

BW Offshore

Strong contracted EBITDA growth

10 September 2008



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BW Offshore overview

- Top tier player within floating production
 - Strong global position
 - Extensive in-house engineering, project management and operation capabilities
 - 1,200 employees
 - Three business areas
 - Floating production (FPSO)
 - Technology
 - Installation services
- Solid track-record
 - 13 FPSO projects delivered
 - 3 FPSO projects in process
 - 50 turrets and offshore terminals
- Benefits from association with BW Group





Recent highlights

- Strong order intake
 - Awarded Lol for FPSO in Australia
 - Awarded LoA for BTL system in Angola
 - Awarded three major installation campaigns
- Conversions on track
 - No significant deviations to plan
 - FPSO BW Carmen on contract for StatoilHydro
- Corporate
 - Record EBITDA for Technology and Installation Services
 - Profitable sale of shares in Prosafe SE
 - Impairment charge on shares in Prosafe Production
 - New CEO

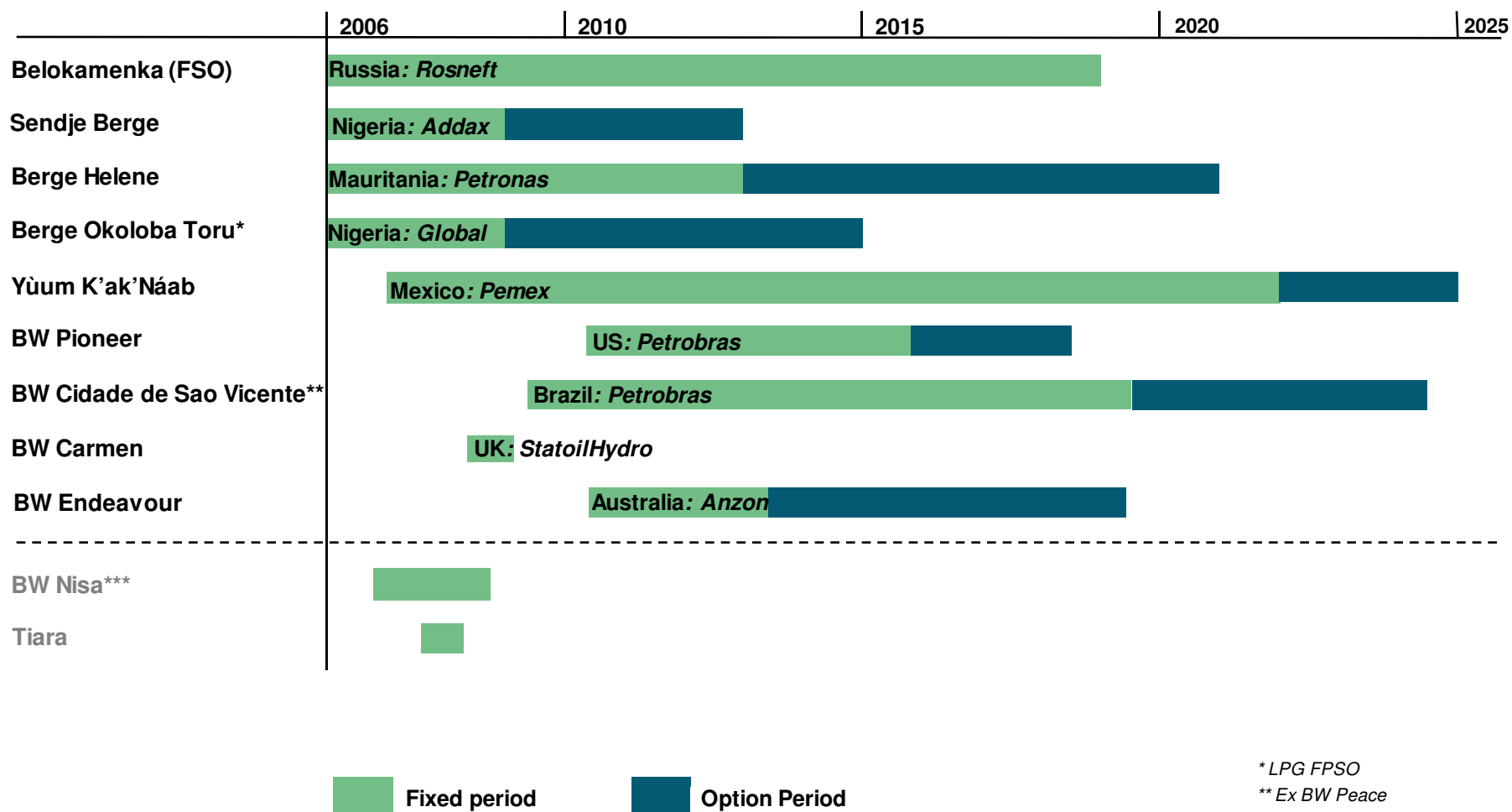


Floating production





FPSO – fleet overview

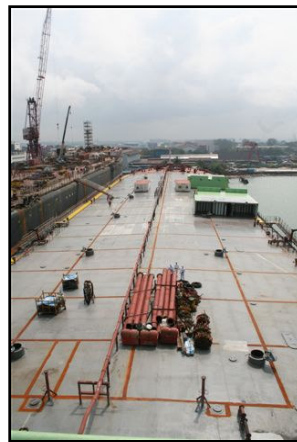


* LPG FPSO
 ** Ex BW Peace
 *** Temporary storage contract



All conversions on track

- BW Cidade de Sao Vicente (Petrobras) – Tupi/Brazil
 - Start up first half 2009
 - Ex BW Peace
- BW Pioneer (Petrobras) – Chinook Cascade/US GoM
 - Start up first quarter 2010
- BW Endeavour (Anzon) – BMG/Australia
 - Start up second quarter 2010



Focus on project execution

- Proven project execution model
 - Experience transferred from project to project
 - In-house technology for mooring and turret/swivel systems
- Key positions managed by in-house staff
 - Operational experience transferred to new projects
 - Experience data provide high certainty on required quantities
- Secure key components and long lead items prior to bid
 - Substantial pool of suppliers / established long term relationships

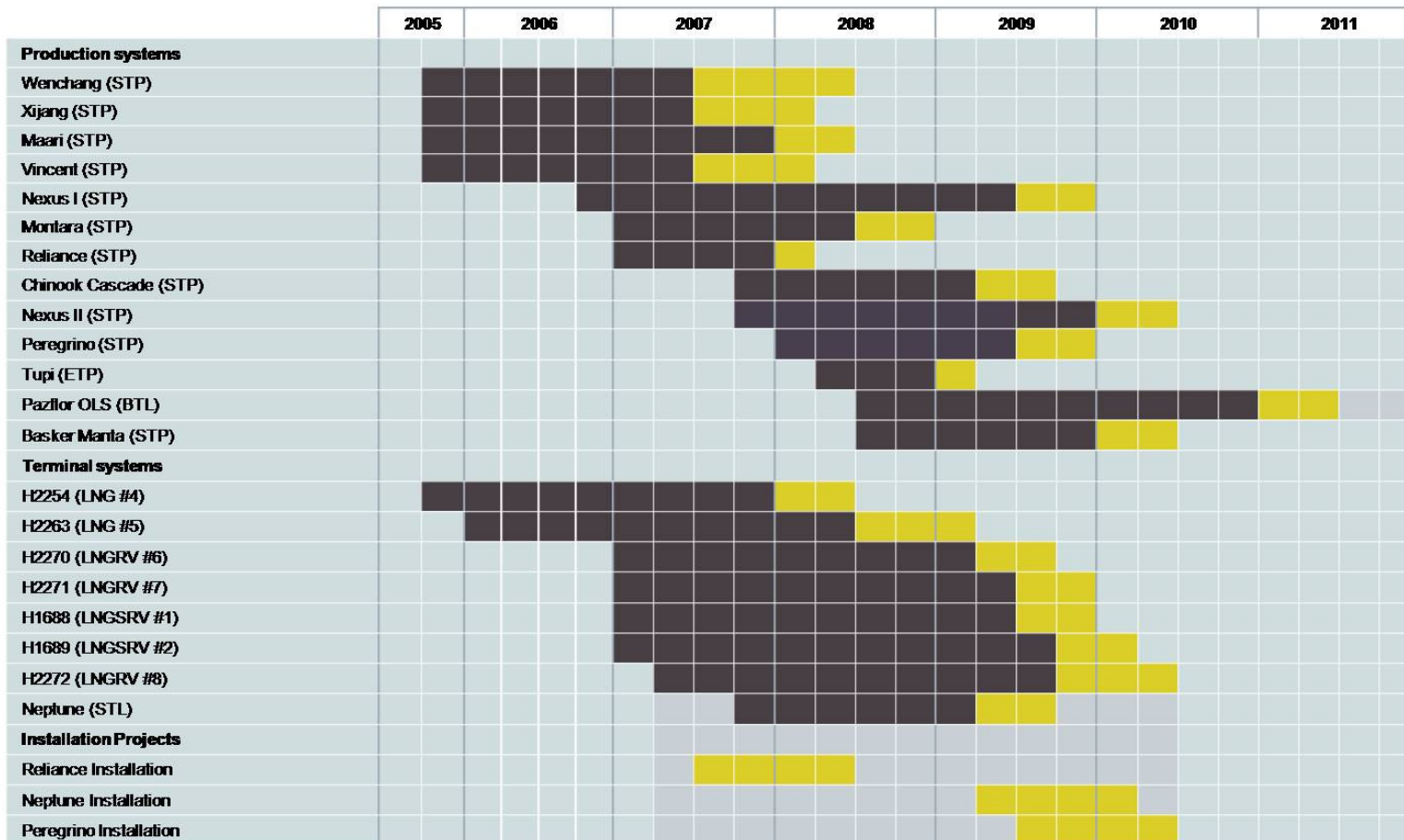


Technology and Installation Services





Technology contract overview



■ From contract award to delivery

■ Installation, commissioning until production start

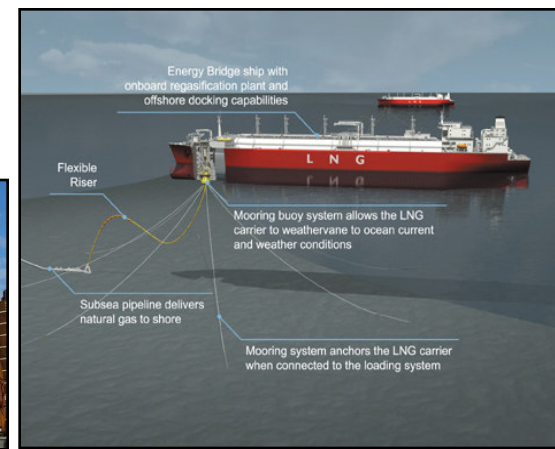


Surging demand for LNG terminals

- BW Offshore/APL has established the standard for offshore LNG terminals
- Typical project scope
 - Two buoys
 - Installation
 - Two - four ship sets
- Two projects completed
 - Excellerate Energy – Gulf Gateway
 - Excellerate Energy - North East Gateway
- One project on order
 - SUEZ Energy – Neptune
- Several prospective projects



Land-based conventional terminal



Offshore terminal



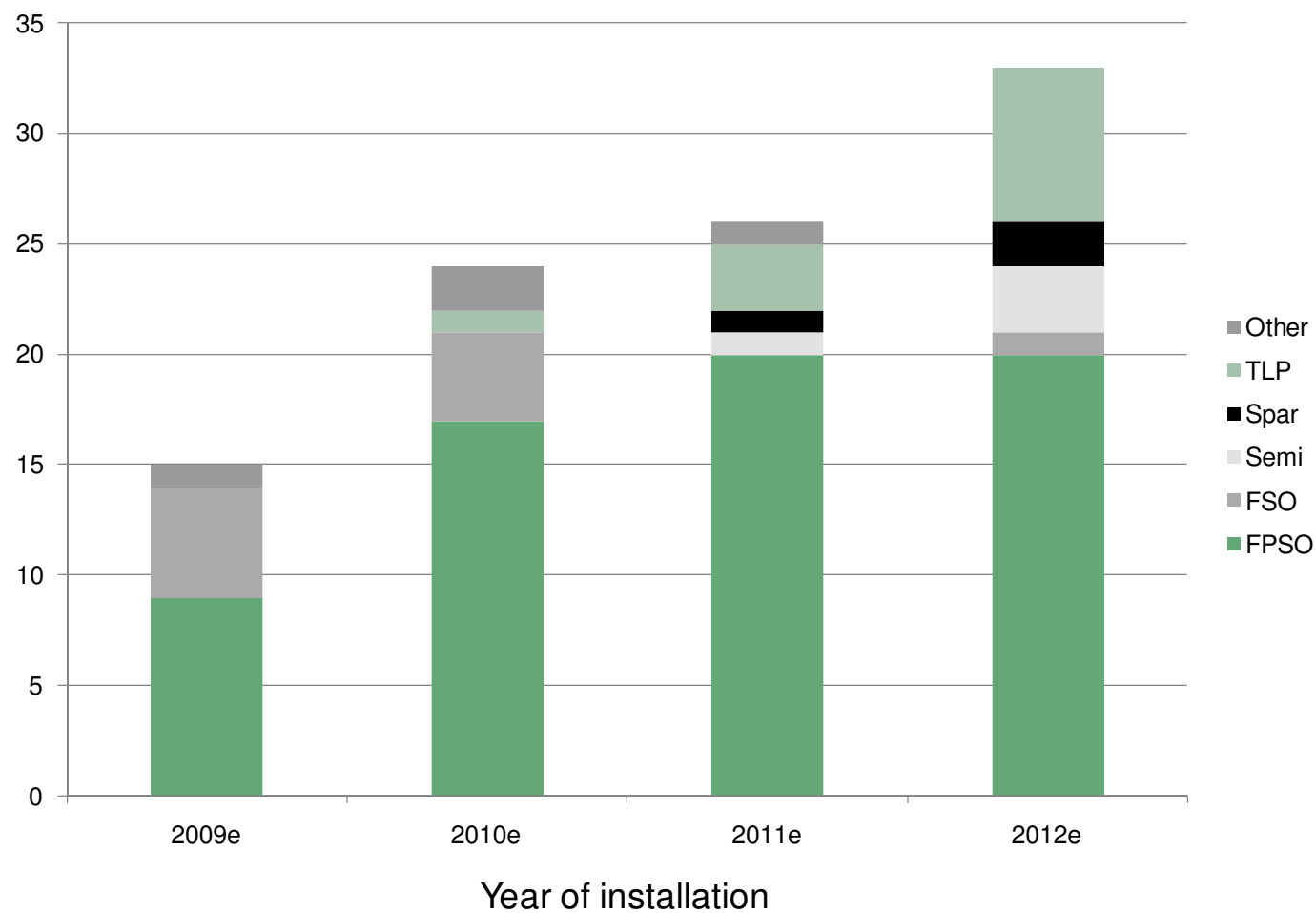
Achievements

- Key business targets already met
 - Win one large FPSO contract in 2008
 - Secure USD 500 million order intake for technology
 - Secure three installation campaigns for 2009
 - Profitable sale of Prosafe shares
 - Refinance corporate facilities
 - Retain position as leading LNG terminal provider
 - Obtain contracts for BW Peace and BW Carmen
 - Successfully commercialise swivel technology





Strong and visible FPSO demand



Source: ODS-Petrodata



Strong contracted EBITDA growth

- Floating production: Doubling FPSO fleet
 - New FPSOs add USD 150-200 million in annual EBITDA from 2009/10
 - BW Cidade de Sao Vicente (Petrobras)
 - BW Pioneer (Petrobras)
 - BW Endeavour (Anzon)
- Technology and Installation Services: Tripling order backlog
 - Order book by Q2 2008 was USD 409 million
 - Additional order inflow of USD 240 million (LoI/LoA)
- Strong balance sheet
 - Total assets USD 2.8 billion
 - Equity ratio 54 per cent
 - Net debt USD 370 million
- Market cap USD 895 million





Positioned for the future

- Complete service offering
 - FPSO
 - Oil – LPG - LNG
 - World class mooring technology
 - Terminals and transfer systems
 - Installation
- Solutions driven
- Total risk control
- Presence in all markets



