



StrongPoint ASA: First Quarter 2026

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(Oslo, 29 April 2026) StrongPoint ASA reported revenues of NOK 342 million in the first quarter of 2026 (347). The EBITDA was on level with last year with NOK 10 million (10).

“Considering the general turmoil in global markets, we are in some aspects content with our first quarter in 2026. We experienced a flat topline and a slightly growing recurring revenue, at 3% on a twelve-month rolling basis. Our international markets, in particular the UK, contributed positively on topline with a staggering 93% growth, driven by an earlier announced large AutoStore deal. Spain also contributed positively with a 13% topline growth. Other markets experienced a decline in topline, where Norway and Sweden specifically were hit by the loss of earlier revenue contributions from our former Electronic Shelf Label (ESL) partner. EBITDA development was flat, at approximately 10 MNOK in Q1 vs. same quarter last year,” says Jacob Tveraabak, Chief Executive Officer of StrongPoint.

StrongPoint reported revenues of NOK 342 million (347) in the first quarter of 2026 and an EBITDA of NOK 10 million (10). The first quarter EBIT was NOK -1 million and EBT was NOK -12 million. The net profit after tax ended at NOK -8 million in the quarter. Cash flow from operating activities was NOK -9 million.

“The 3% growth in recurring revenue is driven by an increased level of service and support contracts following solution rollouts to various customers. As communicated earlier, we are focusing on building a recurring revenue base with our new partner Vusion, which includes not only ESLs, but a broad range of in-store technologies. Whereas it will take time to build a recurring revenue stream with our new partner, we are confident that the potential is significantly larger than ever before,” Tveraabak continues.

“As we operate in generally volatile times, our focus is to get to sustained and robust profitability which will allow us to strengthen our balance sheet. Hence, despite maintained revenue and profitability in Q1, we are taking additional cost measures. The sustained interest in our diverse solution portfolio and our continued trust by customers, makes me positive about the long-term success of StrongPoint. Delivering above 10% EBITDA margin in our traditional Nordic and Baltic markets provides an indication of what is achievable longer term with regards to the ongoing scale-up internationally,” Tveraabak concludes.

StrongPoint will host an in-person and streamed presentation of the first quarter results at 07:00 CET followed by a Q&A session at 11:00 CET 29 April 2026. Questions can be submitted online during the Q&A or via email at: investor@strongpoint.com.

The Annual General Meeting will be held as an Audiocast at 10:00 CET. Questions can be submitted via email to: investor@strongpoint.com.

The webcast and audiocasts are available at strongpoint.com and can also be accessed by the following links:

Q1 Presentation: <https://qcnl.tv/p/2TVnpbF08mfg7qWI7quCNA>

Live Q&A Audiocast: <https://qcnl.tv/p/V96IHqKOZnRmcac6A1kpJw>

General Meeting Audiocast: <https://qcnl.tv/p/5ehIVnQfUSMnlepGld8AxQ>

Disclosure regulation

This information is subject to the disclosure requirements pursuant to Section 5-12 of the Norwegian Securities Trading Act.

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About StrongPoint

StrongPoint is a grocery retail technology company that provides solutions to make shops smarter, shopping experiences better, and online grocery shopping more efficient. With approximately 500 employees in Norway, Sweden, the Baltics, Finland, Spain, the UK and Ireland, and together with a wide partner network, StrongPoint supports grocery and retail businesses in more than 20 countries.

StrongPoint provides end-to-end e-commerce solutions, including in-store order picking, automated fulfillment (with AutoStore), click & collect temperature-controlled grocery lockers, and in-store and drive-thru grocery pickup solutions. The company also delivers a range of in-store technologies, such as electronic shelf labels, AI-powered self-checkouts, and cash management and payment solutions. StrongPoint is headquartered in Norway and is listed on the Oslo Stock Exchange with a revenue of approximately NOK 1.4 billion [ticker: STRO].

Attachments

- [Download announcement as PDF.pdf](#)
- [StrongPoint Q1 2026.pdf](#)
- [StrongPoint Q1 2026 print version.pdf](#)
- [StrongPoint Q1 2026 Presentation.pdf](#)