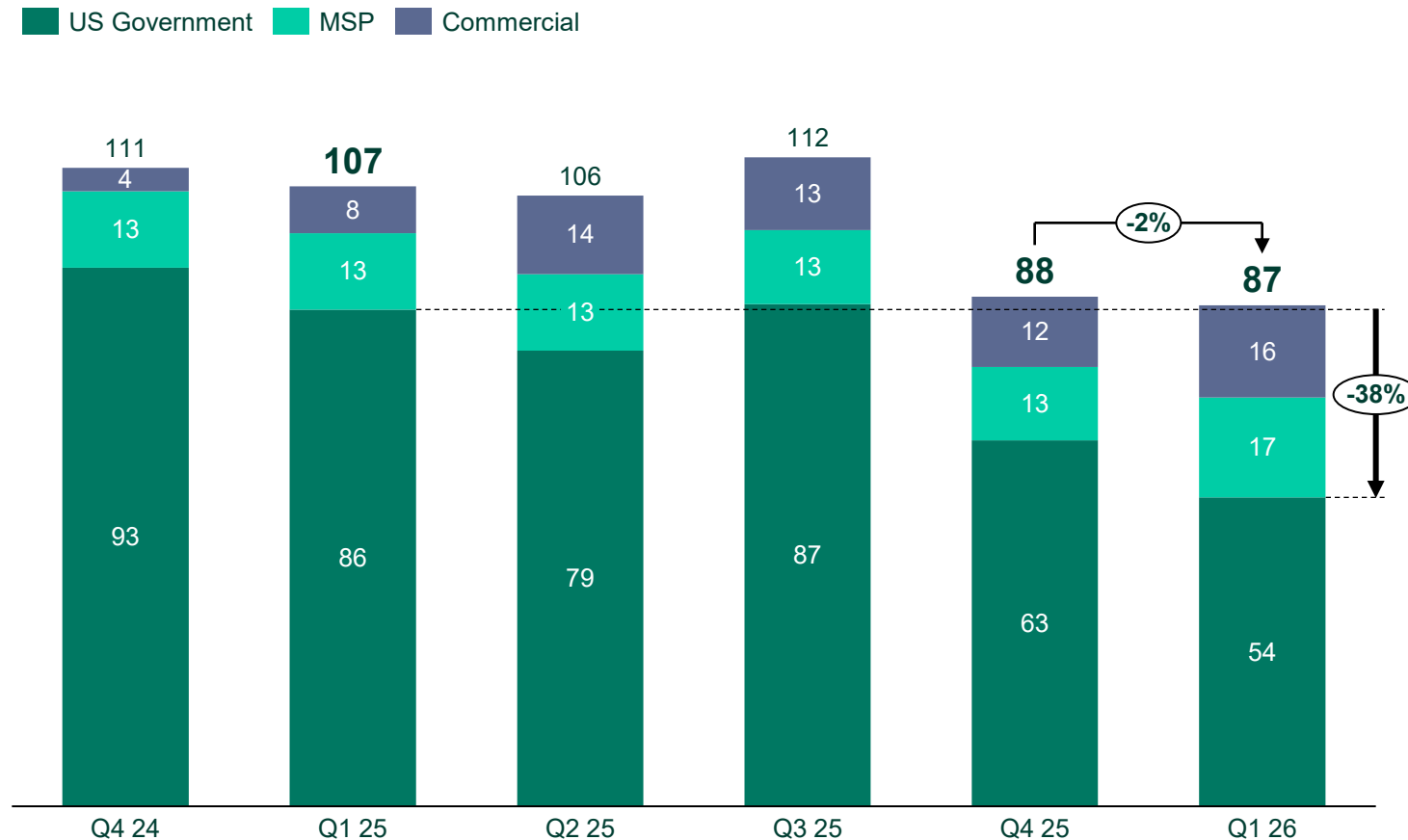
Source: WAWI internal data, <sup>1</sup> Excludes stevedoring <sup>2</sup> Adjusted for bonus

# Government Services: Weak US Government revenues offset by increased MSP payments and commercial revenues



## Government services revenue split<sup>1</sup>

Million USD

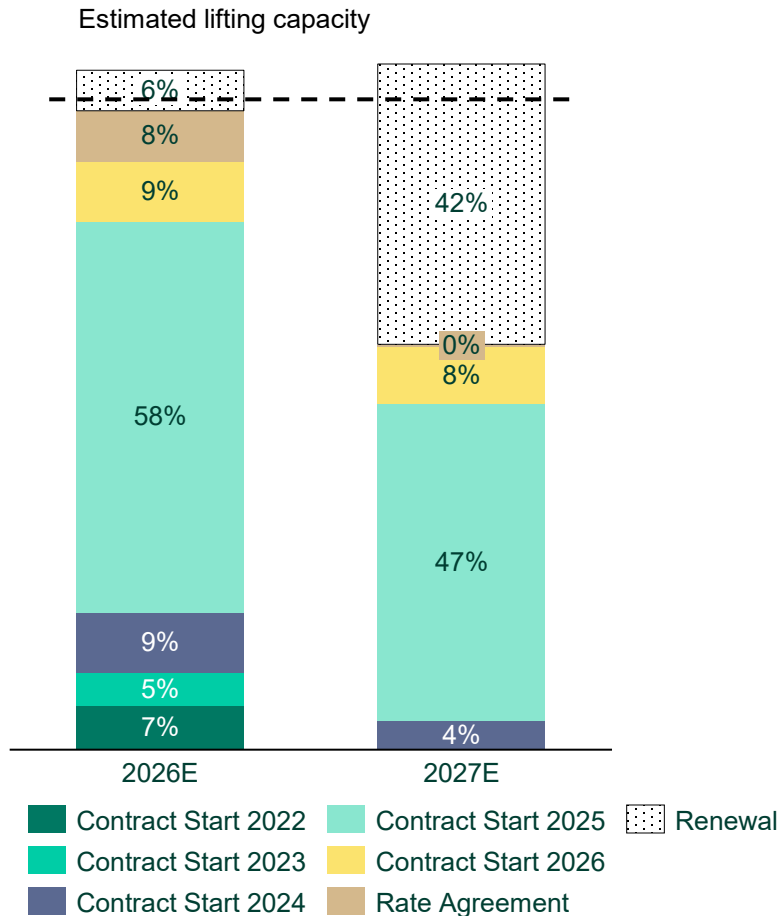


- Maritime Security Program (MSP) payments up on increased stipend and retroactive payments as of Q4-25
- Seasonally weak US Government cargo volumes partly offset by increased commercial revenues
- Tanabata (31 years) delivered for green recycling in accordance with our policies

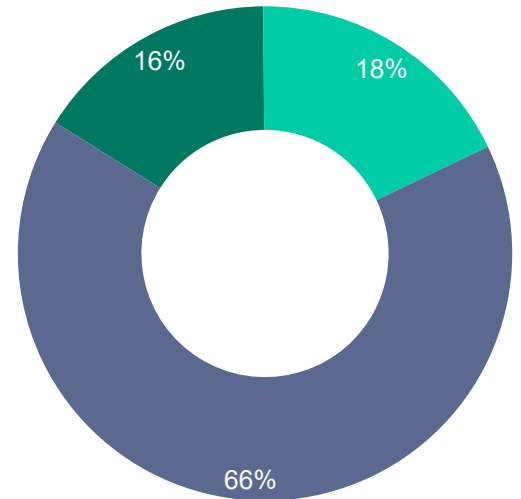
# Contract coverage remains strong



## % of Shipping volume based on contract startup<sup>1</sup>



## Estimated contract revenue split for Logistics services (USD m)<sup>2</sup>



## Contract backlog details

	Shipping services	Logistic services
Value of contract backlog	7.0bn USD	2.7bn USD
Value of contracts entered during Q1 <sup>3</sup>	~324m USD	~117m USD
Weighted contract duration <sup>4</sup>	3.2 years	8.1 years

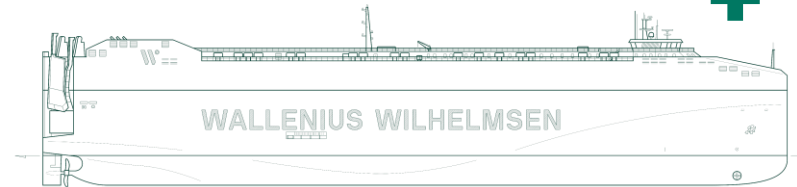
<sup>1</sup> Estimated contracted Net freight value based on forecasts, <sup>2</sup> Includes contract values above and below USD 100m, excludes the business areas terminals and inland

<sup>3</sup> Includes estimated contract values above and below USD 100m, <sup>4</sup> Weighted by net freight for Shipping and revenue for Logistics

# First Shaper Class new building set for delivery mid 26



*Worlds largest RORO vessel*

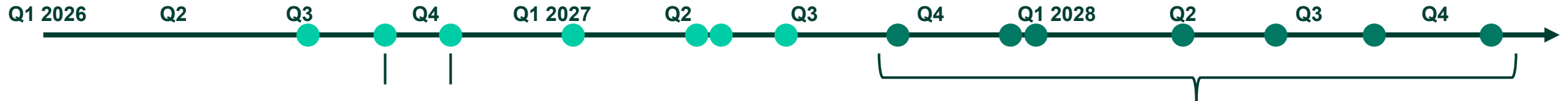


**1<sup>st</sup> Shaper delivery**

9,300 CEU

**1<sup>st</sup> Shaper+ delivery**

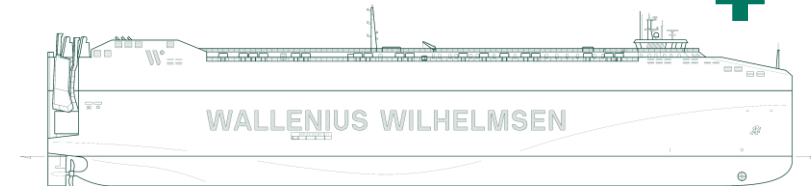
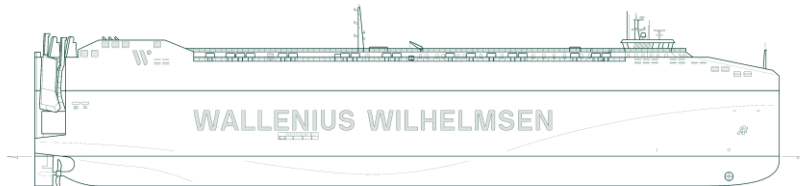
11,700 CEU



**2x more Shaper delivery in 2026**

9,300 CEU

**7x Shaper+**



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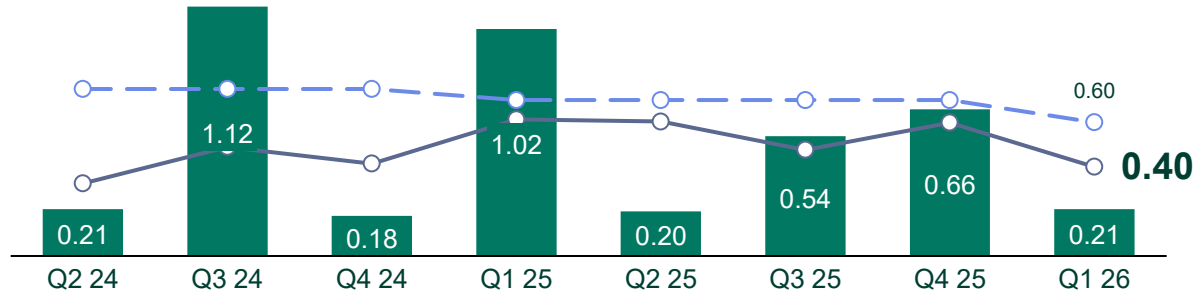
# Strong performance for LTIF shipping, while LTIF logistics at a seasonally higher level



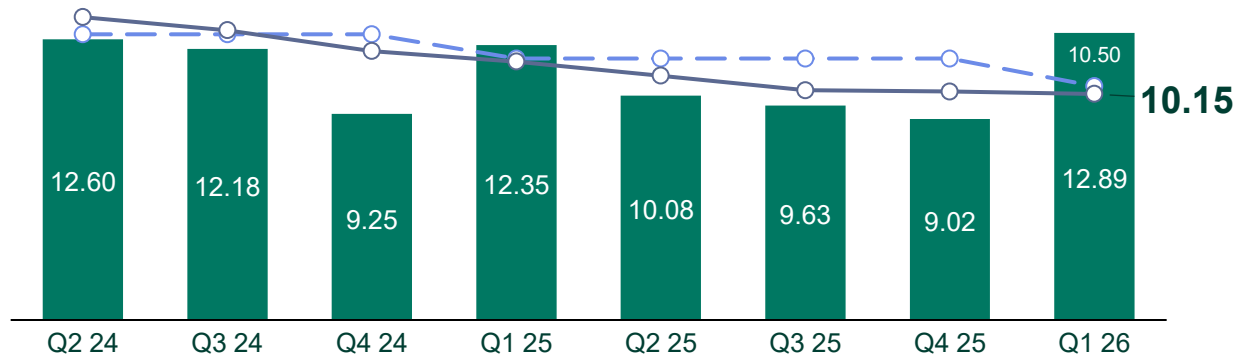
## LTIF for Shipping & Government and Logistics services

■ LTIF ○ LTM ○ Target

### Shipping & Govt.<sup>1</sup>



### Logistics<sup>2</sup>



- LTIF Shipping<sup>1</sup> is at 0.21 for Q1 2026, down from 0.66 in Q4 2025
- LTIF Logistics<sup>2</sup> is at 12.89 for Q1 2026, up from 9.02 in Q4 2025
- No major accidents

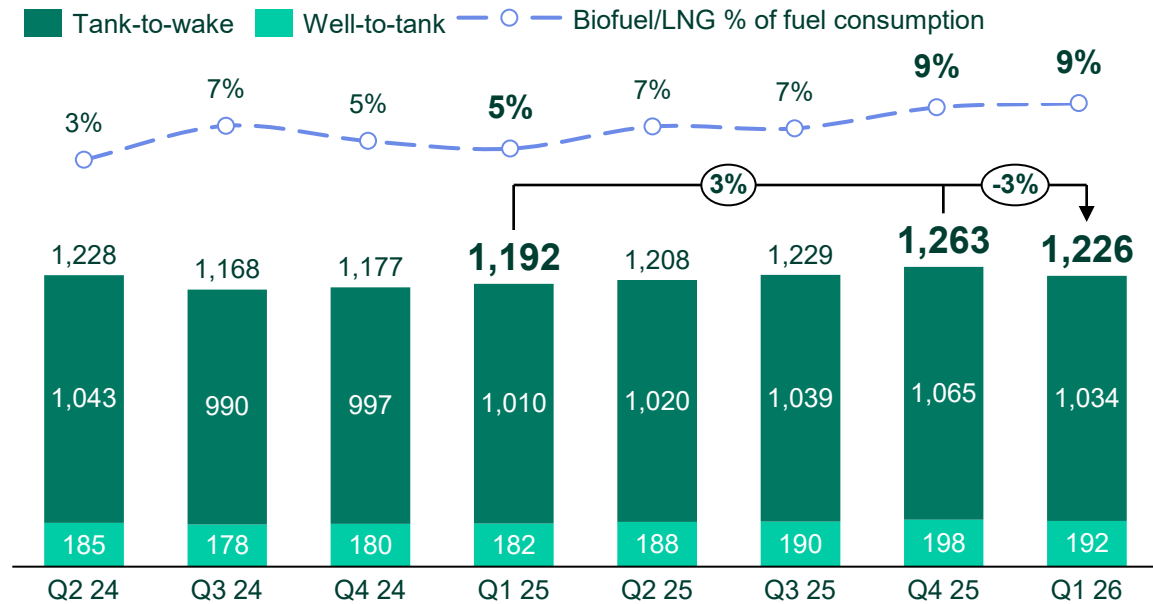
<sup>1</sup> LTIF Shipping (including Government Services): frequency per million man-hours exposed, <sup>2</sup>LTIF Logistics: per million man-hours worked

# Absolute emissions and intensity emissions down due to lower sailing distance and reduced average speed



## Total emissions

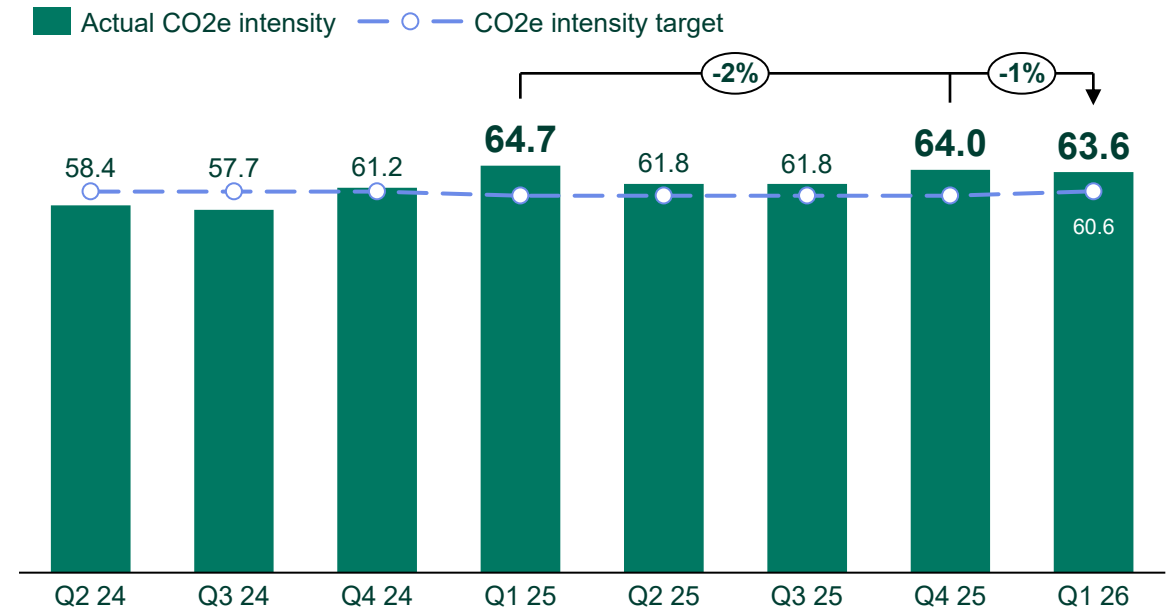
Thousand tonne CO2e



- Total emissions decreased QoQ by 3% due to lower sailing distance and a reduction in average speed.
- Total emissions increased YoY 3% due to comparable higher sailing distance and increased average speed. Yet, fuel oil consumption per nautical mile remained stable due to energy efficiency measures.
- Signed two-year fuel agreement with Equinor for supply of bio-methanol

## CO2e intensity

gCO2e / tonne nautical miles (EEOI)



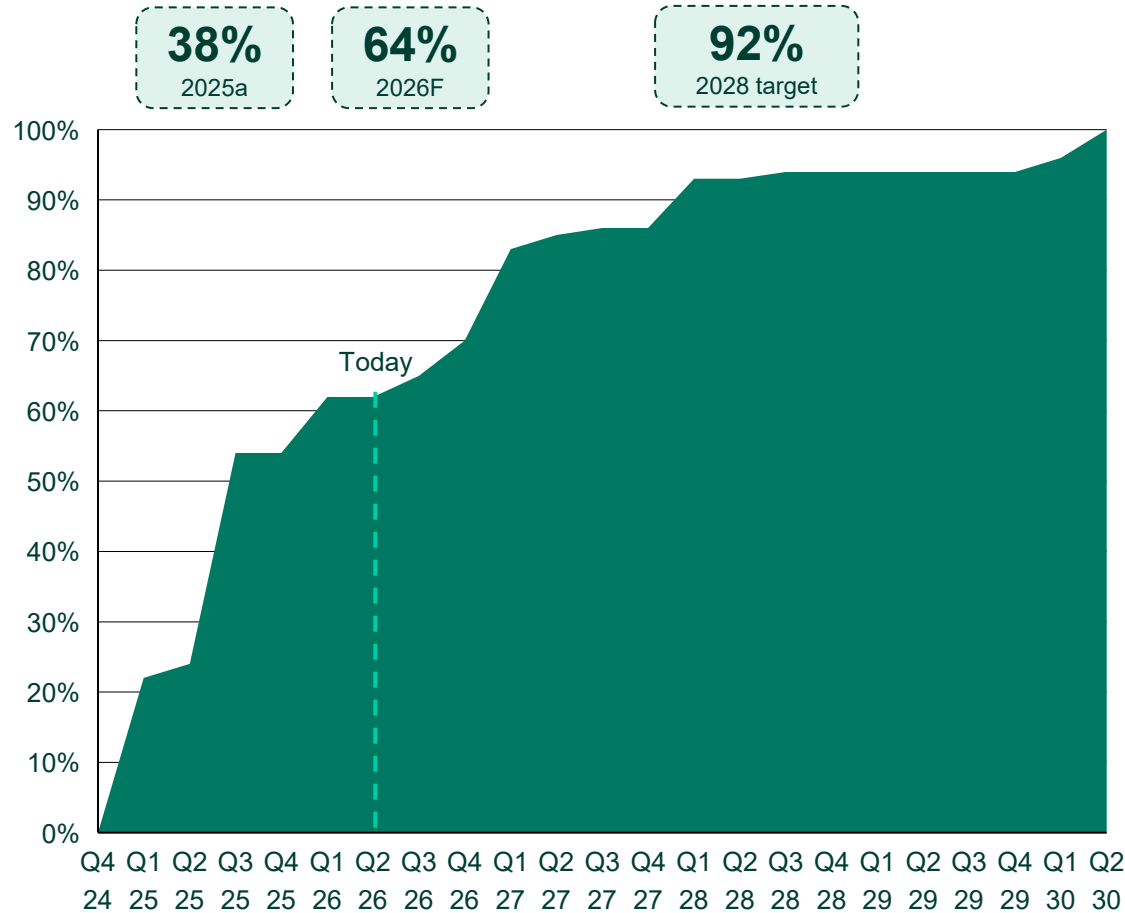
- EEOI decreased QoQ by 1% to 63.6 explained by lower total CO<sub>2</sub>e emissions and lower speed and distance sailed, reducing transport work.
- While absolute emissions increased YoY, higher transport work combined with increased LNG, bio-LNG and biofuel consumption resulted in a 2% reduction in EEOI.

# We are partnering with customers to transition towards Net-Zero



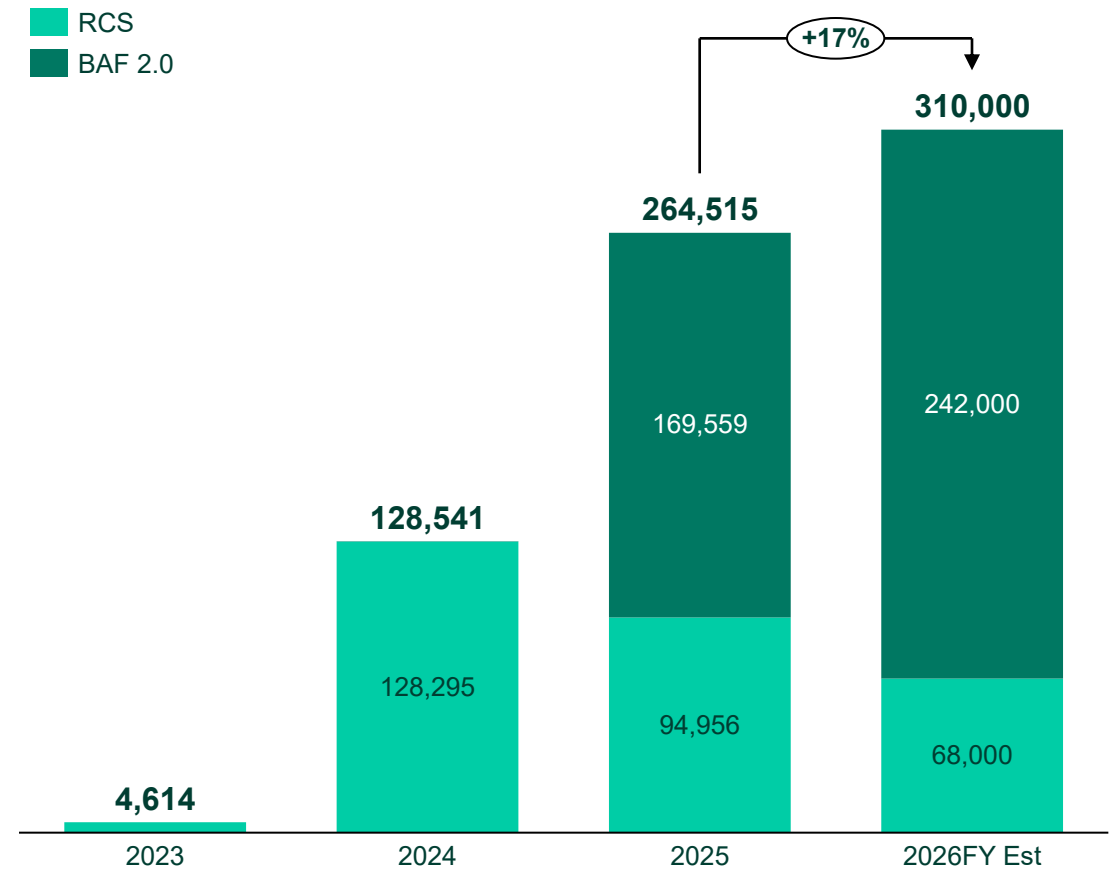
## Cargo Volume under BAF 2.0 or a Multi-Fuel BAF Scheme

%W/M



## B30 recovery with RCS<sup>1</sup> & BAF 2.0<sup>2</sup>

Metric tonnes



Source: WAWI internal data, <sup>1</sup> RCS – Reduced Carbon Service, <sup>2</sup> BAF – Bunker Adjustment Factor

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# Financial highlights – Q1 2026

USD m, per cent and multiples



		Q1-25	Q4-25	Q1-26	YoY/QoQ
	Revenue	1,297	1,261	1,253	↘↘
	EBITDA	462	379	381	↘↗
	Adj. EBITDA	462	400	389	↘↘
\$	Net profit	246	175	177	↘↗
	Operating cash flow	450	360	322	↘↘
	Net debt	1,651	1,729	2,065	↗↗
	EPS	0.53	0.37	0.38	↘↗

## Financial targets<sup>1</sup>

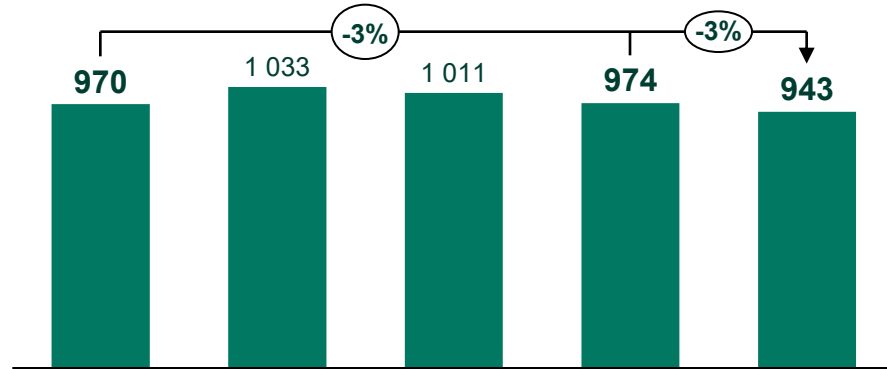
<b>ROCE &gt; 12%</b>	Q1 2026	△
	<b>17.3%</b>	Y -3.5 Q -1.4
<b>Equity ratio &gt; 35%</b>		△
	<b>39.4%</b>	Y +5.0 Q -2.8
<b>Leverage ratio &lt; 3.0x</b>		△
	<b>1.2x</b>	Y +0.3 Q +0.2
<b>Minimum liquidity &gt; USD 1bn</b>		△
	<b>1.4</b>	Y -1.4 Q -0.6

<sup>1</sup> Long-term, over-the-cycle targets – ROCE: LTM adj. EBIT / LTM average capital employed | Equity ratio: Total Equity / Total Assets | Leverage ratio: Net interest-bearing debt / LTM adj. EBITDA. ROCE and equity ratio adjusted based on restatement of accounts announced in Q2-24

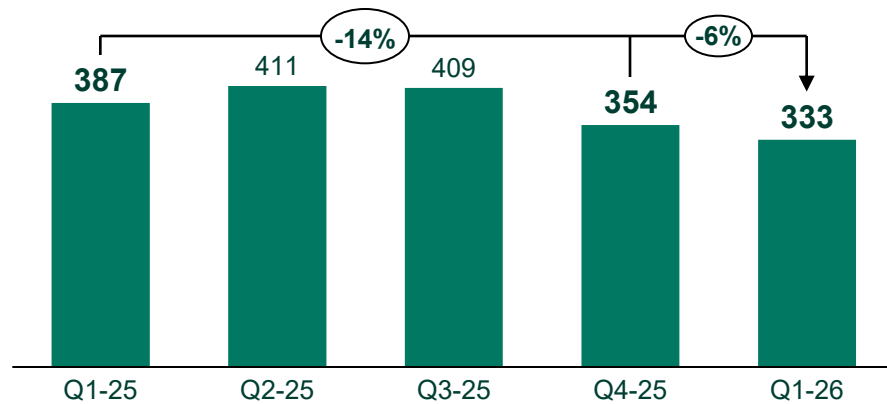
# Shipping services Adjusted EBITDA down USD 21m QoQ on lower net freight, increased net bunker and capacity cost



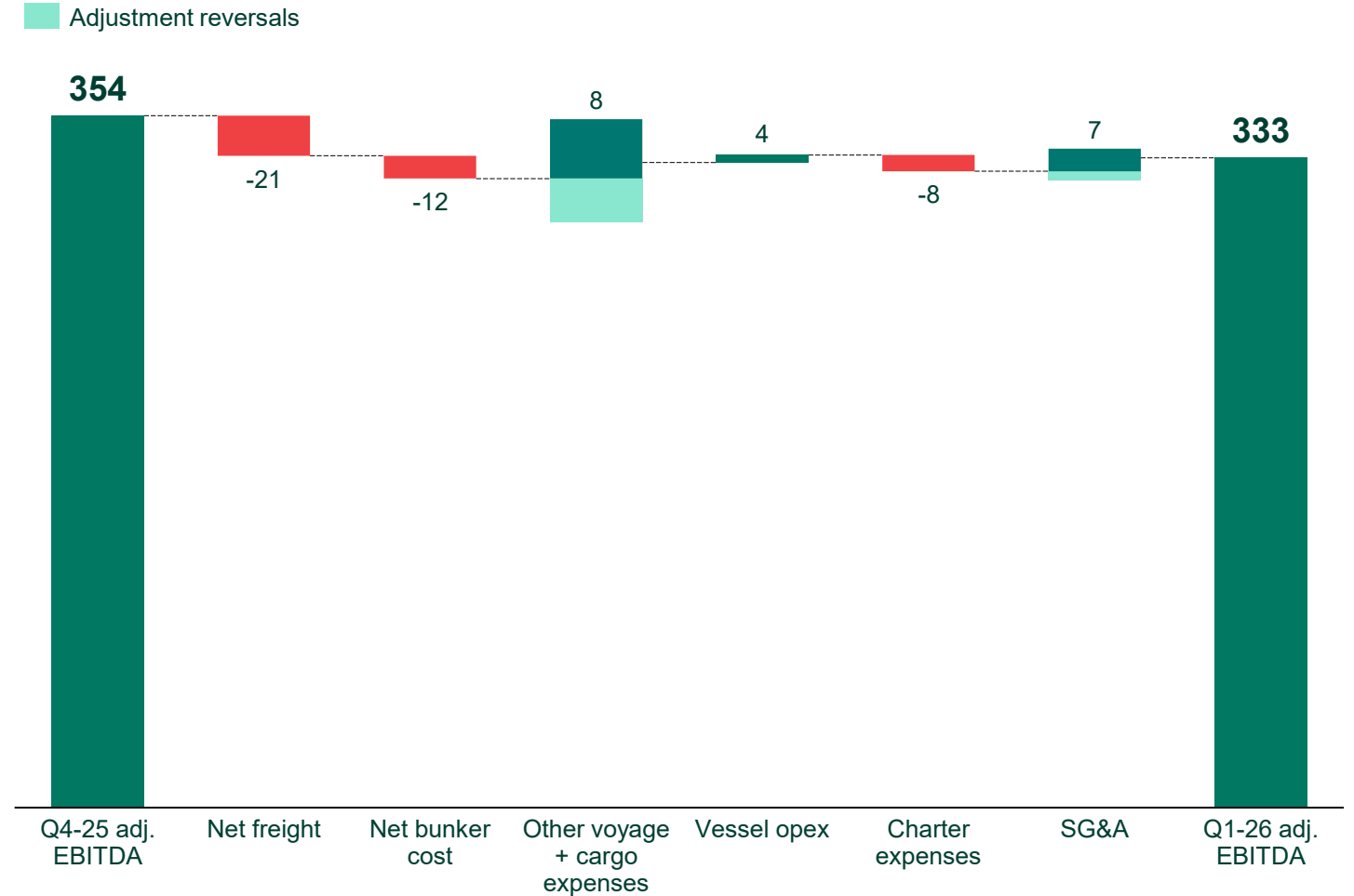
Revenue<sup>1</sup> (USD m)



Adj. EBITDA (USD m)



Adj. EBITDA development QoQ (USD m)



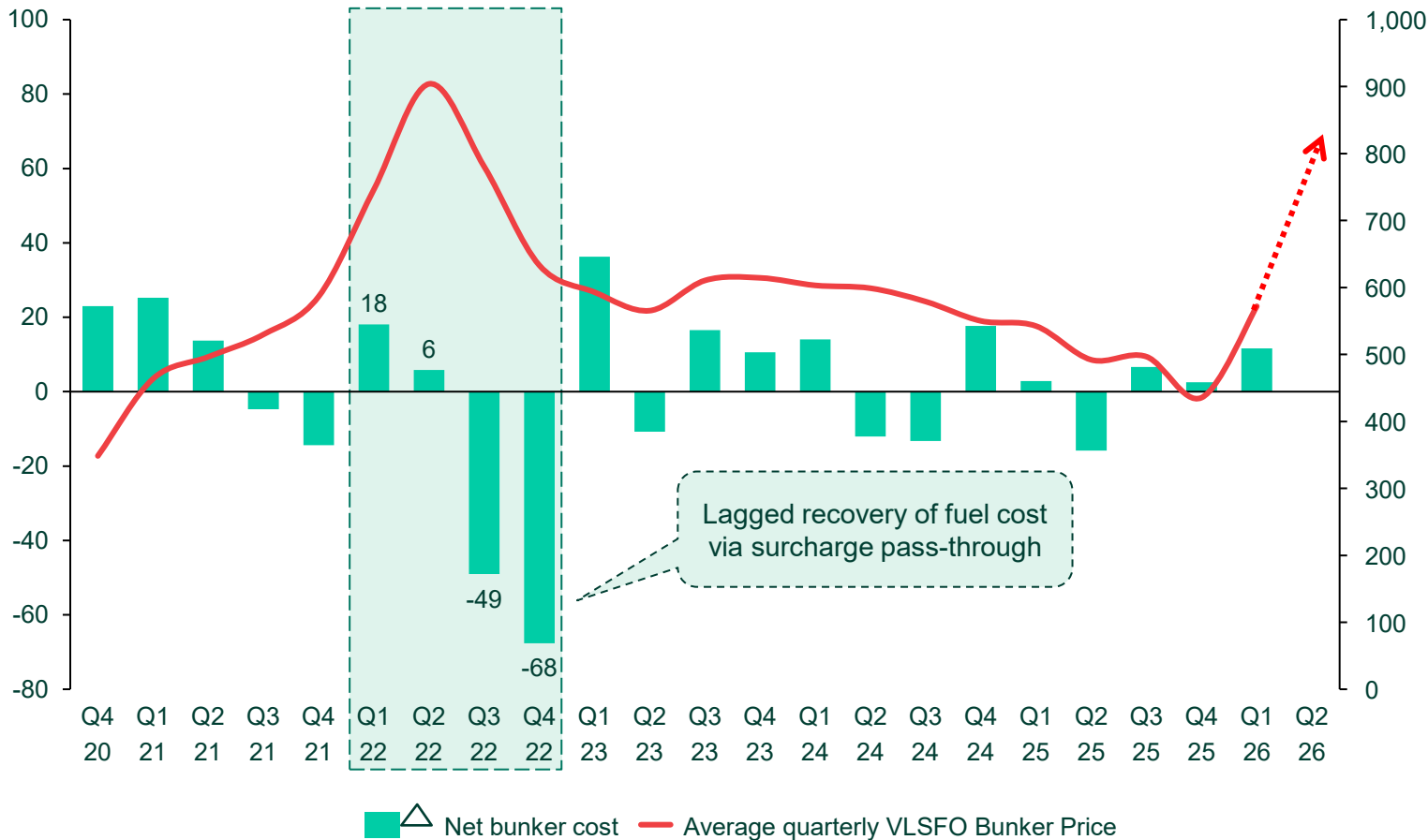
Adjustment reversals are linked to adjustments made in Q4 25 (see Q4 25 report for more detail)

# Net bunker costs could change significantly QoQ with changing fuel prices due to lag in recovery mechanisms



## QoQ change in net bunker cost vs VLSFO development

USD million (lhs) and \$/metric ton (rhs)

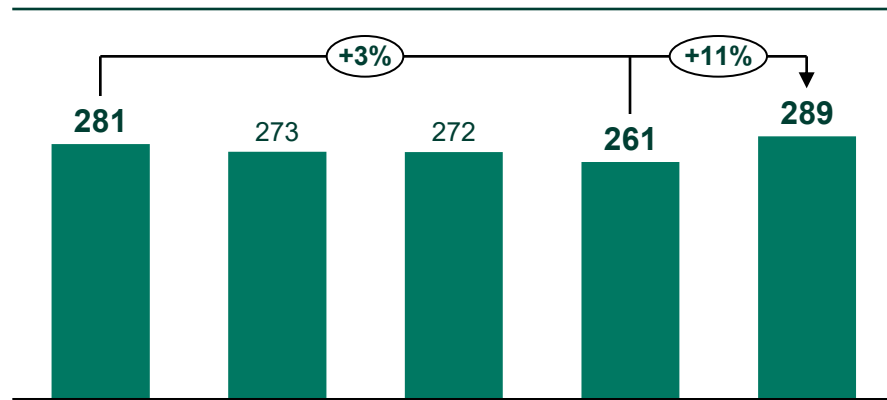


- In Q2 2026, net bunker cost is expected to increase substantially before costs are recovered through Bunker Adjustment Factors (BAF) in subsequent quarters
- There is typically a 2–4-month lag between fuel price changes and fuel surcharge
- When fuel prices increase, our recovery is lagging and when fuel costs decline, recovery is overshooting

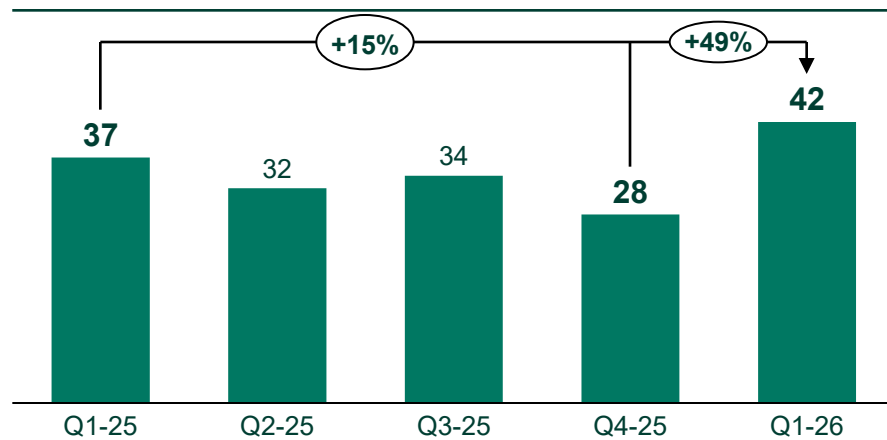
# Logistics services EBITDA up 50% QoQ driven by revenue growth, efficiency gains and year-end SG&A accruals/allocation in Q4 2025



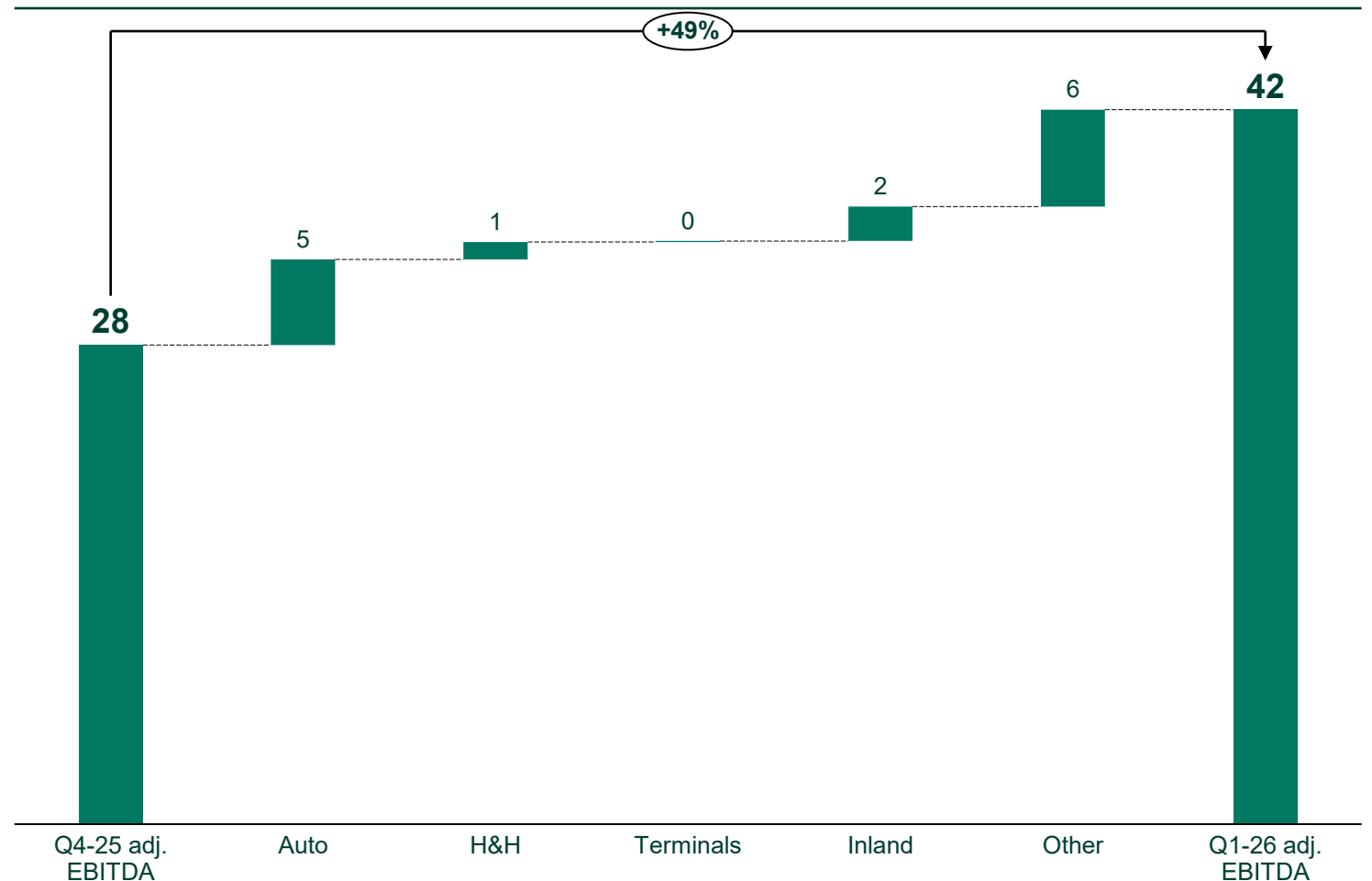
Revenue (USD m)



Adj. EBITDA (USD m)



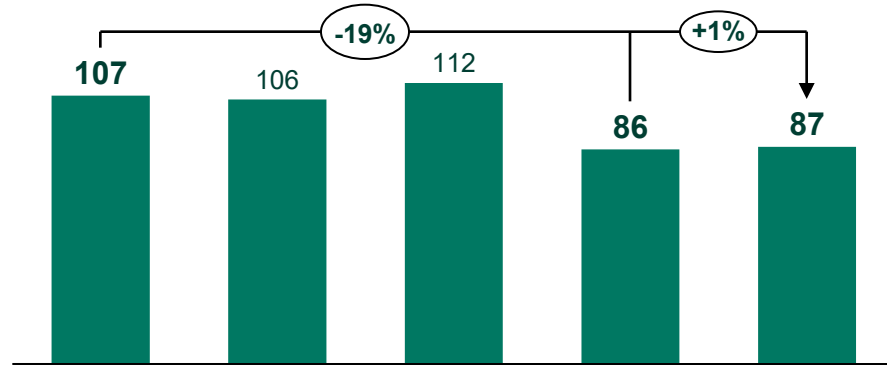
Adj. EBITDA development QoQ (USD m)



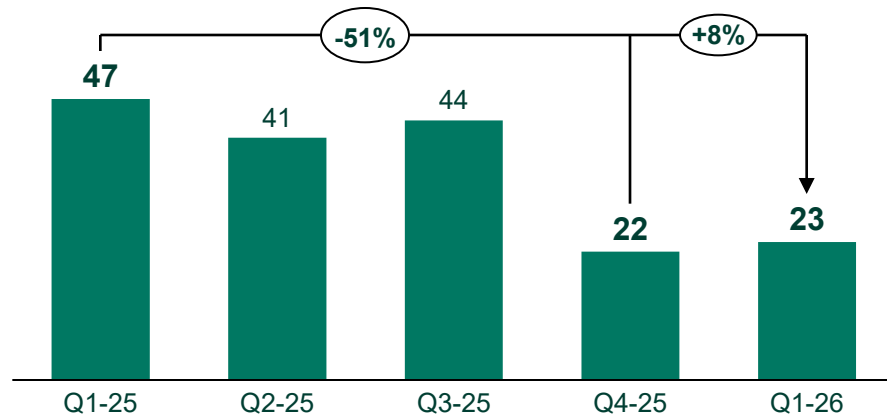
# Government services Adjusted EBITDA up 8% QoQ due to increased and retroactive MSP payments



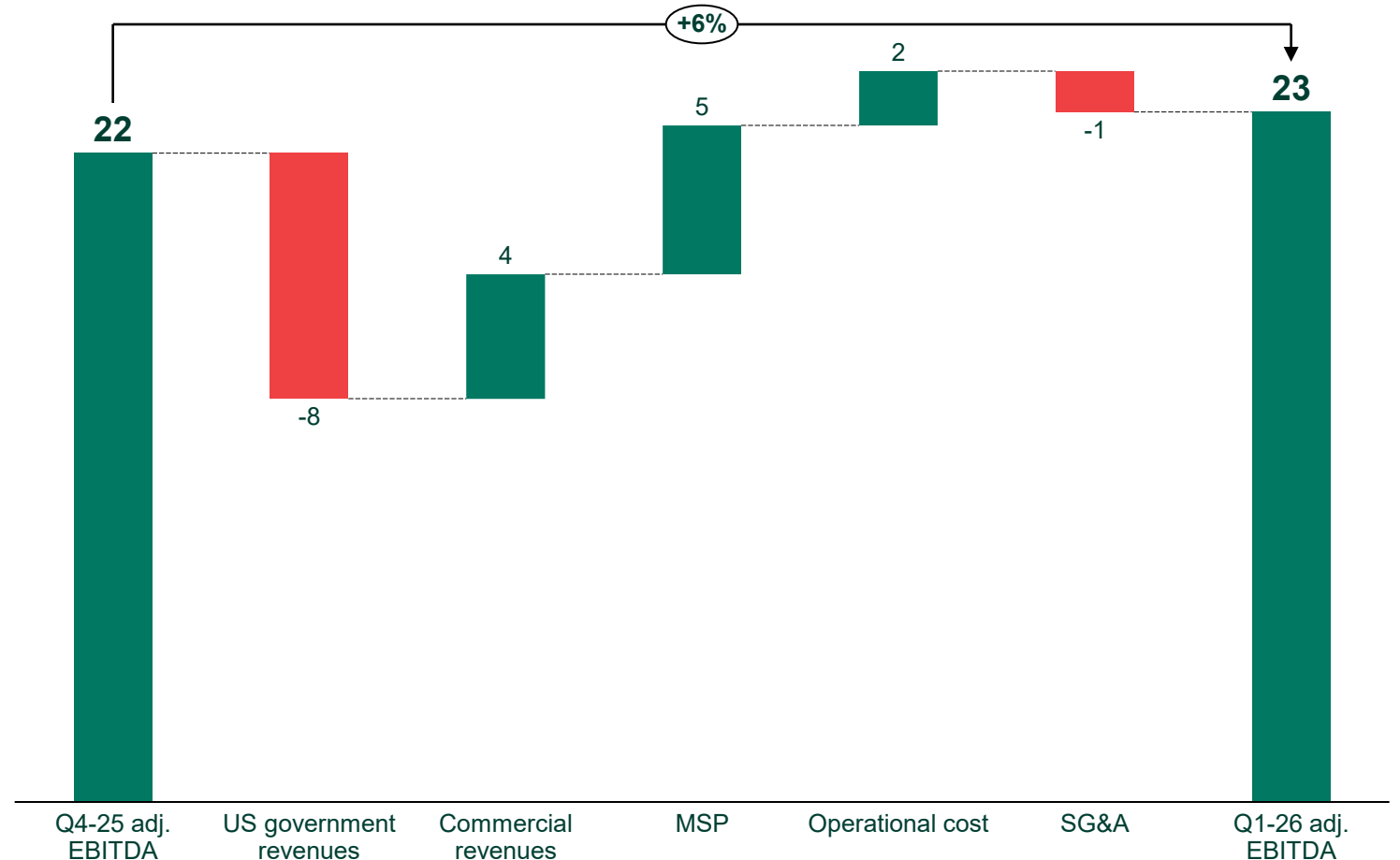
Revenue (USD m)



Adj. EBITDA (USD m)



Adj. EBITDA development QoQ (USD m)

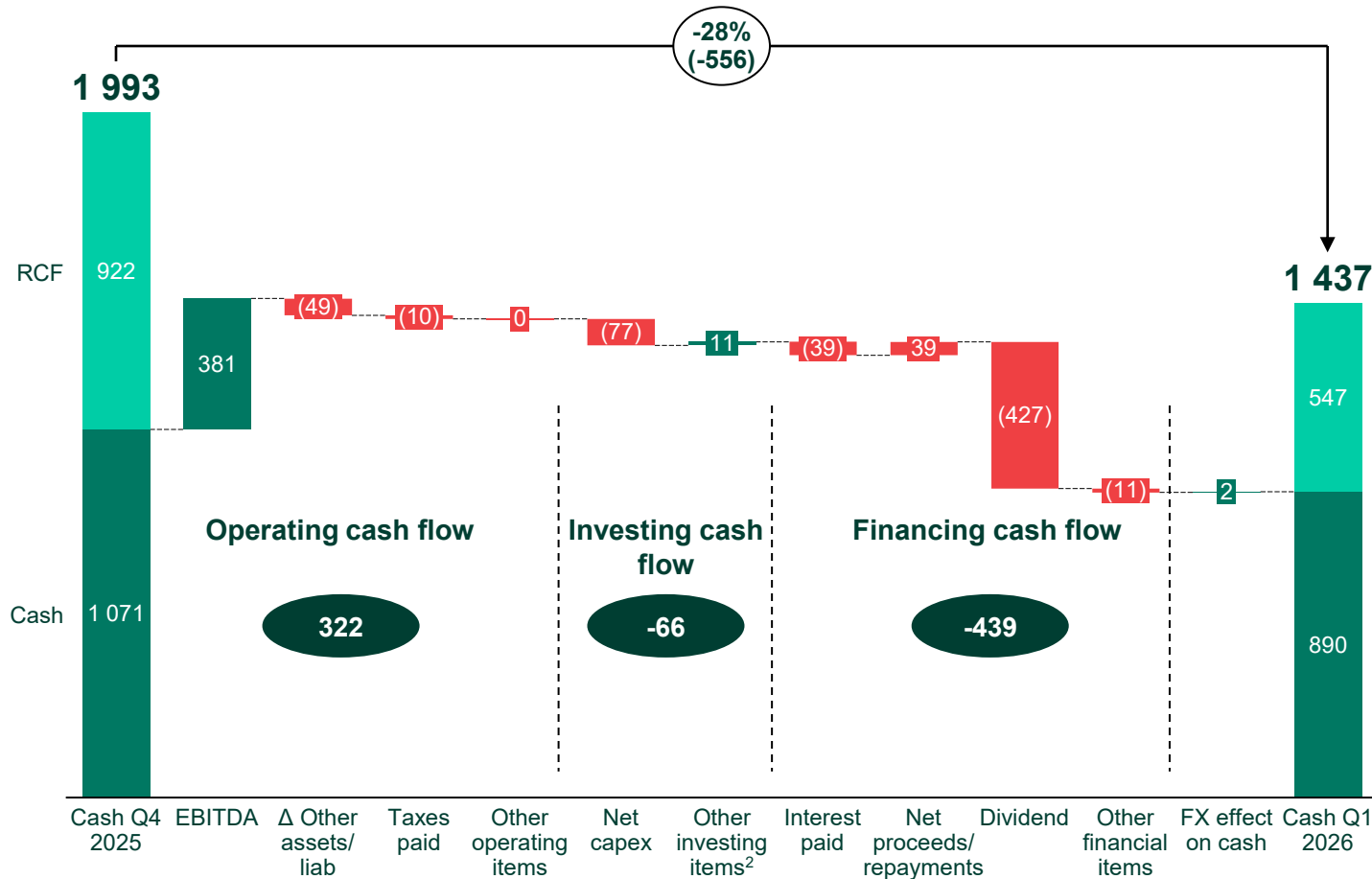


# Robust operating cash flow and liquidity position



## Cash flow and liquidity development

Million USD



- Cash and cash equivalents at quarter end of USD 0.9bn with total liquidity reserves of USD 1.4bn
- Operating cash flow was USD 322m, impacted by higher fuel prices and increased stock levels. Cash conversion ratio 83%<sup>1</sup>
- Investing cash flow negative USD 66m mainly explained by newbuild instalments (USD 48m) and other vessel CAPEX. USD 8m invested in the initial construction phase of the Drammen processing facility
- Financing cash negative USD 439m driven by USD 427m in dividends, material debt repayments, partly funded drawdown on credit facilities

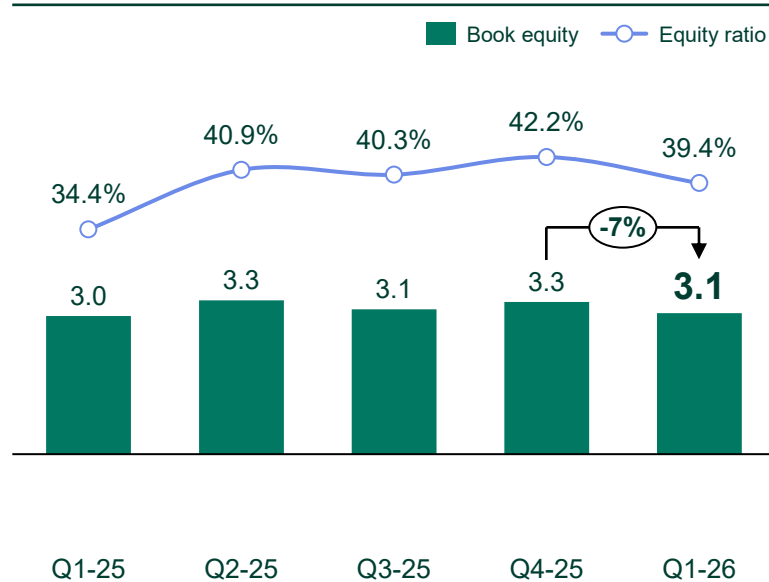
<sup>1</sup> Cash conversion: Operating cash flow/adj. EBITDA <sup>2</sup> Includes interest received on bank deposits and dividends from joint ventures and associates

# Delivering on our financial strategy by rightsizing liquidity



## Equity

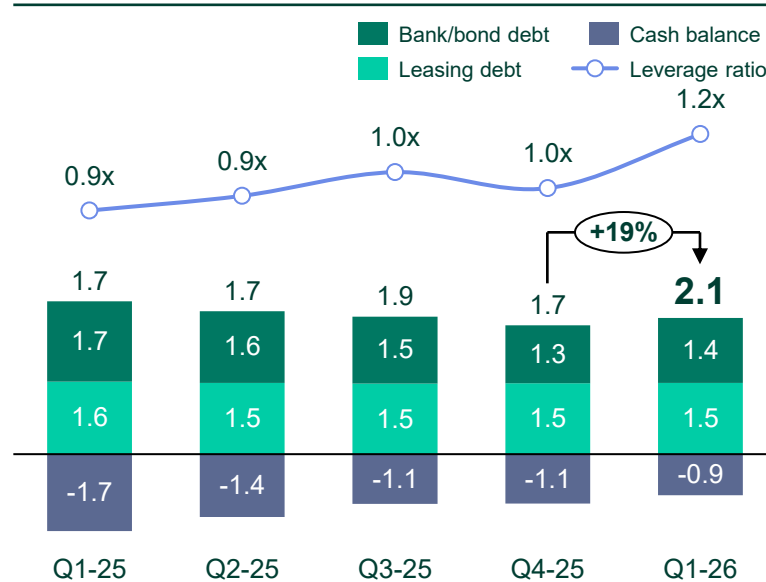
Billion USD



- Equity ratio decreased to 39.4%, down 7% QoQ driven by a reduction in book equity following the dividend payout
- EUKOR put liability decreased to USD 851m, down USD 46m QoQ reflecting currency effects

## NIBD

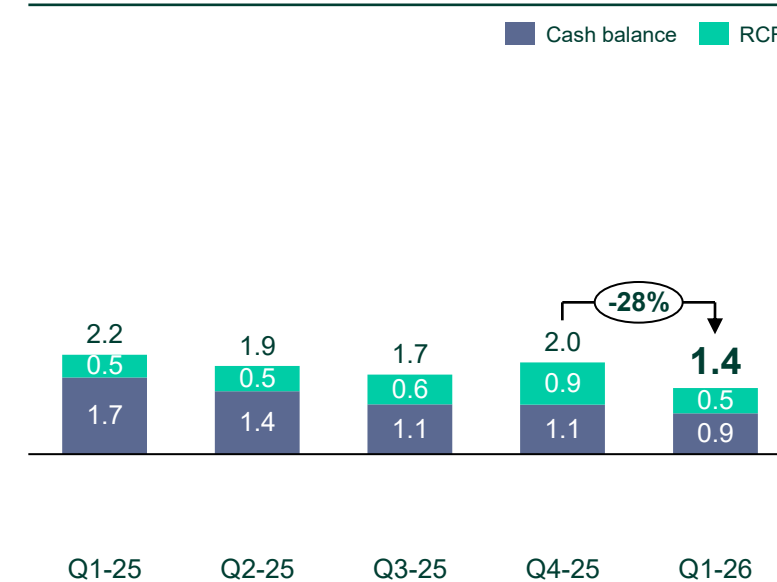
Billion USD



- NIBD increased to USD 2,065m, up 19% due to lower cash balance and increased bank debt following dividend payout
- Leverage ratio increased to 1.2x

## Liquidity reserves

Billion USD

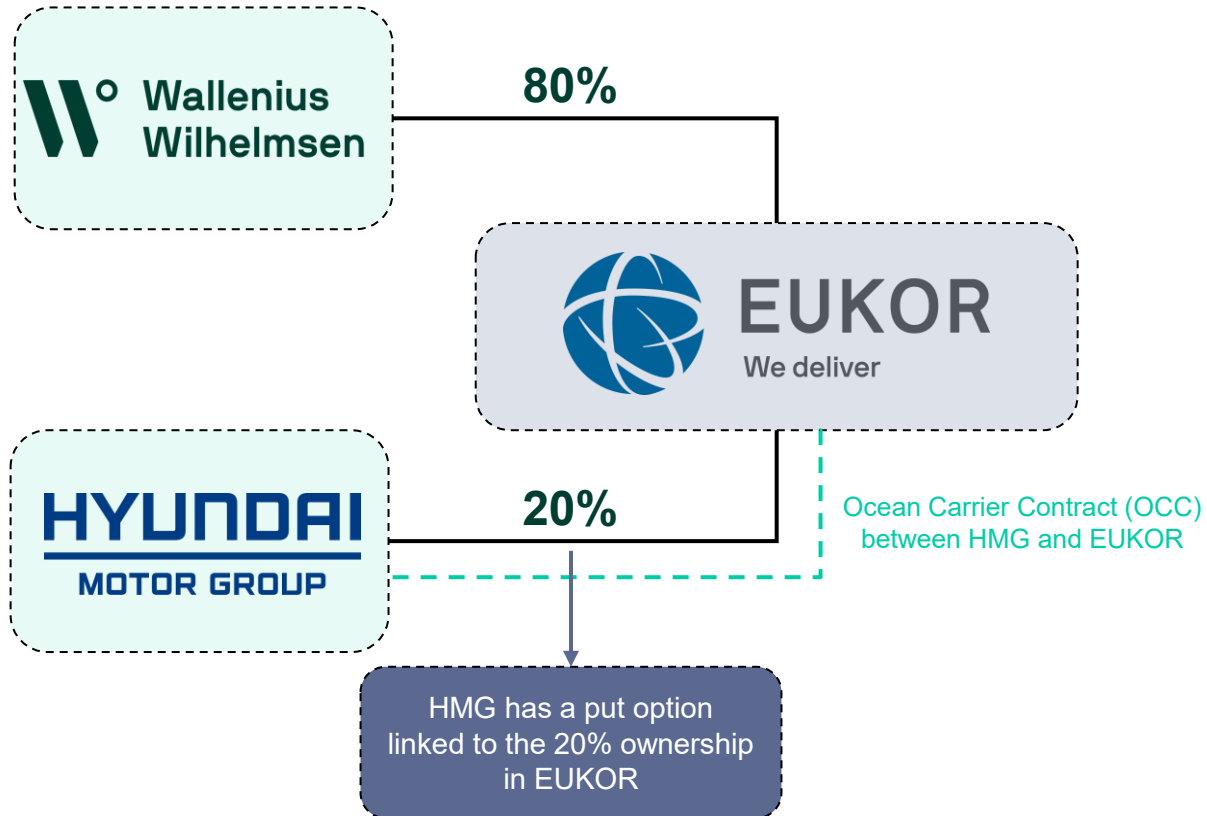


- Total liquidity reserves of USD 1,437m, down 28% reflecting lower cash balances and drawdowns under revolving credit facilities

# Agreement reached with HMG for put/call option



## EUKOR ownership structure



## Comments and details

- In April 2026, Wallenius Wilhelmsen and HMG, agreed that the put and call options linked to HMG's ownership in EUKOR cannot be exercised as long as the OCC includes a commitment of at least 50% of HMG's volumes
- The current OCC runs until 31 Dec 2029, and the parties have agreed that the earliest exercisable date is 1 Jan 2031
- The agreement impacts the accounting treatment of the liability which from Q2 2026 will be measured based on the NPV of the estimated future exercise price at the earliest exercisable date. This estimate will be based on the higher of (i) forecast taxable results for the years 2028, 2029 and 2030 and (ii) forecast net asset values as at year-end 2030
- The estimation of the liability has not been finalized but indicatively the liability will be significantly reduced

# Agenda

1. Highlights
2. Market update
3. Business update
4. Sustainability update
5. Financial update
6. Prospects & Q&A



# Prospects

Strong demand, in particular for shipping, has continued into 2026 and we expect solid volumes and high utilization to continue. The time charter market for vessels have tightened through 2026 and can potentially put pressure on capacity cost. Furthermore, the significant increase in fuel cost following the Middle East conflict results in higher bunker costs. The latter will fully materialize in Q2 in the form of increased net bunker costs due to a quarterly lag in the bunker adjustments clauses. These cost will be recovered in the succeeding quarters.

Despite the current situation, we expect 2026 to be a new solid year for Wallenius Wilhelmsen. However, reflecting expectations of significantly higher net bunker costs, and increased capacity costs, the adjusted EBITDA for 2026 is expected to be about USD 1.6bn. However, this is very dependent on the length and the effects of the current situation in the Middle East, and other potential material adverse effects.

Save the Date

# Capital Market Day 2026

24.09.2026 in Oslo, Norway

More information to come





**Thank you!**



# Appendix

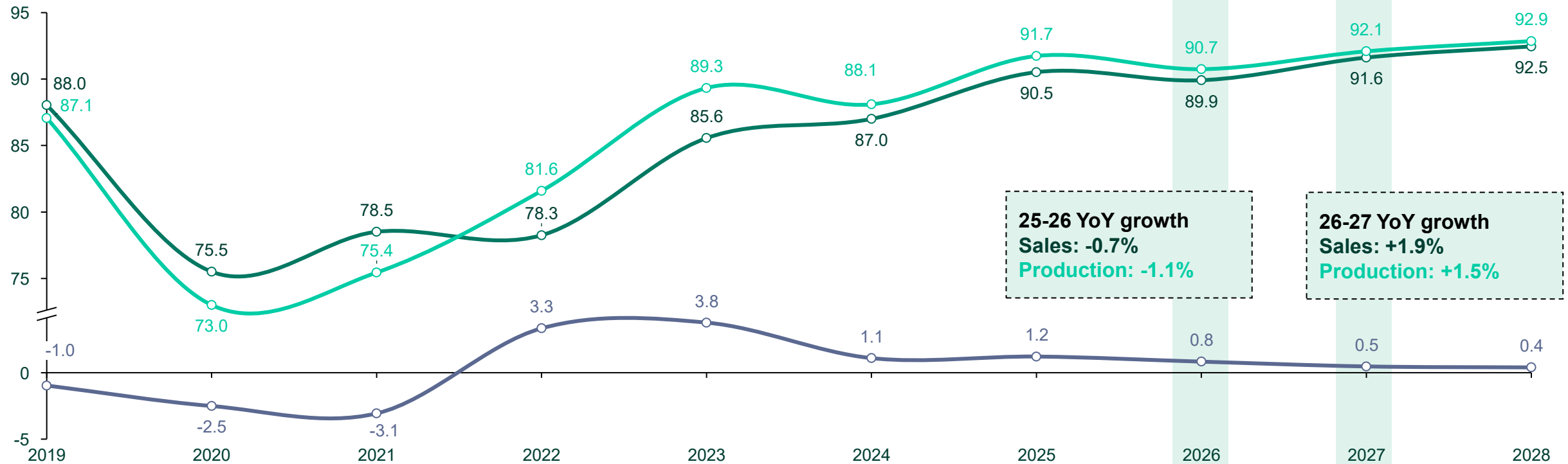
# Latest S&P forecast continue to indicate a supply surplus of light vehicles



## Global LV sales<sup>1</sup>, production and surplus/deficit in supply

Million light vehicles

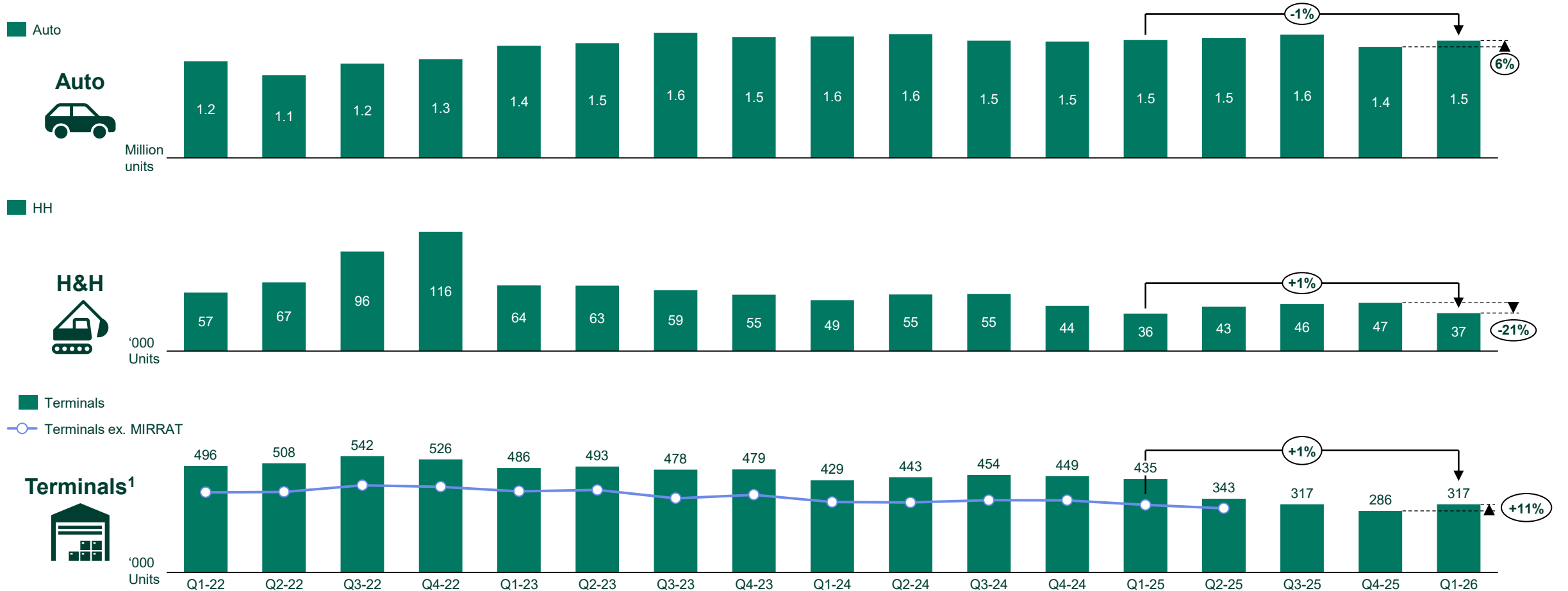
—○— Sales —○— Production —○— Surplus/Deficit





# Logistic services volume

## Volumes handles at our facilities



<sup>1</sup> Excludes stevedoring