

BW OFFSHORE

Q3 2017

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24 November 2017

**SMARTER TOGETHER.
EVERY DAY**



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BW Catcher successful hook-up

Sendje Berge extension

ICBC Leasing agreement

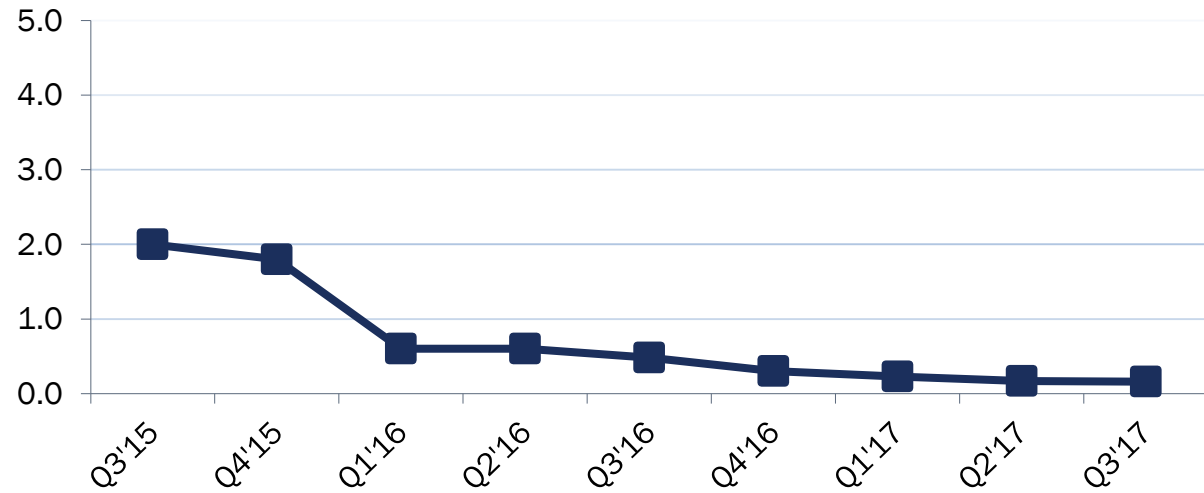
- EBITDA of USD 82.1 million in the third quarter
- Umuroa 1 year extension
- Dussafu progressing as planned

OPERATIONAL STATUS

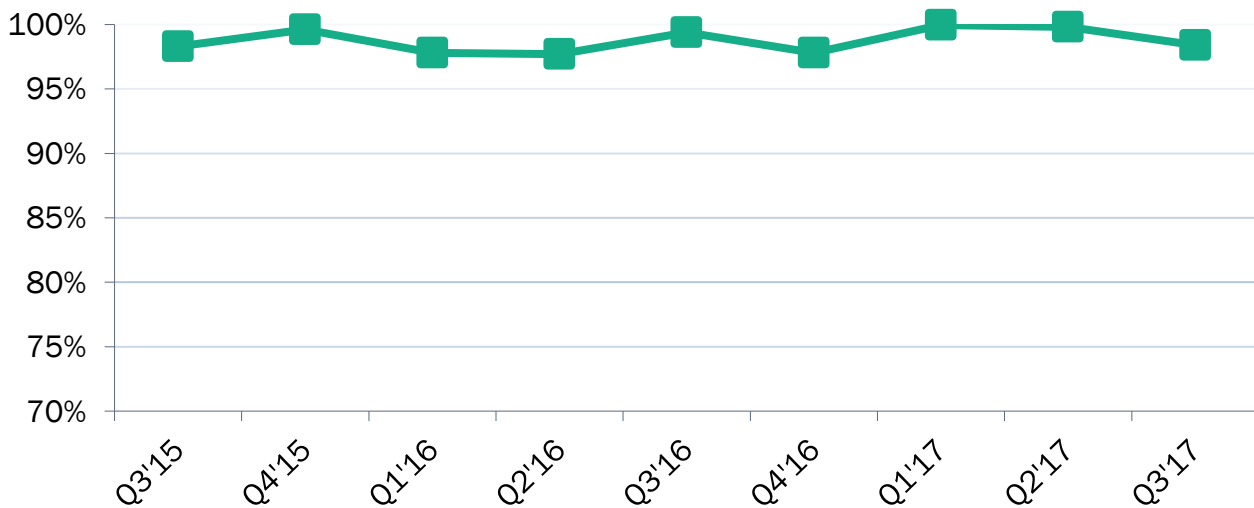


HSE record (LTI)

Lost time injuries per million man-hours



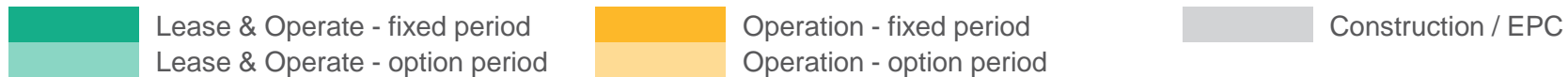
Uptime



FLEET CONTRACTUAL VIEW



Unit	Type	Contract	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	
Sendje Berge	FPSO	Lease & Operate	Addax/Sinopec, Nigeria: 2005-2021 (2023)														
Berge Helene*	FPSO	Lease & Operate	Petronas, Mauritania: 2006-2017														
Yúum K'ak' Náab	FPSO	Lease & Operate	Pemex, Mexico: 2007-2022 (2025)														
BW Cidade de São Vicente	FPSO	Lease & Operate	Petrobras, Brazil: 2009-2019 (2024)														
BW Pioneer	FPSO	Lease & Operate	Petrobras, US: 2012-2020														
BW Joko Tole	FPSO	Lease & Operate	Kangean, Indonesia: 2012-2022 (2026)														
Umuroa	FPSO	Lease & Operate	Tamarind, New Zealand: 2007-2018 (2022)														
FPSO Polvo	FPSO	Lease & Operate	PetroRio, Brazil: 2007-2018 (2022)														
Abo FPSO	FPSO	Lease & Operate	Agip/Eni, Nigeria: 2003-2018 (2023)														
Espoir Ivorien	FPSO	Lease & Operate	CNR, Ivory Coast: 2002-2022 (2036)														
Petroleo Nautipa	FPSO	Lease & Operate	Vaalco, Gabon: 2002-2020 (2022)														
FPSO Cidade de São Mateus**	FPSO	Lease & Operate	Petrobras, Brazil: 2009-2018 (2024)														
BW Catcher	FPSO	Lease & Operate	Premier Oil, UK 2017-2024 (2042)														
Azurite	FPSO	Tendering	Murphy, Congo														
Belokamenka	FSO/ULCC	Tendering	Rosneft, Russia														
BW Athena	FPSO	Tendering	Ithaca, UK														



BW CATCHER @ field



Arrival in the UK and Hook-up
4-6 Weeks



Commissioning
3-4 Weeks

Cone Plug
Removal

Buoy
Hook-up

Risers

Umbilical's

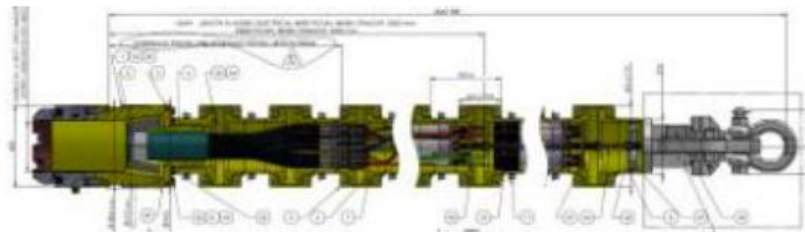
ESDV's

Swivel
Stack

Reinstatement

Pre-
Commis-
sioning

Commis-
sioning



BW CATCHER on track for First Oil



- Project well within budget
- Continued good HSE performance
- On schedule for First Oil in December
- CAPEX of USD 1,048 million incurred by end Q3 2017



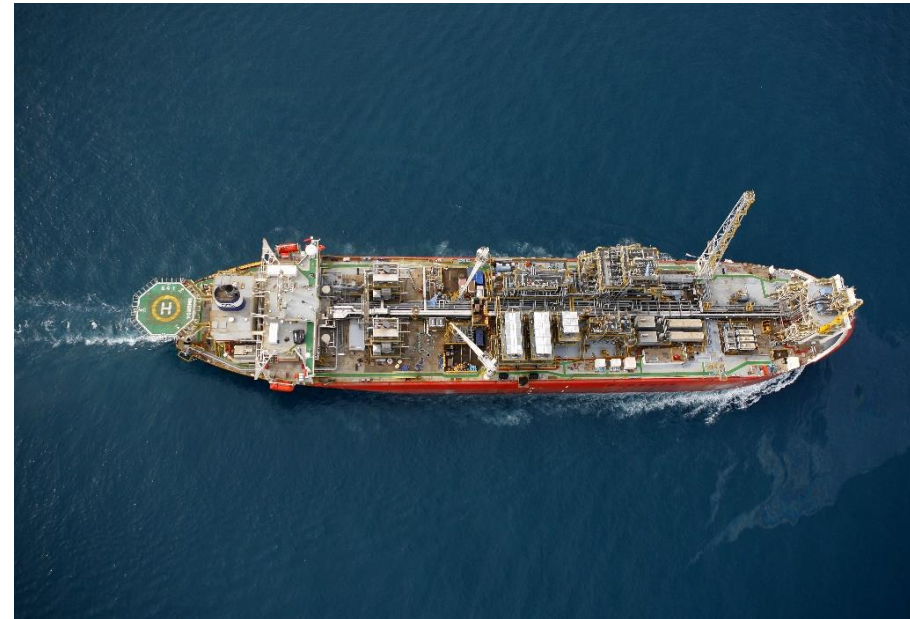
Sendje Berge

- 4 year fixed term contract extension with two one-year extension options
- The new day rate is linked to oil production volumes and oil price
- All outstanding claims have been settled



Umuroa

- 1 year extension
- Expected termination year end 2018



Berge Helene

- Expected termination year-end 2017



BW Athena

- Available for North Sea prospects



FPSO Cidade de São de Mateus

- Unit remains in lay-up at Keppel in Singapore
- Client is still evaluating the future of the field



DUSSAFU – Development plan



1st phase 2018

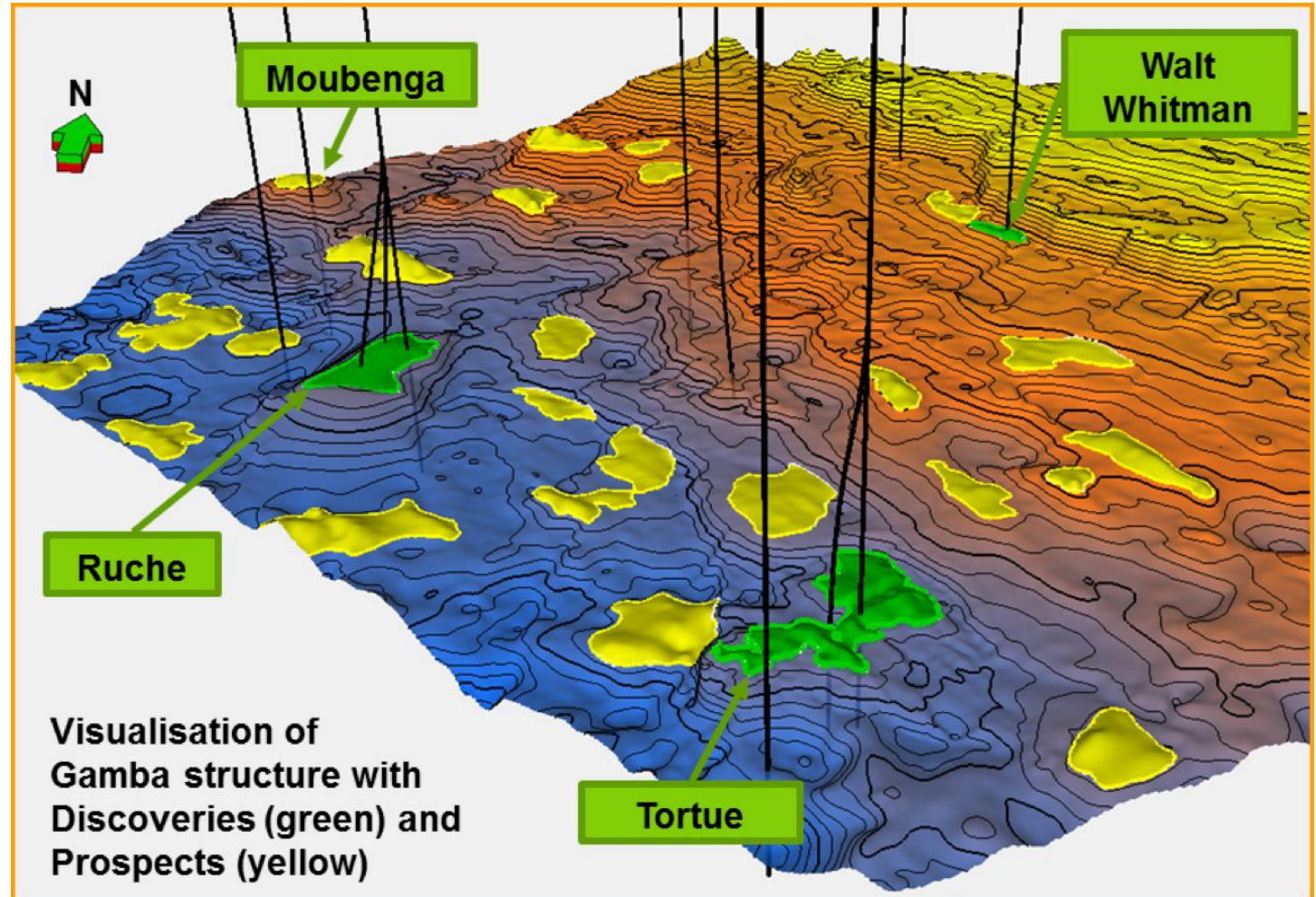
- Initial two wells at Tortue
- Gross investment est. <USD 200 million
- 16 to 20 mmbl reserves
- Est. peak 10,000 to 15,000 bopd

2nd & 3rd phase 2019-2023

- Two additional wells per year on Tortue structure
- Financing from field operating cash flow
- Up to 60 mmbl reserves from Tortue upside case
- Est. peak 15,000 to 25,000 bopd

Upside case 2023 onwards

- Full field development that can yield 100 mmbl recoverable from existing discoveries
- Further upside from several attractive prospects



DUSSAFU – key milestones



Transactions

- Q4 2016 SPA signed with Harvest ✓
- Q1 2017 SPA signed with Panoro ✓
Harvest shareholder vote to approve sale ✓
- Q2 2017 Gabon approval and Harvest closing ✓
Panoro closing ✓

FPSO

- 2017 LOI for the FPSO ✓
- 2018 FPSO mobilizes to Gabon
FPSO moored and ready to hook up wells
- H2 2018 First Oil target**

Drilling

- 2017 Drilling LOI ✓
- 2018 Drilling rig on location
Complete 1st well
Complete 2nd well

Subsea

- 2017 Contract award for subsea trees and long lead items ✓
Contract award for flexible risers/flowlines (long lead items) ✓
Mooring equipment arriving in Gabon
- 2018 Subsea trees arrive in Gabon
Subsea installation vessels commence work

FINANCE

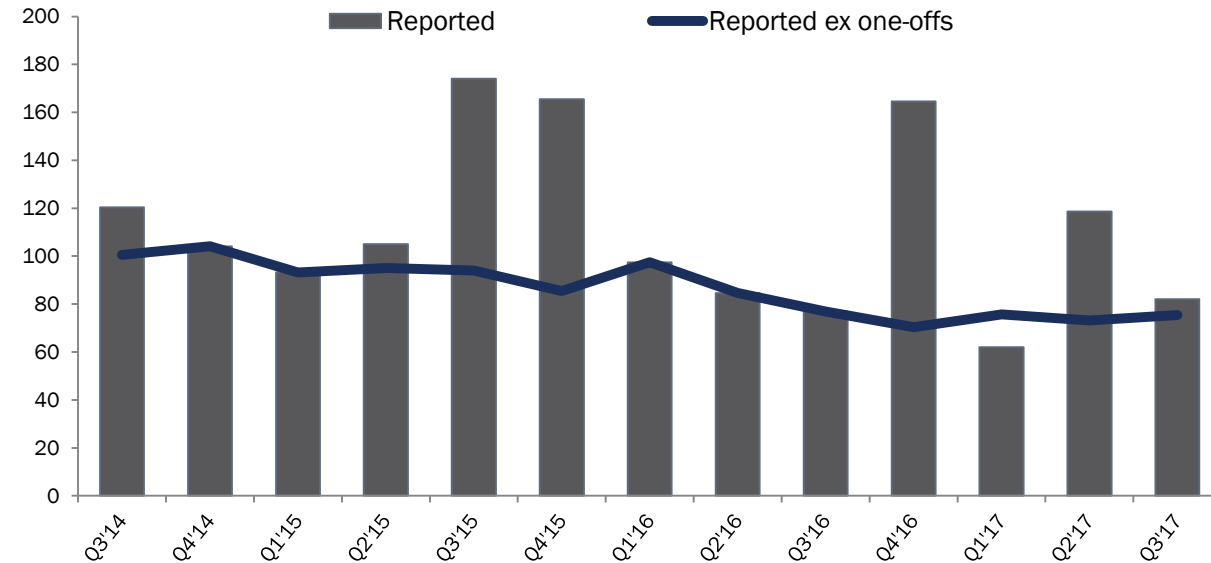
A red helicopter is parked on a green helipad on the deck of a ship. The helicopter has "Era" written on its side. A pilot in a white uniform and headset is walking towards the left. The background shows the ocean and a sunset sky. A large white diagonal shape is overlaid on the image, partially obscuring the helicopter's rotor blades.

EBITDA of USD 82.1 million

- Positive effect of USD 6.7 million from reimbursed insurance expenses and reversal of provisions on Sendje Berge

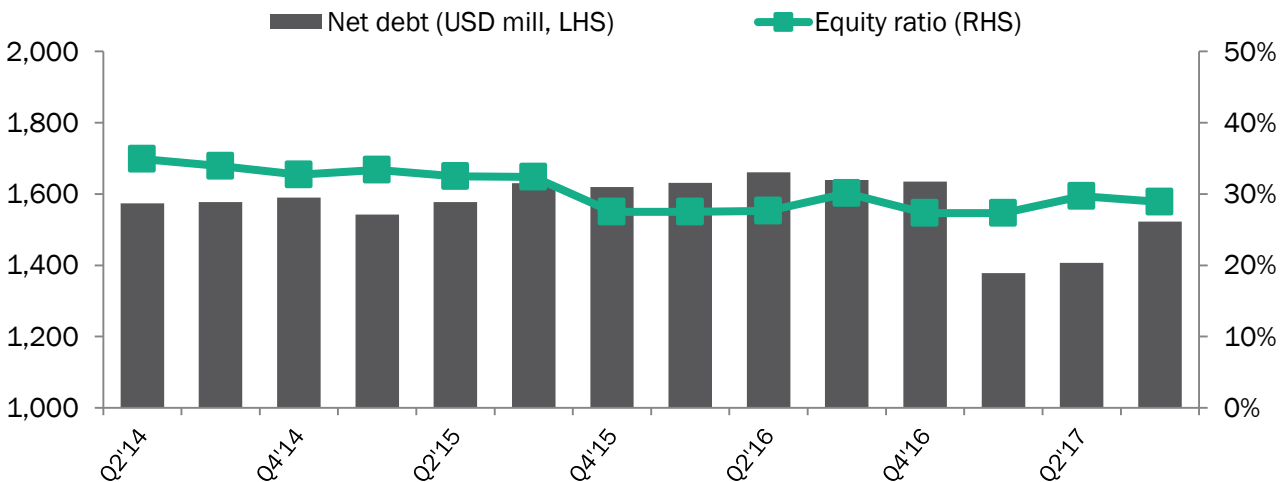
EBITDA

USD million



Net debt and equity ratio

USD million and percentage



- Increased Income Tax Expense in Q3 due to reversal of provisions on Sendje Berge last quarter
- ICBCL preference shares issue
 - Equity ratio of 34.4% when including the subsequent proceeds

INCOME STATEMENT



USD million	Q3 2017	Q2 2017	Q3 2016
Operating Revenues	152.7	163.4	159.6
Operating Expenses	(70.5)	(45.3)	(83.0)
Share Of Profit From Associates	(0.1)	0.5	0.3
EBITDA	82.1	118.6	76.9
Depreciation	(54.6)	(57.1)	(55.3)
Amortizations	(0.6)	(0.7)	(0.7)
Impairment	0.0	(27.4)	(1.7)
EBIT	26.9	33.4	(19.2)
Net Interest Expense	(8.2)	(10.3)	(11.6)
FX, Fin. Instruments And Other Financial Items	2.8	(8.3)	(11.9)
Profit (Loss) Before Tax	21.5	14.8	(4.3)
Income Tax Expense	(17.6)	(9.6)	(6.9)
Net Profit (Loss)	3.9	5.2	(11.2)

STATEMENT OF FINANCIAL POSITION



USD million	Q3 2017		Q2 2017	
Total Non-current Assets	2,911.2	89.3%	2,793.5	88.8%
Total Current Assets	350.3	10.7%	351.3	11.2%
Total Assets	3,261.5	100.0%	3,144.8	100.0%

Total Equity	941.4	28.9%	934.6	29.7%
<i>Total Non-current Liabilities</i>	<i>1,822.0</i>		<i>1,811.2</i>	
<i>Total Current Liabilities</i>	<i>498.1</i>		<i>399.0</i>	
Total Liabilities	2,320.1	71.1%	2,210.2	70.3%
Total Equity And Liabilities	3,261.5	100.0%	3,144.8	100.0%

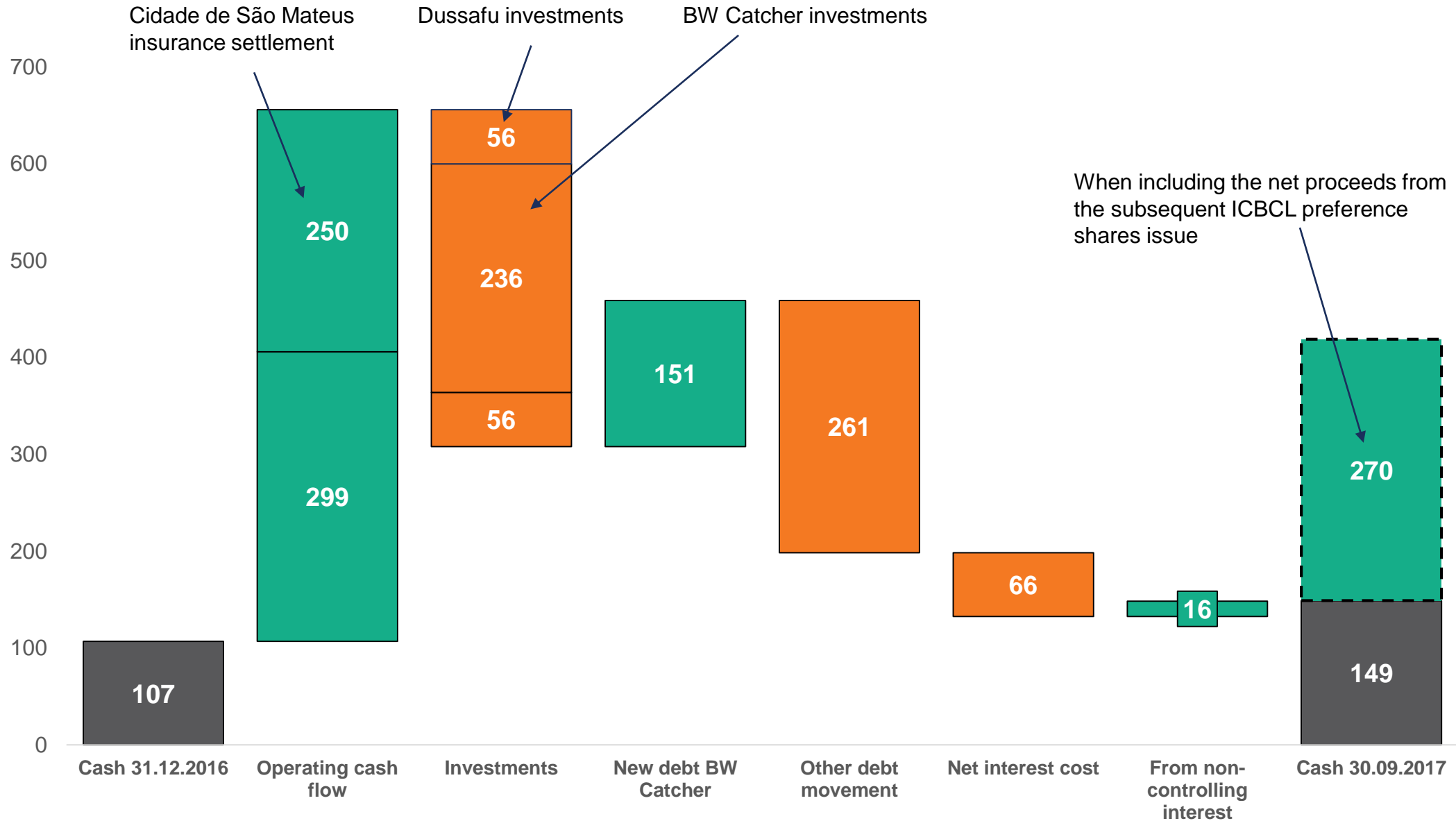
USD million	Q3 2017	Q2 2017
Reported Interest Bearing Debt	1671.0	1,555.6
Cash And Deposits	(148.6)	(149.0)
Net Interest Bearing Debt	1522.4	1,406.6

CASH FLOW STATEMENT



USD million	Q3 2017	Q2 2017
Net Cash Flow From Operating Activities	96.3	106.3
Net Cash Flow From Investing Activities	(175.7)	(117.3)
Net Cash Flow From Financing Activities	79.0	(219.1)
Net Change In Cash And Cash Equivalents	(0.4)	(230.1)
Cash And Cash Equivalent At Start Of Period	149.0	379.1
Cash And Cash Equivalent At End Of Period	148.6	149.0

CASH FLOW YTD



FINANCING



Available liquidity including corporate facilities USD 292.5 million

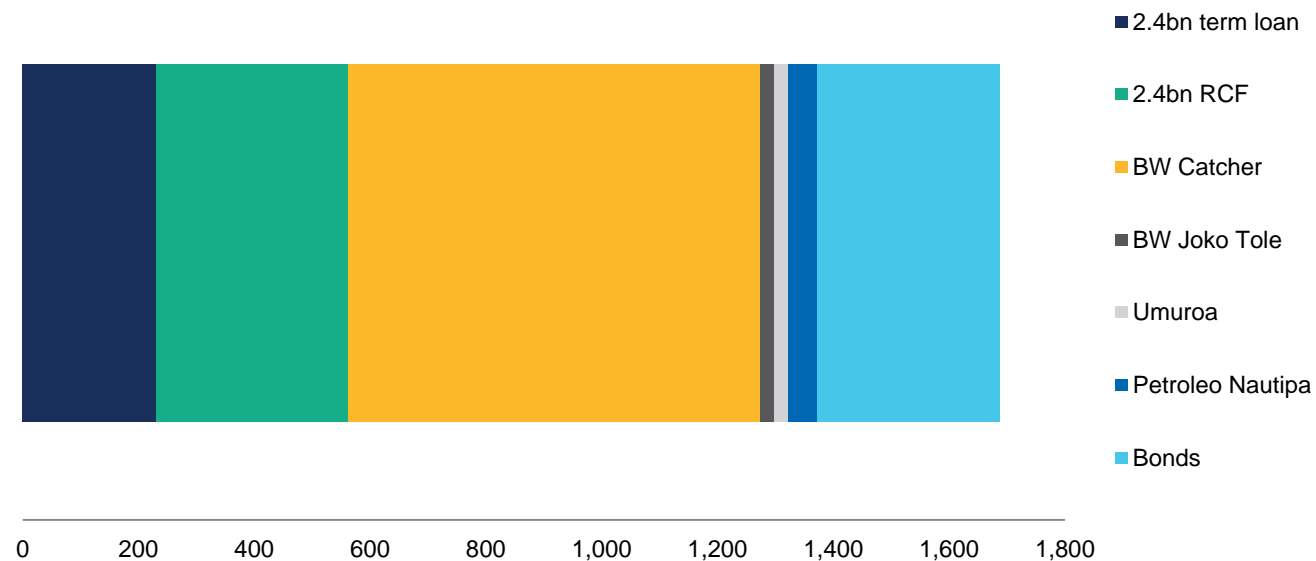
Utilised USD 711 million of USD 800 million bank financing for the Catcher project

Good headroom to all financial covenants

Preference shares of USD 275 million issued to ICBC Leasing

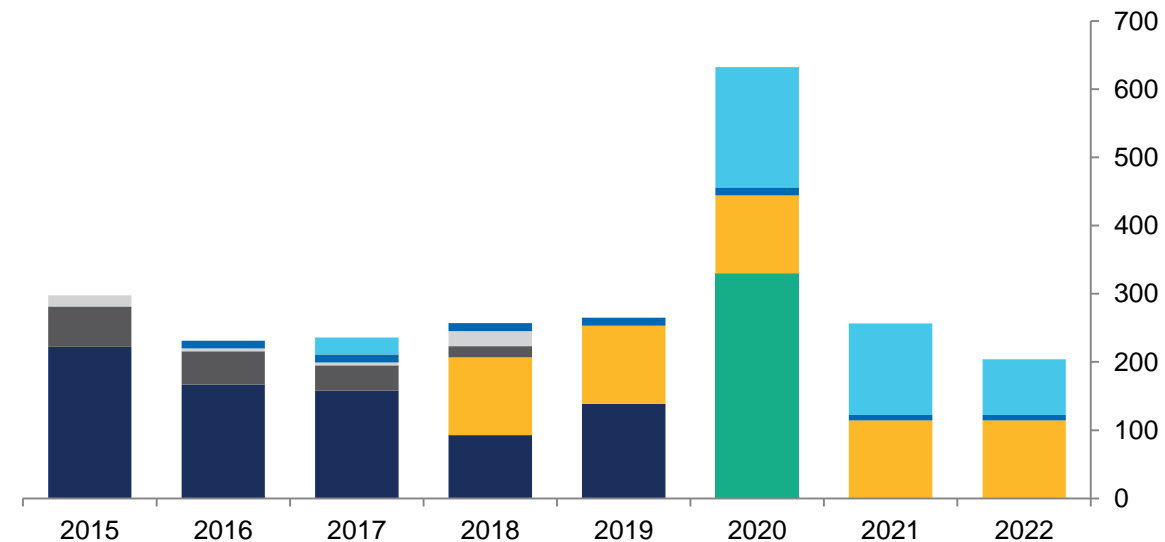
Gross debt

USD million per 30.09.2017



Instalments

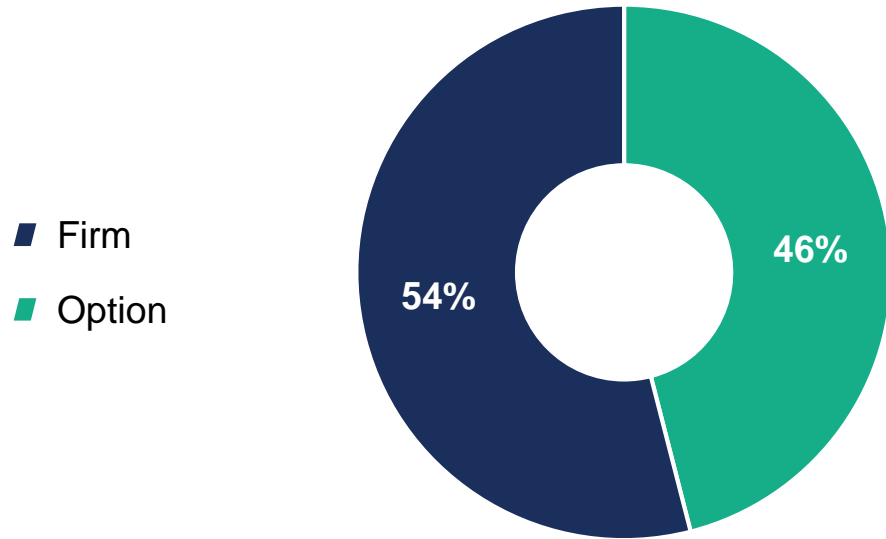
USD million per 30.09.2017



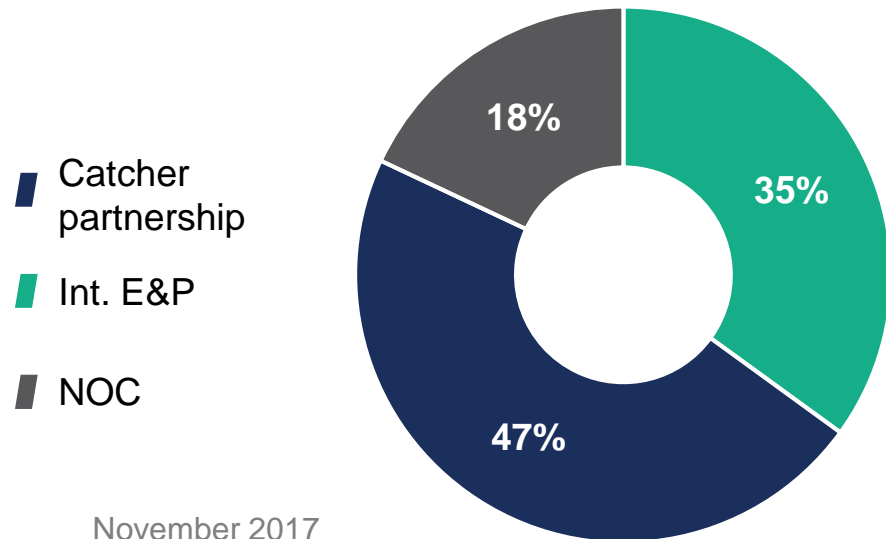
REVENUE VISIBILITY



Probable orderbook of USD 6.1 billion



- Firm
- Option



- Catcher partnership
- Int. E&P
- NOC

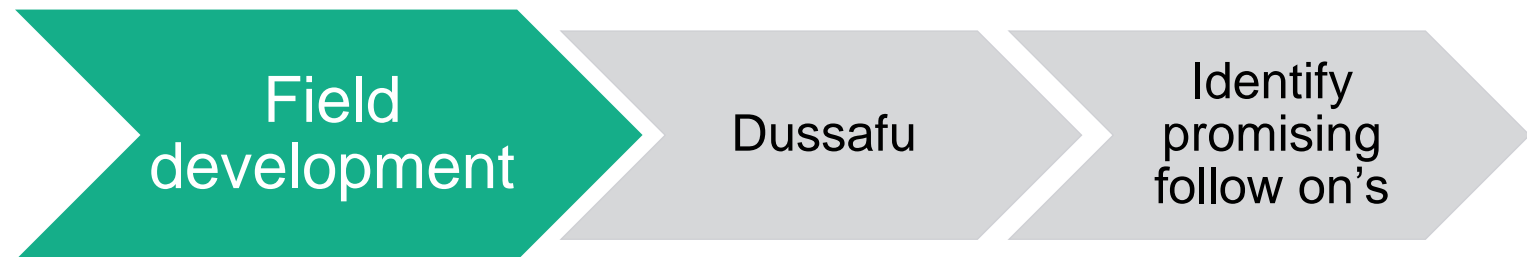
OUTLOOK



- Increased market activity
- Main newbuild market Brazil
- Competition bidding low
- BW Offshore bidding selectively



- Increased interest for redeployment to enable fast-track developments
- Focus on small to medium sized E&P companies specialising in exploration
- Offering field development capabilities through partnership models



H1 2017

- ICBCL cooperation agreement ✓
- Addax arbitration ✓
- Dussafu closing ✓
- Abo extension ✓
- Sepia & Libra bid ✓
- Peregrino O&M handover ✓

H2 2017

- Sendje Berge extension ✓
- Catcher preference share issue ✓
- Umuroa extension ✓
- Zabazaba bid ✓
- Catcher First Oil
- Kudu FID
- Buzious 5 bid
- Cidade de São Mateus agreement

H1 2018

- Berge Helene decommissioning
- Polvo extension
- Abo extension
- Marlim I & II bids

H2 2018

- Dussafu First Oil
- Cidade de São Vicente extension



Q&A



BW Offshore

For further information please contact ir@bwoffshore.com