

BW Offshore

Q1 2010 presentation

19 May 2010



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Recent highlights

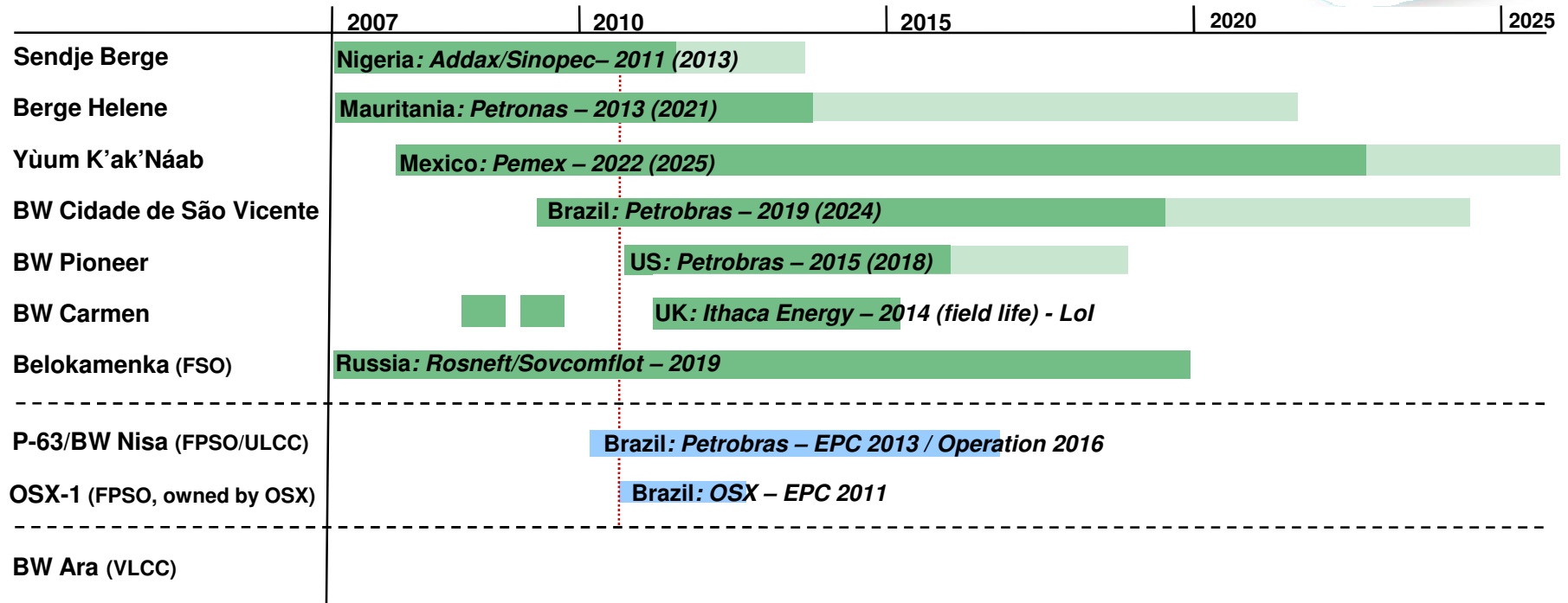
- New contracts for both segments
 - BW Carmen - Letter of Intent for Ithaca Energy (UK)
 - Engineering and technology contract for OSX (Brazil)
- BW Pioneer arrived inspection area in the US Gulf of Mexico
- Operational performance 99.6%
- Q1 2010 EBITDA of USD 31.2 million
excluding results from associates



OPERATIONS



Long term contracted cash flow



- Fixed period
- Option period
- Turnkey/EPC

Floating production order backlog is USD 3.4 billion*

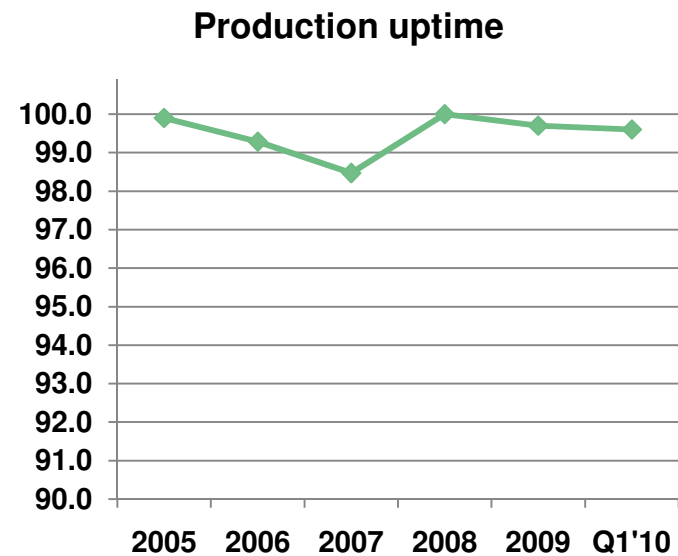
- 95 per cent of the backlog with major NOCs
- 11 years weighted average remaining contract length – whereof 8 years fixed
- 70 per cent of the lease contracts are fixed periods

*Incl P-63 and OSX-1, ex BW Carmen



FPSO operations

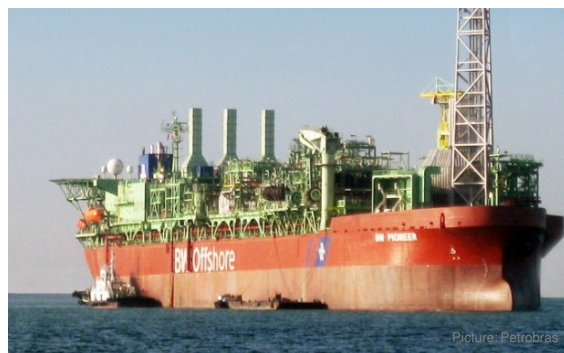
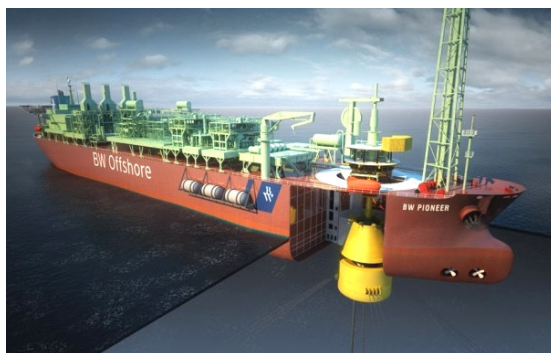
- Production uptime
 - Q1 2010: 99.6%
 - 5 year average: 99.5%
- Achieved all local content targets for the operation of BW Cidade de São Vicente





FPSO BW Pioneer

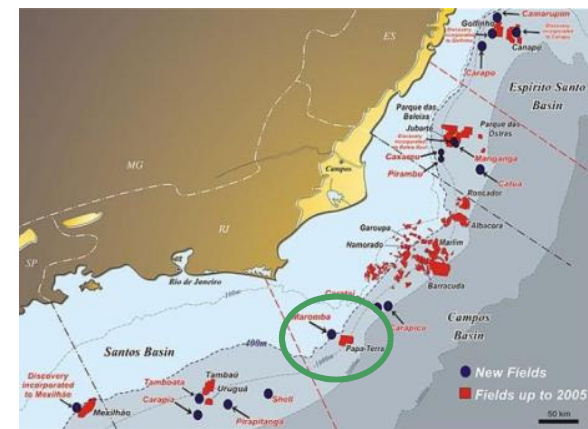
- BW Pioneer completing technical review
 - Arrived on location in inspection area
 - Awaiting final installation activities and hook up
- First FPSO in US waters
- Dayrates commence once FPSO is connected and ready for operations
- Lease contract with Petrobras (5 year fixed + 3 year options)



FPSO P-63 (Papa Terra)

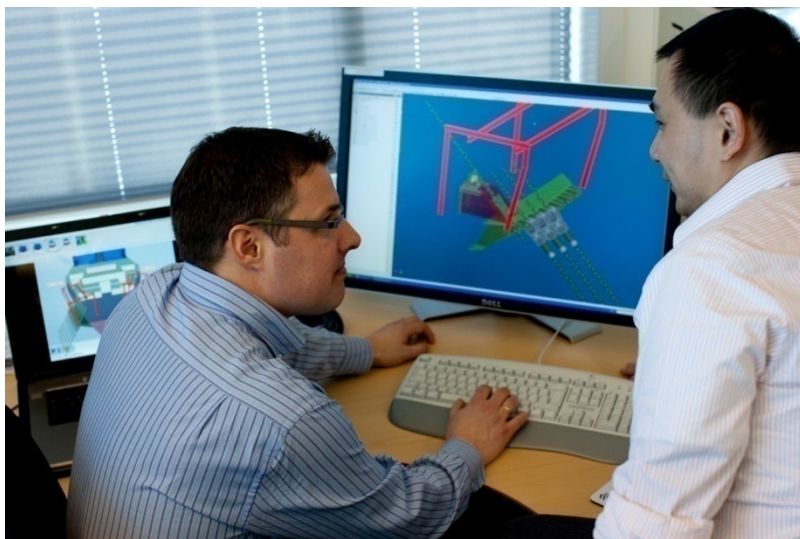


- Project is progressing well
 - BW Offshore responsible for the international scope
 - BW Nisa (ULCC) at COSCO Dalian shipyard
- Contract signed in January 2010
 - EPC contract for the delivery of the FPSO
 - Three year FPSO operation contract
- BW Offshore in JV with Brazilian partners
 - QUIP
 - QGOG (Queiroz Galvão Óleo e Gas)
- Papa Terra field owners
 - Petrobras (62.5%, operator)
 - Chevron (37.5%)



OSX

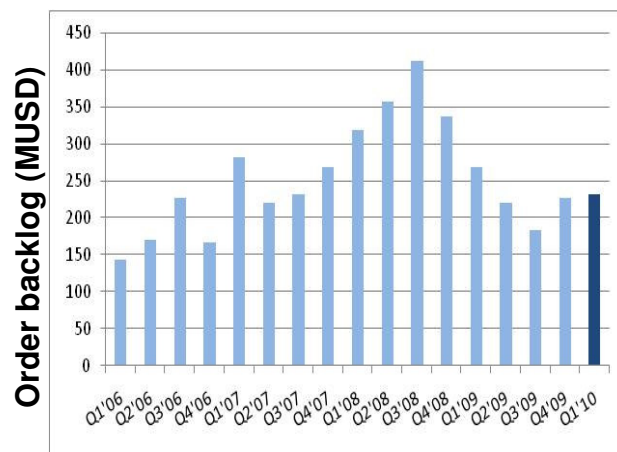
- OSX has engaged BW Offshore to complete the FPSO OSX-1
 - Topside extensions
 - Delivery of a Submerged Turret Production (STP) system from APL
- Total value of project around USD 150 million





APL – positive outlook confirmed

- Order backlog at USD 232 million by end Q1 2010
- Existing projects are progressing according to schedule
- Activity level up as expected
 - P-63/Papa Terra, BW Carmen, OSX-1
 - Several prospects in tender phase



FINANCE





Floating Production segment

- Stable financial and operational performance
- Project start for FPSO P-63/Papa Terra
 - Construction contract
 - Revenues and expenses to be recognised following percentage of completion method
- Majority of the OSX project to be booked as a construction contract
 - Project starts in Q2 2010

USD million	Q1 2010	Q4 2009	Q1 2009
Operating revenue	79.9	57.7	44.6
Operating expenses	-50.2	-26.4	-27.8
Share of profit (loss) of associates	1.5	-10.7	0.3
Impairment charge of associates	0.0	0.0	0.0
Gain on sale of shares	0.0	0.0	0.0
EBITDA	31.2	20.6	17.1
Gain on sale of vessel	0.0	-0.1	0.8
Depreciation, amortisation and write-downs	-13.5	-14.0	-5.6
EBIT	17.7	6.5	12.3



APL segment

- Financial performance in line with expectations
- Pick up in activity from H2 2010 and onward
- Amortisations relate to purchase price allocation

USD million	Q1 2010	Q4 2009	Q1 2009
Operating revenue	36.0	30.4	75.7
Operating expenses	-34.1	-26.4	-63.1
Share of profit (loss) of associates	0.0	0.0	-39.5
Impairment charge of associates	0.0	0.0	0.0
EBITDA	1.9	4.0	-26.9
Depreciation, amortisation and write-downs	-3.8	-5.5	-5.7
EBIT	-1.9	-1.5	-32.6

Income statement



USD million	Q1 2010	Q4 2009	Q1 2009
Operating revenue	113.3	78.0	99.3
Operating expenses	-82.1	-47.5	-70.8
Share of profit from associates	1.5	-10.7	-39.2
Impairment charge of associates	0.0	0.0	0.0
Gain on sale of shares	0.0	0.0	0.0
EBITDA	32.7	19.8	-10.7
Depreciation	-12.9	-13.8	-5.9
Amortisation	-4.4	-5.7	-5.4
Impairment charge and write-offs	0.0	0.0	0.0
Gain on sale of assets	0.0	-0.1	0.8
EBIT	15.4	0.2	-21.2
Net interest expense	-3.1	-3.5	-4.0
Fx, fin instr and other fin items	-9.3	2.2	-3.0
Profit (loss) before tax	3.0	-1.1	-28.2
Income tax expense	-2.8	-6.2	-1.6
Net profit (loss)	0.2	-7.3	-29.8

	Q1 09	Q2 09	Q3 09	Q4 09	Q1 10
Operating revenue	99.3	114.9	116.6	78.0	113.3
Reported EBITDA	-10.7	31.8	47.7	19.8	32.9
<i>Share of profit of associates</i>	-39.2	2.0	2.3	-10.7	1.5
<i>Impairment charge of associates</i>	0.0	0.0	0.0	0.0	0.0
Adjusted EBITDA	28.5	29.8	45.4	30.5	31.4
<i>Fx adjustment (MTM values)</i>	-7.3	-0.8	-4.8	0.1	2.3
Operational EBITDA	21.2	29.0	40.6	30.6	33.7

PPA impact included under amortisation.
From Q208, the negative PPA impact
has been about USD 6 million per
quarter, gradually reduced per year.
No cash effect



Balance sheet

- Equity ratio 36.8%
- Net interest bearing debt USD 774 million

USD million	31.03.10	31.12.09	31.03.09
Total non-current assets	2,113.5	2,134.8	1,943.4
Total current assets	382.3	258.7	322.9
Total assets	2,495.8	2,393.5	2,266.3
Total equity	919.2	920.9	894.0
Total non-current liabilities	1,250.9	1,237.5	1,026.8
Total current liabilities	325.7	235.1	345.5
Total liabilities	1,576.6	1,472.6	1,372.3
Total equity and liabilities	2,495.8	2,393.5	2,266.3

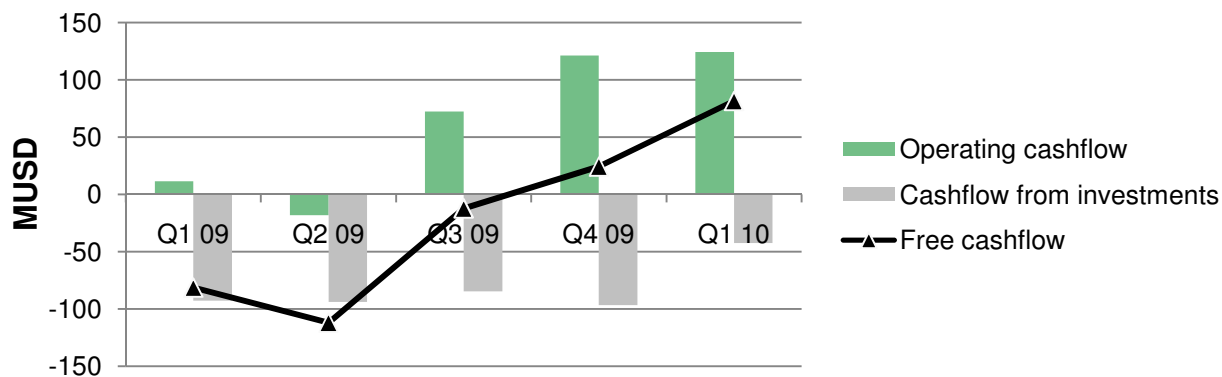
Reported interest bearing debt *	1099.3
<i>Cash and deposits</i>	<i>195.0</i>
<i>Non-current deposits *</i>	<i>130.2</i>
	-325.2
Net interest bearing debt	774.1

* Per Q1 2010, USD 130.2 million is related to the CIRR financing scheme; increasing both long term debt and non-current deposits



Cash status

- Cash at 31 March 2010 USD 195.0 million
- Operating cashflow of USD 124.2 million in Q1 2010
 - Includes cash received for variation orders and milestone payments
 - Free cashflow of USD 81.7 million in Q1 2010
- Run-rate EBITDA on current portfolio is USD 250-300 million
- Unsecured RCF of USD 1,500 million (LIBOR +125 bps to May 2013)
 - Utilised USD 943.8 million per Q1 2010



FUTURE



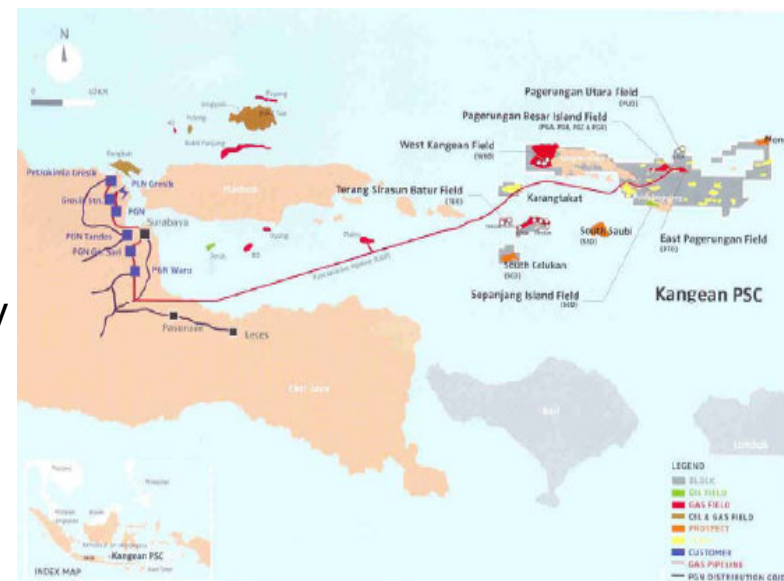


FPSO for Terang Sirasun Batur

- Awaiting contract signing shortly
 - Final bid in February 2010
 - Negotiations completed
 - 10 year fixed contract (up to 14 years including options)

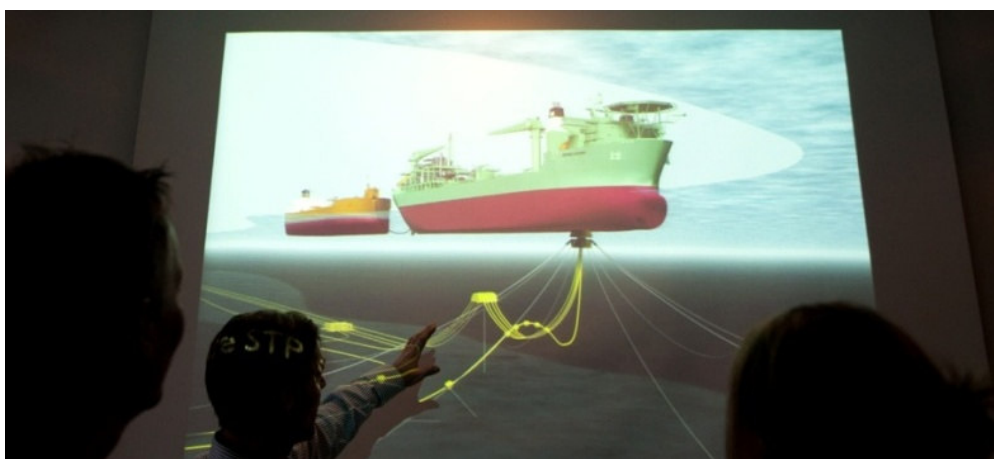
- Kangean Energy Indonesia (KEI) partners
 - Energi Mega Persada (50%)
 - Mitsubishi (25%)
 - Japex (25%)

- Project capex ~ USD 400 million
 - 20 months from contract to delivery



Improvements in returns and margins

- Improvement in terms and returns on new charter contracts
 - Improved contracts
 - Lower prices from suppliers
 - Improved project delivery process
- Strong organic growth will continue to improve financial strength and stability





Q2 2010: 31 August 2010

Further information: www.bwoffshore.com

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